# AustralianSuper Financial statements For the year ended 30 June 2011

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# AustralianSuper Statement of financial position As at 30 June 2011

	Notes	2011 \$'000	2010 \$'000
Assets		<b>4</b> 555	7 000
Investments			
Listed equity - Australian		14,762,007	11,121,913
Listed equity - International		8,954,557	6,855,381
Private equity		1,679,757	1,205,483
Global bonds		4,346,956	3,310,561
Property		4,173,677	3,289,084
Infrastructure		4,973,593	3,760,899
Capital guaranteed		747,198	716,429
Absolute return strategies		51,374	72,057
Cash		3,121,807	2,385,692
Derivative assets		293,391	115,867
Derivative liabilities		(18,896)	(186,607)
	9	43,085,421	32,646,759
Other assets			
Cash at bank	8b	74,366	63,359
Fixed assets		-	4,375
Receivables		11,531	8,149
Deferred tax assets	7	125,446	166,509
Total assets		43,296,764	32,889,151
Liabilities			
Benefits payable		24,858	5,483
Accounts payable		61,522	71,408
Current tax liabilities		191,969	136,248
		131,303	130,240
Total liabilities		278,349	213,139
Net assets available to pay benefits		43,018,415	32,676,012
Represented by:			
Liability for accrued benefits	3		
Members' funds		42,878,801	32,498,144
Reserves		139,614	177,868
12-1-120 Control of the Control of t			
Liability for accrued benefits		43,018,415	32,676,012

The above statement of financial position should be read in conjunction with the accompanying notes.

# AustralianSuper Operating statement For the year ended 30 June 2011

	Notes	2011 \$'000	2010 \$'000
Net revenue - investments		Ψ 500	<b>\$</b> 000
Dividends and distributions		1,375,769	972,750
Interest		251,400	133,672
Other investment income		14,220	9,378
Changes in net market value of investments	6	1,856,562	1,685,144
Master custodian and investment manager fees		(82,245)	(52,888)
Direct investment expenses	_	(14,758)	(15,446)
Total net revenue - investments	_	3,400,948	2,732,610
Revenue - contributions			
Employer		3,460,813	3,048,127
Member		469,924	434,714
Transfers from other superannuation funds - accumulation	14	5,845,963	1,408,820
Transfers from other superannuation funds - pension	14 _	871,777	466,464
Total revenue - contributions		10,648,477	5,358,125
Revenue - other			
Insurance claims receipts		121,483	123,099
Sundry income		14,667	21,074
Interest on cash at bank	_	340	367
Total revenue - other		136,490	144,540
Total revenue from ordinary activities	_	14,185,915	8,235,275
Insurance expense		(240,783)	(153,170)
General administration expenses			
Trustee services fee	11a	(139,299)	-
Administration fees		-	(68,412)
Operating expenses		-	(59,285)
Superannuation contributions surcharge		(52)	(70)
Total expenses from ordinary activities	_	(380,134)	(280,937)
Benefits accrued as a result of operations before income tax	-	13,805,781	7,954,338
Less income tax expense	7	(579,759)	(588,564)
Benefits accrued as a result of operations after income tax	-	13,226,022	7,365,774

The above operating statement should be read in conjunction with the accompanying notes.

# AustralianSuper Statement of cash flows For the year ended 30 June 2011

	Notes	2011 \$'000	2010 \$'000
Cash flows from operating activities		·	•
Contributions and transfers received		6,341,279	5,358,125
Interest on cash at bank received		340	367
Insurance claims received from insurer		121,483	123,099
Other income		14,638	21,074
Insurance premiums paid to insurer		(26,171)	(149,805)
Trustee fee and administration expenses paid		(362)	(117,324)
Surcharge expense paid		(21)	(87)
Benefits paid		(2,862,728)	(2,227,801)
Income tax paid		(464,563)	(495,270)
Payments for plant and equipment		-	(864)
Net cash provided by operating activities	8(a) -	3,123,895	2,511,514
Cash flows from investing activities			
Investment		(3,209,891)	(2,571,556)
Redemption		97,003	68,334
Net cash used in investing activities	_	(3,112,888)	(2,503,222)
Net increase / (decrease) in cash at bank held		11,007	8,292
Cash at bank - beginning of year		63,359	55,067
Cash at bank - end of year	8(b) =	74,366	63,359

The above statement of cash flows should be read in conjunction with the accompanying notes.

#### 1 General information

AustralianSuper (the "Fund") is a superannuation fund domiciled in Australia. The Fund is constituted by a Trust Deed dated 13 December 1985, as amended, which established the Fund with effect from 1 August 1985 and provides retirement benefits to its members. The Fund is a public offer fund and comprises an accumulation division, corporate division (including defined benefit sub-plans) and a pension division.

The trustee of the Fund is AustralianSuper Pty Ltd (the "Trustee") and the registered office is 33/50 Lonsdale Street, Melbourne, Victoria

The financial statements were approved by the Board of Directors of the Trustee on 18 October 2011.

The Fund accepts contributions from employers. In relation to defined benefit members, the contribution rate is the rate agreed by the actuary and the employer. Members may also make voluntary pre and post tax contributions. The Fund also receives transfers in.

#### 2 Summary of significant accounting policies

#### (a) Basis of preparation and statement of compliance

The financial statements are general purpose financial statements which have been prepared in accordance with Australian Accounting Standard AAS 25, other applicable Accounting Standards, and the provisions of the Trust Deed and the requirements of the Superannuation Industry (Supervision) Act 1993 and Regulations. The principal accounting policies applied in the preparation of these financial statements are set out below. Unless otherwise stated these policies are consistent with those applied in the previous year.

The financial statements are presented in Australian Dollars which is the functional currency of the Fund.

All values are rounded to the nearest \$'000 except where otherwise indicated.

International Financial Reporting Standards ("IFRS") form the basis of Australian Accounting Standards adopted by the Australian Accounting Standards Board. Certain requirements of AAS 25 however differ from the equivalent requirements that would be applied under IFRS.

The financial statements have been prepared on a net market value basis, being the amount which could be expected to be received from the disposal of an asset in an orderly market less disposal costs. Net market value is considered a reasonable approximation of fair value.

#### (b) Significant accounting judgements, estimates and assumptions

The preparation of the financial statements requires the making of some estimates and assumptions that affect the recognised amounts of assets, liabilities, revenues and expenses and the disclosure of contingent liabilities. Actual results may differ from those estimates.

Estimates are continually evaluated and based on historical experience and other factors including expectations of future events that are believed to be reasonable under the circumstances.

The key estimates and assumptions that have the most significant effect on the amounts recognised in the financial statements are described in the following notes:

- Note 2(i) and Note 3 accrued benefits
- Note 2(d)(iii) non-market quoted investments.

#### (c) Cash and cash at bank

Cash and cash at bank includes deposits held at call with financial institutions and other short term highly liquid investments.

#### (c) Cash and cash at bank (continued)

For the purposes of the statement of cash flows, cash includes cash at bank and excludes cash held within the investment portfolios.

#### (d) Valuation of investments

Investments of the Fund are initially recognised at cost, being the fair value of the consideration given.

After initial recognition, investments of the Fund are recorded at net market value and changes in the net market value are recognised in the operating statement in the year they occur. Net market values have been determined as follows:

#### (i) Market quoted investments

Net market value of an investment for which there is a readily available market quotation is determined as the last quoted sale price as at the close of business on reporting date.

