

AustralianSuper Corporate

Outsourced super
tailored to your company's needs



AustralianSuper
Corporate is a flexible
outsourced super
solution that gives you
everything you have
now, plus more.

Enjoy the security and
savings that come from
being with Australia's
premier industry fund –
while keeping what's
special about your
corporate plan.



All you have now

- ✓ Unique benefit design
- ✓ Defined benefit and/or defined contribution
- ✓ Tailored insurance
- ✓ Policy Committee oversight
- ✓ High-end administration
- ✓ Corporate branding



Plus more!

- ✓ Your operations streamlined, with single-point accountability at our end
- ✓ Scale and expertise of a leading industry fund
- ✓ Award-winning investment performance
- ✓ Comprehensive range of member services, including telephone advice
- ✓ One fund for all your employees

'With AustralianSuper,
I'm confident I am
providing a great option
for my employees.'

Bernard Joffe, JGL Investments



AustralianSuper ... a trusted name in superannuation

AustralianSuper is one of Australia's largest – and fastest growing – super funds.

Already, we have over:

- 1.4 million members
- 110,000 employers
- \$30 billion in funds under management.

As you'd expect from a fund of our size, we have a well-established brand and we're part of the high-profile Industry Super Funds Network. Your employees are likely to be familiar with our 'Lifetime of Difference' advertising campaigns.

AustralianSuper is a respected force in the superannuation industry. We've achieved the highest possible ratings from the major superannuation ratings agencies including Chant West, SuperRatings, Heron and Rainmaker.

We don't pay dividends to shareholders or commissions to financial advisers. We are run only to profit members and we keep our fee structure competitive and transparent.

Dedicated corporate resources

AustralianSuper Corporate is a specialised division of AustralianSuper. We offer tailored solutions, as well as all the benefits available to AustralianSuper members.

Our clients enjoy the best of both worlds: the expertise and cost-savings that flow from being with a fund of our size, together with the flexibility that comes from retaining their corporate benefit designs.

AustralianSuper Corporate currently has over 40 employer sub-plans and \$1.7 billion in funds under management. Our clients include Kodak, Hertz, Boeing, AMF Bowling, Mirvac, Western Power, CSL Limited and FujiFilm.



What are the differences between AustralianSuper's Corporate and Industry divisions?



The main difference is that our Corporate division provides tailored solutions while our Industry division provides a standard offering. The Corporate division has fewer employer clients and a much greater focus on accommodating each client company's individual needs.

The Corporate and Industry divisions share some essential services, such as investment management, marketing, member communications and day-to-day management. The Corporate division has its own administrator, insurance arrangements and dedicated account managers. This enables us to accommodate a wide variety of plan designs with ease.

What's AustralianSuper's investment performance like?

AustralianSuper has over \$30 billion in funds under management. The funds in our Corporate division are pooled with our other funds for investment purposes, and are accounted for separately.

Our quality investment structures and processes have really delivered for members. The Chant West Multi-Manager Survey ranked our Balanced investment option first over both three and five years to 31 December 2007.*

* Investment returns are not guaranteed as all investments carry some risk. Past performance gives no indication of future returns.



How can we benefit from offering all our employees the chance to join AustralianSuper?

AustralianSuper's four divisions (Corporate, Industry, Personal and Pension) provide everything your employees could need throughout their working lives and beyond.

When you choose AustralianSuper as the default fund for your workforce, you send a clear message about what matters to your organisation. Our clients find real comfort in referring their employees to a fund that's well known for its investment performance, low fees and member service.

AustralianSuper can be a bridge across your workforce connecting different employee groups and providing forums – such as financial education sessions – where employees can connect over something that really matters to them.

There are also practical benefits from going with AustralianSuper for everyone. For example, Automatic Acceptance Levels (AALs) for insurance are based on the total number of employees that an employer has with AustralianSuper.

Can AustralianSuper Corporate administer defined benefits?

Yes, we can accommodate your defined benefit arrangements with ease thanks to our agreement with Australia's leading corporate superannuation administrator, Mercer (Australia) Pty Ltd.