#### (ii) Units in PST and unlisted trusts

Units in pooled superannuation trusts and unlisted trusts are valued at the redemption price at reporting date quoted by the investment managers which are based on the net market value of the underlying investments.

# (iii) Non-market quoted investments

Investments for which market quotations are not readily available are valued by the Trustee based on independent valuations received for the reporting date.

The independent valuations of non-market quoted investments primarily project future cash flows and then discount those cash flows back to their present value using a post-tax, risk adjusted discount rate. Discount rates used are developed on an individual unlisted security basis as determined by the independent valuer. The discount rate takes into account the risk of comparable companies and incorporates firm specific risk. The independent valuations also consider recent arm's length transactions and current market value of another instrument substantially the same.

Further information on the valuation method used for investments is included in Note 9(f).

Estimated costs of realisation have been deducted in determining net market value.

Purchases and sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place are recognised on the trade date i.e. the date that the Fund commits to sell or purchase the asset.

#### (e) Derivatives

#### (i) Purpose of derivative financial products

Derivatives are financial products, the value of which is derived from the value of, or change in the value of, an underlying asset. The Fund's investment management agreements permit (within the limitations prescribed) investment managers to utilise derivatives such as futures contracts and options to gain access to, and allow flexibility in, the financial markets in order to manage and structure the Fund's investment portfolio in line with the Fund's investment strategy.

The investment management agreements prohibit derivatives to be used in a speculative manner.

#### (e) Derivatives (continued)

#### (ii) Accounting policy for derivative products

All derivatives are measured at net market value at the reporting date using quoted prices where possible or a valuation technique that provides a reliable estimate of prices obtained in actual market transactions. Any unrealised gains or losses are recognised in that reporting period. The realised gains or losses on the termination of any of these positions are brought to account in the period in which they occur. All unrealised gains and losses are treated as changes in net market value and are recognised in the operating statement.

Derivatives are disclosed on a net basis. In prior year financial statements, derivatives were disclosed on a gross basis. As the Fund intends to settle derivatives on a net basis, presentation of the assets and liabilities on a net basis reflects more appropriately the amount and timing of the expected future cash flows, as well as the counterparty risks to which those cash flows are exposed. Comparatives have been restated to allow for consistency in disclosure.

#### (f) Controlled entities

Controlled entities are those entities over which the Fund has the power to govern the financial and operating policies so as to obtain benefits from their activities. The existence and effect of the Fund's voting rights that are currently exercisable are considered when assessing whether the Fund controls another entity.

Note 11(e) includes a list of controlled entity companies and the amount of the Fund's investment in those entities. Because of the relatively small nature of these investments and the immaterial impact that consolidation would make, consolidated financial statements have not been prepared.

In addition, the Fund invests at times in wholesale investment trusts and sometimes these investments may give rise to a majority ownership in the trust. The Fund has examined each of these cases to determine if the majority ownership interest provides the Fund with the right to exercise control, for example, by providing the power to change the trustee and/ or manager of the trust. In some cases it has been concluded that, due to the voting rights of the units, the majority ownership interest does not in fact provide control. The conclusion to this analysis is that the preparation of consolidated financial statements is not required because it would present a financial position and financial performance that is not materially different from those shown in the Fund's unconsolidated financial statements.

#### (g) Foreign currency

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translations at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the operating statement.

#### (h) Benefits payable

Benefits payable includes unclaimed benefits and benefits payable to members who have exited from the Fund and have not yet been paid at year end.

#### (i) Liability for accrued benefits

The liability for accrued benefits is the Fund's present obligation to pay benefits to members and beneficiaries. This has been calculated as the difference between the carrying amount of the assets and the carrying amounts of the liabilities as at reporting date.

#### (j) Receivables, prepayments and accounts payable

Receivables and prepayments are carried at nominal amounts due which approximate net market value.

Accounts payable are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Fund. Payables are normally settled on 30 day terms.

#### (k) Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Fund and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

#### (i) Changes in net market value

Changes in the net market value of investments are calculated as the difference between the net market value at year end or consideration received (if sold during the year) and the net market value at the prior year end or cost (if the investment was acquired during the year).

#### (ii) Contributions and transfers

Contributions and transfers in are recognised when control of the asset has transferred to the Fund and are recognised gross of any taxes.

#### (iii) Interest

Interest income is recognised in the operating statement as it accrues, using the original effective interest rate of the instrument calculated at the acquisition or origination date. Interest income includes the amortisation of any discount or premium, transaction costs or other differences between the initial carrying amount of an interest bearing instrument and its amount at maturity calculated on an effective interest rate basis.

#### (iv) Dividends and distribution

Dividend and distribution income is recognised on the date the investments are quoted exdividend/distribution and if not received at reporting date, is reflected in the statement of financial position as a receivable.

#### (I) Income tax

The Fund is a complying superannuation fund within the provisions of the Income Tax Assessment Act. Accordingly, the concessional tax rate of 15% has been applied. The deferred tax balances are measured at the tax rates enacted or substantively enacted at reporting date. Where a member does not provide their tax file number ("TFN") to the Fund, the Fund pays no-TFN contributions tax at a rate of 31.5% which is in addition to the concessional tax rate of 15%.

Income tax expense in the operating statement for the year comprises current and deferred tax.

Current tax is the expected income tax payable on the taxable income for the year and any adjustment to tax payable in respect of prior years.

Deferred income tax is provided for temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amount used for tax purposes. The amount of deferred income tax provided is based on the expected manner of realisation of assets or settlement of liabilities.

#### (i) Income tax (continued)

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reviewed at each reporting date and reduced to the extent it is no longer probable that the related tax benefit will be realised. The Fund applies a deferred tax asset cap whereby any deferred tax asset is capped at 2% of the Fund's net assets.

#### (m) Goods and Services Tax (GST)

Revenue, expenses and assets, with the exception of receivables and payables are recognised net of the amount of GST to the extent that the GST is recoverable from the taxation authority. Where GST is not recoverable, it is recognised as part of the cost of acquisition of the asset or as a part of the expense item as applicable. Receivables and payables are stated inclusive of GST. The net amount of GST recoverable from the taxation authority is included as part of receivables in the statement of financial position.

Cash flows are included in the statement of cash flows on a gross basis. The GST component of cash flows arising from investing activities, which is recoverable from, or payable to the taxation authority are reclassified as operating cash flows.

#### (n) New accounting standards and interpretations

Certain new accounting standards and interpretations have been published that are not mandatory for the 30 June 2011 reporting period. The assessment of the impact of these new standards (to the extent relevant to the Fund) is set out below:

- AASB 9 Financial Instruments addresses the classification, measurement and derecognition
  of financial assets and financial liabilities. The standard is not applicable until 1 January 2013
  but is available for early adoption.
  - The Trustee does not expect this will have a significant impact on the Fund's financial statements.
- ii. A revised AASB 124 Related Party Disclosures was issued in December 2009. The revised standard will apply to the Fund's 30 June 2012 financial statements and must be applied retrospectively. The amendment clarifies and simplifies the definition of a related party. The amendments will not have an effect on the Fund's financial statements.

#### (o) Change in operations

The Trustee of the Fund incurs operating and administration expenses in operating the Fund. Under the Trust Deed, all costs and expenses incidental to the operation, management, administration and investments of the Fund are payable out of the Fund.

In prior years, the Fund directly paid for the expenses of the Trustee. Effective 1 July 2011, the Trustee pays the operating and administration expenses directly, and charges the expenses to the Fund by way of a trustee services fee.

# 3 Liability for accrued benefits

•		
	2011 \$'000	2010 \$'000
Opening balance	32,676,012	
Sperming balance	32,010,012	27,538,506
Benefits accrued as a result of operations	13,226,022	7,365,774
Benefits paid and payable - accumulation	(2,658,297)	(2,087,145)
Benefits paid and payable - pension	(225,322)	(141,123)
Closing balance	43,018,415	32,676,012
Liability for accrued benefits - Members' funds		-
Opening balance	32,498,144	27,323,179
Contributions	10,648,477	5,358,125
Transfer to Reserves	(12,399)	0,000,120
Interest allocated to members' accounts	3,355,735	2,626,064
Insurance proceeds	121,483	123,099
Insurance premiums	(240,783)	(153,170)
Superannuation contributions surcharge	(52)	(70)
Account keeping fees deducted from members' accounts	(116,705)	(107,371)
Income tax expense	(491,480)	(443,444)
Benefits paid and payable - accumulation	(2,658,297)	(2,087,145)
Benefits paid and payable - pension	(225,322)	(141,123)
Closing balance	42,878,801	32,498,144
Represented by:		
Liability for accrued benefits - accumulation	40,926,235	31,318,483
Liability for accrued benefits - pension	1,952,566	1,179,661
	42,878,801	32,498,144
Liability for accrued benefits - Reserves		
Opening balance	177,868	215,327
Net investment earnings	3,401,288	2,732,977
Sundry income	14,667	21,074
Account keeping fees deducted from members' accounts	116,705	107,371
Transfer to Reserves	12,399	-
Interest allocated to members' accounts	(3,355,735)	(2,626,064)
General expenses	(139,299)	(127,697)
Income tax expense	(88,279)	(145,120)
Closing balance	139,614	177,868
The reserves are made up of the following balances:		
	•••	
	2011	2010
On southern I Diele Deserve	\$'000	\$'000
Operational Risk Reserve	107,170	110,000
Administration Reserve	32,444	24,519
Investment Reserve	-	43,349
	139,614	177,868

#### 3 Liability for accrued benefits (continued)

The reserves are used for the following purposes:

- Operational Risk Reserve: This reserve is operated in accordance with an Operational Risk Reserve Policy that is reviewed annually. The purpose of the reserve is to provide funding for incidents where material losses may arise from operational risks (as opposed to investment risks). The level of the reserve is determined by the Board annually based on an assessment of the risks faced by the Fund.
- Administration Reserve: This reserve is utilised to fund the operations of the Trustee office, fund increases that may be required to the Operational Risk Reserve, enhance member services, extend the product range of the Fund and fund changes to achieve operational efficiencies. The use of the Administration Reserve is governed by the Budget Review Committee and the Board.
- Investment Reserve: The Fund maintains an investment reserve used for the purpose of
  accumulating net investment income prior to it being allocated to members' accounts. Due to
  the timing of inputs to the calculation of amounts to be credited to members' accounts, there
  may be from time to time unallocated amounts.

Accumulation members refer to members who are in receipt of contributions and are accumulating their superannuation benefits. This includes the members of defined benefit sub-plans.

The Fund includes 18 (2010: 16) defined benefit sub-plans. The calculation of the actuarial value of accrued benefits for the sub-plan members was performed by the respective actuary as part of a comprehensive actuarial review. Actuarial reviews are generally conducted every three years.

Actuarial

			Actuariai		
			Value of		
			Accrued	Vested	
	Effective	Net assets	benefits for	benefits for	Actuary's
	date of last	for defined	defined	defined	opinion as to
	actuarial	benefit	benefit	benefit	the Financial
	review	members at	members at	members at	Condition of the
	('Valuation	Valuation	Valuation	Valuation	sub-plan at
Plan	Date')	Date	Date	Date	Valuation Date
		\$'000	\$'000	\$'000	
Australian Industry Group Superannuation Plan	30-Jun-09	8,157	8,120	7,767	Satisfactory
Anglican Plan (Pensioners)	31-Mar-11	650	568	678	Unsatisfactory
Bechtel Australia Corporate Superannuation Plan	30-Jun-08	23,033	24,521	22,968	Satisfactory
Bekaert Super Plan	30 <b>-</b> Jun-08	4,750	4,380	4,570	Satisfactory
Boeing Super Plan	31-Dec-08	35,218	32,896	32,481	Satisfactory
Carestream Health Superannuation Plan	1-Jan-11	1,620	1,560	1,460	Satisfactory
City of Perth Superannuation Plan	1-Jul-09	40,150	41,750	39,889	Satisfactory
CSL Superannuation Plan	31-Dec-08	25,921	25,569	28,899	Unsatisfactory
Fletcher Building Australia Superannuation Plan	1-Jul-09	74,861	70,163	74,196	Satisfactory
Greif Australia Superannuation Plan	1-Jul-10	2,421	2,283	2,212	Satisfactory
JGL Investments Pty Superannuation Plan	1-Jul-09	6,824	6,238	5,999	Satisfactory
Kodak Australia Superannuation Plan	1-Jan-11	10,190	8,150	7,390	Satisfactory
MasterSuper Plan	30-Jun-10	1,884	1,765	1,616	Satisfactory
NSW Teachers Federation Plan	30-Jun-08	4,790	3,860	3,860	Satisfactory
Shinagawa Staff Defined Benefit Plan	30-Jun-10	4,825	4,447	4,447	Satisfactory
Toshiba (Australia) Pty Limited Superannuation Plan	1-Jul-10	12,656	11,910	11,910	Satisfactory
Walker Australia Monroe Springs Superannuation Plan	1 31-Dec-09	1,156	1,148	1,148	Satisfactory
Western Power Section	31-Dec-08	2,730	2,630	2,630	Satisfactory

A summary of the financial condition of the sub plans prepared by the actuary is available upon request.

#### 3 Liability for accrued benefits (continued)

The actuarial value of accrued benefits (as opposed to the liability of accrued benefits) of defined benefit members reflect an actuarial assessment of benefits accrued up to the date of calculation and payable to members on retirement, resignation, death or disablement. The level of these benefits is part of the regular actuarial assessment of the financing position of each defined benefit sub-plan. That assessment may result in an employer being required to make additional contributions to its sub plan. Each sub plan is quarantined from the others and the other assets of the Fund. In the event that the assets of a particular sub plan are not adequate to provide for members' benefits and if employer contributions are not sufficient, the accrued liability is limited to the assets of the particular sub-plan.

Except as described below, the actuary's opinion as to whether the sub-plan is in a satisfactory or unsatisfactory position is determined with reference to the vested benefit and net asset values.

For the Anglican Pension Plan, the vested benefits are calculated by the plan actuary based on a "high probability" (or conservative) set of assumptions as required by superannuation legislation. The vested benefit calculation therefore produces a higher liability than the actuarial value of accrued benefits shown above which is based on a best estimate set of assumptions.

While it is quite common for an actuary to set a minimum value for the actuarial value of accrued benefits for a particular plan equal to the vested benefits for that plan, it is not an actuarial requirement. Where such a minimum is not applied it is possible in some cases that the plan actuary's calculation of the actuarial value of accrued benefits will be less than the calculated vested benefits for the particular plan. This is the case for the CSL Plan. It is more common that the actuarial value of accrued benefits will equal or exceed the value of vested benefits for the particular plan.