MERCER



MARSH MERCER KROLL
GUY CARPENTER OLIVER WYMAN

We are happy to work with your current actuary or can help you select an alternative.

What insurances does AustralianSuper offer?

We offer cover for Death and Total and Permanent Disablement (TPD) and Income Protection.

Our market-leading Automatic Acceptance Levels (AALs) are established for each employer based on their total employee numbers within AustralianSuper, including those in the Industry division (see below).

Death and Total and Permanent Disablement

Number of employees	AAL
20 to 99	\$750,000
100 +	\$1 million

Income Protection

Number of employees	AAL
20 to 49	\$8,000 per month
50 to 99	\$10,000 per month
100 +	\$12,500 per month

Can we stay with our own insurer?

Absolutely. You can carry over your existing insurance arrangements or you can choose from our great-value insurance solutions with Commlnsure, as outlined above.

Can we choose the default investment option for our employees?

Your employees can choose to invest in one, or any combination, of our wide range of investment options. Alternatively, you can nominate a default investment option for them.

Most employers choose our Balanced option as the default investment option. This option was ranked number one over five years in the Chant West Multi-Manager Survey (December 2007). The average annual net return over five years to 31 December 2007 was 13.9% per annum.*

* Investment returns are not guaranteed as all investments carry some risk. Past performance gives no indication of future returns.

Can we maintain our employer and employee representation?

Yes, you can maintain oversight of your employees' super through a consultative committee, which we can help you establish and maintain.

What member services are provided in the Corporate division?

The combined resources of AustralianSuper and Mercer enable us to deliver a comprehensive range of member services including:

- An award-winning website
- A helpline that offers free limited financial advice
- Workplace education sessions
- Reader-friendly fund documents and marketing materials
- Face-to-face financial advice with no commissions (on a fee-for-service basis).

Members also have access to an impressive range of ancillary benefits, including banking and health insurance, provided by other organisations.

Who will be my day-to-day contact?

Your Executive Account Manager provides you with a single point of contact at AustralianSuper. He or she is accountable for your smooth transition to AustralianSuper Corporate and the ongoing provision of services to you and your employees.

You will receive detailed reporting on topics such as member status, contributions, exits, investment funds and insurance summaries.

Will AustralianSuper make sure we're legally compliant?

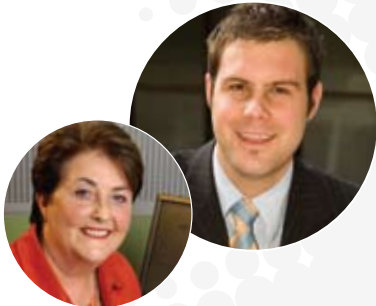
Yes, our legal and compliance experts will ensure that everything we do for you meets current legal requirements and industry best practice. It's our job to keep abreast of changes to super law.

Will AustralianSuper process contributions to employees who choose other funds?

Yes. Our service includes clearing house facilities for all your super contributions. This, together with our automated interface, simplifies things for your payroll people.

How easy will it be to transition to AustralianSuper Corporate?

We have the experience and resources to ensure your transition is a smooth one. Having executed many transfers, our specialist transfer team can anticipate risks associated with your transfer and promptly resolve any issues as they arise.



Want to find out more?

Our Relationship Managers can provide all the information you need or you can contact:

Peter Reynolds

Tel: 03 8648 3862

Email: preynolds@australiansuper.com

Ian Pepper

Tel: 03 8648 3861

Email: ipepper@australiansuper.com

We can also connect you with one of our existing clients, who can tell you how AustralianSuper Corporate is working for them.

This document was prepared in June 2008 by AustralianSuper Pty Ltd ABN 94 006 457 987 AFSL 233788, the Trustee of AustralianSuper ABN 65 714 394 898. This document is of a general nature and does not take into account your personal objectives, situation or needs. Before making a decision about AustralianSuper, consider your financial requirements and read the Product Disclosure Statement. Investment returns are not guaranteed as all investments carry some risk. Past performance gives no indication of future returns.