The Trustee has a number of steps in place to manage the risks associated with the defined benefit sub-plans. The Trustee has appointed an external consulting actuary to advise on these risks, including establishing suitable funding objectives. The Trustee's policy on funding objectives is communicated to all actuaries of defined benefit sub-plans within AustralianSuper.

Each sub-plan actuary conducts regular (at least every three years, or more frequently as required) actuarial investigations of the sub-plans at the Trustee's request. Taking into account the Trustee's policy on funding objectives and the sub-plan's circumstances, the sub-plan actuary recommends the employers' required contribution levels. The main assumptions used to determine the actuarial value of the accrued benefits for each defined benefit sub-plan were:

- future rate of investment returns (net of investment tax and net of investment management fees) earned on the Fund's assets forecasted at 5.0% - 7.5% per annum (2010: 4.0% - 6.0%)
- future rate of salary inflation forecasted at 3% 6% (2010: 5.5% 7.5%).

The consulting actuary reports to the Trustee's Audit, Compliance & Risk Management Committee each quarter on the status of the defined benefit sub-plans. These reports highlight the risk that each sub-plan may enter into an unsatisfactory financial position. Where a sub-plan is in, or is likely to enter into, an unsatisfactory financial position, the report sets out any remedial actions and agreed rectification programs with the respective employer.

#### 4 Vested benefits

Vested benefits are benefits which are not conditional upon continued membership of the Fund (or any factor other than resignation from the Fund) and include benefits which members were entitled to receive had they terminated their membership at reporting date, subject to preservation requirements.

	2011 \$'000	2010 \$'000
Vested benefits - accumulation	40,914,911	31,306,427
Vested benefits - pension	1,952,566	1,179,661
	42,867,477	32,486,088

#### 5 Guaranteed benefits

No guarantees have been made in respect of any part of the liability for accrued benefits.

# 6 Changes in net market value of investment assets

	2011 \$'000	2010 \$'000
investments held at balance date	<b>\$ 555</b>	Ψοσο
Listed equity - Australian	454,598	339,870
Listed equity - international	186,315	125,670
Private equity	83,832	56,289
Global bonds	1,257	41,360
Property	132,919	(828)
Infrastructure	429,182	209,851
Absolute return strategies	9,110	8,135
Cash	8	7,376
	1,297,221	787,723
Investments realised during the year		
Listed equity - Australian	(37,995)	286,571
Listed equity - international	349,254	327,619
Private equity	69,478	29,894
Global bonds	109,151	227,883
Property	34,403	11,404
Infrastructure	48,563	39,838
Absolute return strategies	9,440	(13,624)
Cash	(22,953)	(12,164)
	559,341	897,421
Total changes in net market value	1,856,562	1,685,144

7		ome	4
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# (a) Income tax expense

	2011	2010
	\$'000	\$'000
Current tax expense		
Current year tax	477,740	507,076
Adjustment for prior periods	10,200	894
	487,940	507,970
Deferred tax expense		
Movement in temporary differences	91,819	80,594
Total income tax expense	579,759	588,564

# (b) Numerical reconciliation between tax expense and benefits accrued as a result of operations before income tax

	2011 \$'000	2010 \$'000
Benefits accrued as a result of operations	13,805,781	7,954,338
Income tax at the complying superannuation fund tax rate of 15%	2,070,867	1,193,151
Adjusted for tax effect of the following items:		
Increase in income tax expense due to		
Imputation and withholding tax credits	51,602	22,211
Superannuation contributions surcharge	8	11
No-TFN contributions tax	2,526	4,187
Under/ (over) provision in prior year	10,200	894
Other	475	. 56
Decrease in tax expense due to		
Non assessable insurance receipts	(18,222)	(18,465)
Non taxable contributions	(62,258)	(56,710)
Non assessable investment income	(129,653)	(129,161)
Transfers from other funds not subject to tax	(1,004,896)	(279,075)
Non assessable anti-detriment	(4,887)	(5,609)
Imputation and withholding tax credits	(336,003)	(142,926)
Income tax expense on benefits accrued as a result of operations	579,759	588,564
Total income tax expense is apportioned between Members' funds and Reserves as follows:	d	
Members' funds	491,480	443,444
Reserves	88,279	145,120
Total income tax expense	579,759	588,564

# 7 Income tax (continued)

# (c) Deferred tax asset

	2011 \$'000	2010 \$'000
Deferred tax asset	·	·
Unrealised losses in investments subject to tax	122,093	163,389
Accounts payable	3,353	2,623
Employee entitlements	· -	497
Deferred tax asset	125,446	166,509

#### 8 Reconciliation to the statement of cash flows

# (a) Reconciliation of benefits accrued after income tax as a result of operations to net cash provided by operating activities

	2011 \$'000	2010 \$'000
Benefits accrued after tax as a result of operations	13,226,022	7,365,774
Benefits paid	(2,862,728)	(2,228,268)
Net revenue - investments	(3,400,948)	(2,732,610)
Non Cash Transfer's	(4,307,198)	(2,.02,010)
Non Cash transactions	361,481	-
(Increase)/decrease in assets		
Receivables	(3,382)	(2,471)
Fixed assets	4,375	1,223
Deferred tax assets	41,063	80,588
Increase/(decrease) in liabilities		
Income tax payable	55,721	12,706
Accounts payable	(9,886)	14,105
Benefits payable	19,375	467
Net cash flow from operating activities	3,123,895	2,511,514

# (b) Reconciliation of cash

Cash as at the end of the financial year as shown in the statement of cash flows consists of:

	2011 \$'000	2010 \$'000
Cash at bank	74,366	63,359

#### 9 Financial instruments

#### (a) Overview

The Fund's activities expose it to a variety of financial risks: market risk (including currency risk, interest rate risk and price risk), credit risk and liquidity risk.

The Fund's assets include a range of financial instruments which includes listed equities, bonds, property, infrastructure, private equity, absolute return strategies, capital guaranteed strategy and cash. The financial instruments within each asset class are held either directly or through collective investment vehicles. The Trustee has determined that these asset classes are appropriate for the Fund and are in accordance with the Fund's published investment strategy.

The Board of Directors of the Trustee is responsible for approving and monitoring the investment plans, objectives and performance of the Fund. The investment strategy and objectives of each of the investment options within the Fund are set by the Board of Directors.

The Board has delegated certain powers to the Investment Committee. The Investment Committee oversees the Fund's investment program including appointment of managers, tactical asset allocation, performance reporting and reviews and developing recommendations for the Board.

The Investment Committee is responsible for overseeing the establishment and implementation of the investment risk management framework, including policies, procedures, systems and methodologies. In carrying out these responsibilities the Investment Committee receives an appropriate level of reporting from internal management and external advisers.

The allocation of funds within and between the various asset classes is determined by the Fund's Investment Committee for each investment option consistent with the overall investment objectives, strategic asset allocations and investment ranges approved by the Board.

The Investment Department tracks the Fund's investment values on a daily basis through appropriate monitoring of the market conditions and benchmark analysis. In addition, the Investment Department reviews the performance of the portfolios against the agreed benchmark and reports to the Investment Committee on a monthly basis. Reports to the Investment Committee include the following:

- details of the controls it has in place to monitor compliance with the Fund's investment strategy
- current asset allocations against target positions
- · investment performance against benchmarks
- compliance reporting.

The nature and extent of the financial instruments employed by the Fund are discussed below. This note presents information about the Fund's exposure to each of the above risks, the Fund's objectives, policies and processes for measuring and managing risk.

#### (b) Market risk

Market risk is the risk that fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and price risk. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

#### **Currency risk**

Currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in exchange rates.

The Fund is exposed to currency risk on financial instruments that are denominated in a currency other than the functional currency (Australian dollars) of the Fund. The Fund currently maintains international investments in listed equities, property, infrastructure, private equity, global bonds and absolute return strategies which are primarily denominated in USD, Euro, UK Pound and JPY currencies.

The Fund's investment strategy for each investment option specifies the target level of currency exposure. Hedges and currency overlays are utilised to manage the level of currency exposure which is reviewed on a regular basis and reported to the Investment Committee monthly.

#### Sensitivity analysis

Following an analysis of the deviation in the unhedged and hedged MSCI World Indices over the past 10 years and expected currency rate movement during 2011 a movement of 11.2% in the Australian dollar against the primarily denominated currency may be considered reasonably possible. This analysis assumes that all other variables remain constant. The analysis is performed on the same basis as 2010 and is not guaranteed.

An 11.2% strengthening or weakening of the Australian dollar against the following currencies at reporting date would have impacted benefits accrued as a result of operations and net assets available to pay benefits by the amounts shown below.

2011	Carrying amount	Benefits accrued as a result of operations				Net assets avail benef	
		-11.2%	11.2%	-11.2%	11.2%		
	AUD\$'000	AUD\$'000	AUD\$'000	AUD\$'000	AUD\$'000		
USD	3,174,804	(355,578)	355,578	(355,578)	355,578		
Euro	713,757	(79,941)	79,941	(79,941)	79,941		
GBP	557,361	(62,424)	62,424	(62,424)	62,424		
HKD	522,157	(58,482)	58,482	(58,482)	58,482		
KRW	370,624	(41,510)	41,510	(41,510)	41,510		
Other currencies	2,825,869	(316,497)	316,497	(316,497)	316,497		
	8,164,572	(914,432)	914,432	(914,432)	914,432		

2010	Carrying amount	Benefits acci result of ope		Net assets available to pa benefits		
	AUD\$'000	-10.6% AUD\$'000	10.6% AUD\$'000	-10.6% AUD\$'000	10.6% AUD\$'000	
USD	2,800,285	(296,830)	296,830	(296,830)	296,830	
Euro	597,573	(63,343)	63,343	(63,343)	63,343	
HKD	430,838	(45,669)	45,669	(45,669)	45,669	
JPY	412,019	(43,674)	43,674	(43,674)	43,674	
Other currencies	2,605,107	(276,141)	276,141	(276,141)	276,141	
	6,845,822	(725,657)	725,657	(725,657)	725,657	

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Fund's investments in bonds, fixed interest securities, debt securities and cash are subject to interest rate risk.

Interest rate risk is mitigated by holding a diversified portfolio of instruments, including holding a mixture of fixed and floating rate securities. Where appropriate the Fund may choose to use interest rate derivatives to change the exposure to fixed or floating interest rates.

(2,149)

(7,157)

(121,865)

2,149

7,157

121.865

2,149

7,157

121,865

#### 9 Financial instruments (continued)

The Fund's interest rate risk is monitored and managed on a daily basis by the investment managers awarded mandates in these asset classes in accordance with the investment guidelines set for them.

#### Sensitivity analysis

Following analysis of the deviation in relevant indices over the past 10 years and expected interest rate movement during 2011 the following movements in interest rate risk are considered reasonably possible. The analysis assumes that all other variables remain constant. The analysis is performed on the same basis as 2010 and is not guaranteed.

	2011	2010
Global bonds	3.9%	3.4%
Capital guaranteed	0.3%	0.3%
Cash	0.3%	0.3%

An increase or decrease in interest rates would impact the benefits accrued as a result of operations and the net assets available to pay benefits by the amounts shown below.

, ,			ued as a rations	Net assets available to pay benefits		
	\$'000	\$'000	\$'000	\$'000	\$'000	
Global bonds	4,346,956	(169,531)	169,531	(169,531)	169,531	
Capital guaranteed	747,198	(2,242)	2,242	(2,242)	2,242	
Cash	3,121,807	(9,365)	9,365	(9,365)	9,365	
	8,215,961	(181,138)	181,138	(181,138)	181,138	
2010	Carrying amount	Benefits accrued as a result of operations		Net assets availa		
	\$'000	\$'000	\$'000	\$'000	\$'000	
Global bonds	3,310,561	(112,559)	112,559	(112,559)	112,559	

(2,149)

(7,157)

(121,865)

#### Price risk

Cash

Capital guaranteed

Price risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

716,429

2,385,692

6,412,682

With the exception of cash, all investments of the Fund are exposed to price risk. The Fund's exposure to price risk is therefore limited to the market price movement of these investments. The Trustee has determined that these investments are appropriate for the Fund and are in accordance with the Fund's published investment strategy.

The strategic asset allocation of the Fund, being the Fund's target mix of asset classes for 12 months time, is set annually. The actual asset allocation of the Fund is continually monitored and reported to the Investment Committee on a monthly basis, and is adjusted if necessary based on a range of factors. Before deciding to invest in an asset class or to change an allocation to an existing asset class, thorough research is completed to identify the potential future growth and price risk of a certain class having regard to the economic outlook for each asset class and a number of other factors (such as current market prices).

The Fund's investment activity is either completed via investment managers or directly by internal management.

The Fund mitigates price risk by a thorough due diligence process and careful selection of investments. On an ongoing basis, investments are monitored throughout the year. For certain directly held investments, monitoring is completed via board representation, management reporting, and/or detailed discussion with the underlying investment company. The results of the monitoring completed by management are reported to the Investment Committee on a regular basis.

To mitigate price risk of portfolios allocated to investment managers, the Fund undertakes extensive due diligence to ensure investment managers have appropriate skills and expertise to manage the Fund's allocated investment prior to their appointment. Further, the Investment Department monitors and reports on the investment managers' performance.

Price risk is also mitigated by constructing a diversified portfolio of instruments which are traded in various markets.

#### Sensitivity analysis

Following analysis of the deviation in relevant indices over the past 10 years and expected investment rate movements in 2011 the following movements in price risk are considered reasonably possible. This analysis assumes that all other variables remain constant. The analysis is performed on the same basis as 2010 and is not guaranteed.

	2011	2010
Australian listed equities	13.4%	13.6%
International listed equities	12.3%	12.6%
Private equity	14.0%	12.9%
Property	4.4%	5.2%
Infrastructure	2.8%	2.1%
Absolute return strategies	0.3%	0.3%

An increase or decrease in the market price of investments of the Fund at reporting date would have impacted benefits accrued as a result of operations and net assets available to pay benefits by the amounts shown below.

2011	Carrying Benefits accrued as a amount result of operations		Net assets available to pay benefits		
	\$'000	\$'000	\$'000	\$'000	\$'000
Australian listed equities	14,762,007	(1,978,109)	1,978,109	(1,978,109)	1,978,109
International listed equities	8,954,557	(1,101,411)	1,101,411	(1,101,411)	1,101,411
Private equity	1,679,757	(235, 166)	235,166	(235, 166)	235,166
Property	4,173,677	(183,642)	183,642	(183,642)	183,642
Infrastructure	4,973,593	(139,261)	139,261	(139,261)	139,261
Absolute return strategies	51,374	(154)	154	(154)	1 <b>54</b>
	34,594,965	(3,637,742)	3,637,742	(3,637,742)	3,637,742

2010	Carrying amount	Benefits accrued as a result of operations		Net assets available to pay benefits		
	\$'000	\$'000	\$'000	\$'000	\$'000	
Australian listed equities	11,121,913	(1,512,580)	1,512,580	(1,512,580)	1,512,580	
International listed equities	6,855,381	(863,778)	863,778	(863,778)	863,778	
Private equity	1,205,483	(155,507)	155,507	(155,507)	155,507	
Property	3,289,084	(171,032)	171,032	(171,032)	171,032	
Infrastructure	3,760,899	(78,979)	78,979	(78,979)	78,979	
Absolute return strategies	72,057	(216)	216	(216)	216	
_	26,304,817	(2,782,092)	2,782,092	(2,782,092)	2,782,092	

#### (c) Credit risk

Credit risk is the risk of underperformance as a consequence of a default by a borrower or transactional counterparty. Credit risk also reflects uncertain asset values due to adverse movements in the credit quality of an asset. The main concentration of credit risk to which the Fund is exposed arises from the Fund's investment in debt securities. The Fund is also exposed to counterparty credit risk on derivative financial instruments, cash, and other receivables.

Credit risk arising from investments is mitigated by extensive due diligence undertaken by the Fund prior to the appointment of investment managers to ensure investment managers have appropriate skills and expertise to manage the Fund's counterparty risk exposures in the investments where this risk could arise.

For cash and derivative investments, the Fund mitigates credit risk by dealing with highly rated counterparties and where appropriate, ensuring collateral is maintained. In some cases, futures contracts are used in preference to over-the-counter instruments to limit counterparty risk.

The carrying amount, as shown on the statement of financial position, of the Fund's financial assets best represents the maximum credit risk exposure at the reporting date.

Credit risk associated with receivables is considered low as this is mainly comprised of input tax credits claimed from the Australian Taxation Office.

#### Scrip lending

The Fund has entered into scrip lending arrangements under which legal title to certain assets of the Fund have been transferred to another entity, notwithstanding the fact that the risks and benefits of ownership of the assets remain with the Fund.

The assets transferred to other entities under scrip lending arrangements include Australian and International equities and global bonds that are held discreetly by the Fund's Custodian. The risks and rewards of ownership to which the Fund remains exposed are currency risk, interest rate risk credit risk and price risk.

The carrying amount of assets subject to scrip lending at reporting date amounted to \$23,477,099,000 (2010 \$16,932,086,000). The carrying amount of assets on loan at reporting date was \$829,912,973 (2010 \$435,663,907).

The terms and conditions associated with the use of collateral held as security in relation to the assets lent are governed by a Securities Lending Agreement that requires the borrower to provide the lender with collateral to the value equal to or greater than the loaned securities.

The collateral held at reporting date as security consisted of cash and fixed interest securities with a fair value of \$868,740,264 (2010 \$466,575,740). No collateral has been sold or repledged during the year.

#### (d) Liquidity risk

Liquidity risk is the risk the Fund may not be able to generate sufficient cash resources to settle their obligations in full as and when they fall due. A key consideration is the saleability of assets. The Fund's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Fund's reputation.

The Fund's Trust Deed and Product Disclosure Statement provide for the daily withdrawal of benefits and switching of members funds on a weekly basis and the Fund is therefore exposed to the liquidity risk of meeting members' withdrawals at any time and switching of member's balances to a different investment choice option.

The Fund's financial instruments include unlisted investments that are not traded in organised public markets and may be illiquid. As a result the Fund may not be able to liquidate quickly some of its investments at an amount close to fair value in order to meet its liquidity requirements. As the value of these investments is monitored to comply with the asset allocation stipulated in the Fund's Investment Strategy this risk is considered minimal.

The Fund's listed securities are considered to be readily realisable as they are all listed on recognised stock exchanges around the world.

The Fund's liquidity risk is managed on a daily basis by the Investment Department in accordance with policies and procedures in place and the Fund's Liquidity Management Policy and Investment Strategy. The Fund's overall liquidity risks are monitored on a monthly basis by the Fund's Investment Committee. Stress testing and scenario analysis are completed on a regular basis.

The contractual maturity of financial liabilities is set out below.

2011	Carrying amount \$'000	Contractual cash flows \$'000	Less than 1 month \$'000	1 to 3 months \$'000	Greater than 3 months \$'000
Benefits payable	24,858	24,858	24,858		·
Accrued benefits	42,878,801	42,878,801	42,878,801		
Accounts payable	61,522	61,522	61,522		
Derivative liabilities	18,896	18,896			18,896
	42,984,077	42,984,077	42,965,181	-	18,896
					"
2010	Carrying amount	Contractual cash flows	Less than 1 month	1 to 3 months	Greater than 3 months
2010		Ť			3 months
2010 Benefits payable	amount	cash flows	month	months	3 months
	amount \$'000	cash flows \$'000	month \$'000	months	3 months
Benefits payable	amount <b>\$'000</b> 5,483	cash flows \$'000 5,483	month <b>\$'000</b> 5,483	months	3 months
Benefits payable Accrued benefits	amount \$'000 5,483 32,498,144	cash flows \$'000 5,483 32,498,144	month \$'000 5,483 32,498,144	months	3 months

Accrued benefits have been included in the "Less than 1 month" column above as this is the amount that members could call upon as at year end.

#### (e) Estimation of fair values

The Fund's financial assets and liabilities included in the statement of financial position are carried at net market value which Directors believe approximates fair value. The major methods and assumptions used in determining net market value of financial instruments have been disclosed at Note 2(k).

#### (f) Classification of financial instruments under the Fair Value Hierarchy

The table below analyses financial instruments carried at fair value by valuation methodology. The different levels have been defined as follows:

- quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1) and includes market quoted investments
- inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (Level 2)
- inputs for the asset or liability that are not based on observable market data (unobservable inputs) (Level 3) which includes non-market quoted investments.

2011	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
Australian listed equities	14,762,007	-	=	14,762,007
International listed equities	8,954,557	-	-	8,954,557
Private equity	8,698	-	1,671,059	1,679,757
Global bonds	2,609,980	1,145,191	591,785	4,346,956
Property	76,750	-	4,096,927	4,173,677
Infrastructure	105,288	-	4,868,305	4,973,593
Capital guaranteed	-	747,198	<u>-</u>	747,198
Absolute return strategies	-	51,317	57	51,374
Cash	3,121,807	-	_	3,121,807
Derivative assets	7,140	286,251	-	293,391
Derivative liabilities	(847)	(18,049)	-	(18,896)
	29,645,380	2,211,908	11,228,133	43,085,421
2010	Lovel 4	Lavel 2	l aval 2	Total
2010	Level 1	Level 2	Level 3	Total
	\$'000	Level 2 \$'000	Level 3 \$'000	\$'000
Australian listed equities	<b>\$'000</b> 11,121,913	\$'000 -		<b>\$'000</b> 11,121,913
Australian listed equities International listed equities	<b>\$'000</b> 11,121,913 5,976,132		\$'000 - -	<b>\$'000</b> 11,121,913 6,855,381
Australian listed equities International listed equities Private equity	<b>\$'000</b> 11,121,913 5,976,132 6,843	<b>\$'000</b> - 879,249	\$'000 - - - 1,198,640	\$'000 11,121,913 6,855,381 1,205,483
Australian listed equities International listed equities Private equity Global bonds	<b>\$'000</b> 11,121,913 5,976,132 6,843 1,266,170	\$'000 -	\$'000 - - - 1,198,640 580,194	\$'000 11,121,913 6,855,381 1,205,483 3,310,561
Australian listed equities International listed equities Private equity Global bonds Property	\$'000 11,121,913 5,976,132 6,843 1,266,170 149,798	<b>\$'000</b> - 879,249	\$'000 - 1,198,640 580,194 3,139,286	\$'000 11,121,913 6,855,381 1,205,483 3,310,561 3,289,084
Australian listed equities International listed equities Private equity Global bonds Property Infrastructure	<b>\$'000</b> 11,121,913 5,976,132 6,843 1,266,170	\$'000 - 879,249 - 1,464,197 -	\$'000 - - - 1,198,640 580,194	\$'000 11,121,913 6,855,381 1,205,483 3,310,561 3,289,084 3,760,899
Australian listed equities International listed equities Private equity Global bonds Property Infrastructure Capital guaranteed	\$'000 11,121,913 5,976,132 6,843 1,266,170 149,798	\$'000 - 879,249 - 1,464,197 - - 716,429	\$'000 - 1,198,640 580,194 3,139,286 3,677,805	\$'000 11,121,913 6,855,381 1,205,483 3,310,561 3,289,084 3,760,899 716,429
Australian listed equities International listed equities Private equity Global bonds Property Infrastructure Capital guaranteed Absolute return strategies	\$'000 11,121,913 5,976,132 6,843 1,266,170 149,798 83,094	\$'000 - 879,249 - 1,464,197 -	\$'000 - 1,198,640 580,194 3,139,286	\$'000 11,121,913 6,855,381 1,205,483 3,310,561 3,289,084 3,760,899 716,429 72,057
Australian listed equities International listed equities Private equity Global bonds Property Infrastructure Capital guaranteed Absolute return strategies Cash	\$'000 11,121,913 5,976,132 6,843 1,266,170 149,798 83,094 - - 2,385,692	\$'000 879,249 - 1,464,197 - 716,429 71,999	\$'000 - 1,198,640 580,194 3,139,286 3,677,805	\$'000 11,121,913 6,855,381 1,205,483 3,310,561 3,289,084 3,760,899 716,429 72,057 2,385,692
Australian listed equities International listed equities Private equity Global bonds Property Infrastructure Capital guaranteed Absolute return strategies Cash Derivative assets	\$'000 11,121,913 5,976,132 6,843 1,266,170 149,798 83,094 - - 2,385,692 3,135	\$'000 - 879,249 - 1,464,197 - 716,429 71,999 - 112,732	\$'000 - 1,198,640 580,194 3,139,286 3,677,805	\$'000 11,121,913 6,855,381 1,205,483 3,310,561 3,289,084 3,760,899 716,429 72,057 2,385,692 115,867
Australian listed equities International listed equities Private equity Global bonds Property Infrastructure Capital guaranteed Absolute return strategies Cash	\$'000 11,121,913 5,976,132 6,843 1,266,170 149,798 83,094 - - 2,385,692	\$'000 879,249 - 1,464,197 - 716,429 71,999	\$'000 - 1,198,640 580,194 3,139,286 3,677,805	\$'000 11,121,913 6,855,381 1,205,483 3,310,561 3,289,084 3,760,899 716,429 72,057 2,385,692

The level in which instruments are classified in the hierarchy is based on the lowest level input that is significant to the net market value measurement in its entirety. Assessment of the significance of an input requires judgement after considering factors specific to the instrument.

# (g) Level 3 financial instruments transactions

The following table shows a reconciliation of the movement in the fair value of financial instruments categorised within Level 3 between the beginning and the end of the reporting period.

	_				Absolute	
	Private	Global			Return	
2011	Equity	Bonds	Property	Infrast're	Strategies	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Opening balance	1,198,640	580,194	3,139,286	3,677,805	58	8,595,983
Realised / unrealised	153,424	26,479	202,467	493,021	(1)	875,390
Applications	503,174	183,499	974,040	975,623	-	2,636,336
Redemptions	(184,179)	(198,387)	(218,866)	(278,144)	-	(879,576)
Issues	-	-	-	-	-	
Settlements	-	-	-	-	-	-
Transfers in	-	-	-	-	-	-
Transfers out	-	-	-	-	-	-
Total	1,671,059	591,785	4,096,927	4,868,305	57	11,228,133
	Private	Global			Absolute Return	
2010	Equity	Bonds	Property	Infrast're	Strategies	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Opening balance	970,743	445,417	2,736,550	3,307,356	232	7,460,298
Realised / unrealised	89,587	53,429	163,644	291,128	6	597,794
Applications	202,202	81,348	359,164	85,059	-	727,773
Redemptions	(63,892)	-	(120,072)	(5,738)	(180)	(189,882)
Issues	-	-		_	` -	,
Settlements	-	_	_	-	-	-
Transfers in	-	-	-	-	_	_
Transfers out	_	_	-	-	-	-
Total	1,198,640	580,194	3,139,286	3,677,805	58	8,595,983

Gains or losses recognised in the operating statement for Level 3 transactions are presented in the movement in net market value of investments as follows:

2011	Private Equity \$'000	Global Bonds \$'000	Property \$'000	Infrast <sup>i</sup> re \$'000	Absolute Return Strategies \$'000	Total \$'000
Total gains / losses recognised in the operating statement for the year Total gains / losses recognised in the operating statement for the year for	153,424	26,479	202,467	493,021	(1)	875,390
assets held at the end of the year	153,424	23,492	202,467	480,400	(1)	859,782

2010	Private Equity \$'000	Global Bonds \$'000	Property \$'000	Infrast're \$'000	Absolute Return Strategies \$'000	Total \$'000
Total gains / losses recognised in the operating statement for the year Total gains / losses recognised in the operating statement for the year for	89,587	53,429	163,644	291,128	6	597,794
assets held at the end of the year	89,587	53,429	168,549	291,128	6	602,699

There have been no significant transfers into or out of Level 3 in the fair value hierarchy during the year.

# (h) Transfers between hierarchy levels

During the year there was a transfer from level 2 to level 1 within the international equities category. This transfer was for \$887,411,000.

# 10 Directors and other key management personnel

#### (a) Directors

Key management personnel include persons who were directors of the Trustee at any time during the financial year, and up to the date of this report, as follows:

Member nominated	Employer nominated	Independent
C. Bowtell (resigned 26 November 2010) B. Daley	L. Di Bartolomeo J. Ingram	B. Fraser (resigned 30 June 2011)
P. Howes	H. Ridout	
J. Lawrence	A. Terry	
D. Oliver	W. Uhlenbruch (resigned	30 June 2011)
E. Rubin	G. Willis	
S. McGurk (appointed 21 Feb 2011)	T. Poole (appointed 1 Jul	ly 2011)

The following persons were alternate directors of the Trustee during the year

# Member nominated

#### **Employer nominated**

N. Apple P. Grant

M. Borowick (resigned 26 November 2010) R. Symons M. Boyd P. Burn

L. Carter M. O'Neil

D. Whiteley

L. O'Brien (appointed 2 February 2011)

#### 10 Directors and other key management personnel (continued)

#### (b) Other key management personnel

Members of the Committees of the Board who are not directors or alternate directors of the Trustee are considered key management personnel of the Fund. These Committee members are G. Ashton, L. Jerkovic, J. Miller (resigned 23 February 2011), M. Nicolaides, T. Poole (director effective 1 July 2011) and B. Watchorn.

The other key management personnel of the Fund include I. Silk, Chief Executive Officer, M. Delaney, Deputy Chief Executive Officer and Chief Investment Officer, N. Lacey, General Manager Product and P. Curtis, Head of Investment Operations and Services. For the year ended 30 June 2010, there were three other key management personnel of the Fund being I. Silk, M. Delaney and N. Lacey.

#### (c) Remuneration of key management personnel

Key management personnel are paid by the Trustee.

The Trustee compensates the key management personnel as follows:

Compensation band *	Number of key management personnel in band
\$0 - \$20,000	13
\$20,001 - \$70,000	13
\$70,001 - \$120,000	3
\$120,001 - \$170,000	1
\$220,001 - \$270,000	1
\$470,001 - \$520,000	1**
\$570,001 - \$620,000	1
\$820,001 - \$870,000	1***

<sup>\*</sup> Compensation for Directors, Alternate Directors and Non-Director Committee Members includes cash fees, non-monetary benefits, and superannuation. Compensation for other key management personnel includes cash salary, non-monetary benefits, superannuation, leave benefits (including long service leave expense) and the investment performance payment plan for eligible key management personnel.

The total remuneration paid for Directors, Alternate Directors and Non-Director Committee members, was \$1,021,111 (2010: \$1,021,887).

The total remuneration paid to the four other key management personnel was \$2,172,886 (2010: \$1,556,940 for the three other key management personnel) and includes \$399,482 (2010: \$171,816) bonus payment related to investment performance.

	2011	2010
	\$'000	\$'000
Short term benefits	2,921	2,353
Post employment benefits (superannuation)	229	185
Other long term benefits (long service leave)	44	42
Total	3,194	2,580

<sup>\*\*</sup> Includes \$123,755 for investment performance payment plan for the year ended 30 June 2011.

<sup>\*\*\*</sup> Includes \$275,727 for investment performance payment plan for the year ended 30 June 2011.

# 10 Directors and other key management personnel (continued)

#### (d) Transactions with key management personnel

The following key management personnel were members of AustralianSuper during the reporting period and up to the date of the financial statements: C. Bowtell, B. Daley, P. Howes, H. Ridout, J. Lawrence, A. Terry, D. Oliver, W. Uhlenbruch, E. Rubin, G. Willis, N. Apple, M. Borowick, R. Symons, M. Boyd, P. Burn, M. O'Neil, D. Whiteley, L. Jerkovic, M. Nicolaides, B. Watchorn, L. O'Brien, S. McGurk, I. Silk, M. Delaney, N. Lacey and P. Curtis. Their membership terms and conditions were the same as those applied to other members of the Fund.

#### 11 Related parties

#### (a) Transactions with Trustee

The Trustee is owned by the Australian Industry Group and ACTU Super Shareholding Pty Ltd. ACTU Super Shareholding Pty Ltd holds the shares on behalf of the Australian Council of Trade Unions.

Under the terms of the Trust Deed, the Trustee is entitled to receive trustee services fees, calculated by reference to the costs incurred by the Trustee in running the Fund.

	2011	2010
Trustee services fees paid and payable by the Fund to the Trustee	\$144,035,157 *	Note 1
Amount payable by the Fund to the Trustee at the end of the reporting period	\$3,907,024	
Prepayment with the Trustee	\$1,015,495	

<sup>\*</sup> The portion of the trustee services fee that relates to investment activities is recognised in the direct investment expenses on the operating statement.

Note 1: prior to 1 July 2010, the Fund paid all expenses directly.

The Trustee paid the Australian Industry Group \$244,771 (2010: \$180,280) and the Australian Council of Trade Unions \$111,378 (2010: \$103,759) for advertising related opportunities and general marketing for Australian Super. In 2010, these expenses were paid directly by the Fund.

#### (b) Related party investments and transactions

At 30 June 2011 the Fund had:

- A 32.7% (2010: 32.7%) shareholding in Industry Super Holdings Pty Ltd (ISH), valued at \$278.1 million (2010: \$246.3 million). ISH has a number of subsidiary companies, two of which manage investments on behalf of the Fund. These are Industry Funds Management Pty Ltd (IFM), which manages a selection of infrastructure, Australian listed equities, private equity, fixed interest and cash portfolios on behalf of the Fund, and Members Equity Bank, which holds cash and short term deposits on behalf of the Fund and provides low-cost home loans and banking products to industry fund members. Members Equity Bank offers the Fund and other institutional investors the opportunity to invest in its fixed interest vehicle, the Super Loans Trust.
  - B. Fraser is Chair of ISH. D. Whiteley is an employee of Industry Fund Services Pty Ltd, which is a subsidiary of ISH.
- A notional 11.1% (2010: 11.1%) shareholding in ISPT Pty Ltd, valued at \$0 (2010: \$0). ISPT is one of Australia's leading property managers and manages a range of unlisted property funds on behalf of the Fund and other institutional clients.

The following directors of the Fund were directors of ISPT Pty Ltd during the year ended 30 June 2011: E, Rubin (resigned 3 November 2010), and B. Daley. N. Apple was an alternate director of ISPT Pty Ltd.

Also, M. Delaney was a director of ISPT Pty Ltd during the year ended 30 June 2011.

E Rubin (resigned 3 November 2010), B Daley and M Delaney were directors of IGIPT Pty Ltd, a subsidiary of ISPT, during the year ended 30 June 2011. N Apple and I Silk are alternate directors of IGIPT Pty Ltd.

- A 28.7% (2010: 28.7%) shareholding in Superpartners Pty Ltd, valued at \$52.602 million (2010: \$16.151 million) and nil convertible notes (2010: \$20.354 million). Superpartners provide member administration and custodial services to the Fund and other institutional clients.
  - G. Ashton was a director of Superpartners Pty Ltd during the year ended 30 June 2011.
- A 32% (2010: 32.0%) shareholding of ordinary shares valued at \$1.215 million (2010: \$1.097 million) and 105,000 (2010: 105,000) redeemable preference shares in Frontier Investment Consulting Pty Ltd valued at \$0.105 million (2010: \$0.105 million). Frontier provides investment consulting services to the Fund and other institutional clients.
  - G. Ashton was the Chair of Frontier Investment Consulting Pty Ltd during the year ended 30 June 2011.

#### (c) Fees paid and income earned on related party investments

IFM managed portfolios totalling \$14,388,826,000 (2010 \$11,243,730,000) on behalf of the Fund and received \$40,334,092 (2010: \$42,858,359) in fees for the management of these portfolios. These fees included fees paid to underlying investment managers for various portfolios and management fees paid directly to IFM of \$19,452,718 (2010: \$19,594,852). The income earned on the portfolios managed by IFM was \$1,190,295,000 (2010: \$1,247,412,000).

Members Equity Bank Pty Ltd managed a portfolio on behalf of the Fund and received \$1,567,680 (2010: \$1,786,861) in fees for the management of the portfolio. These fees included fees paid to an underlying investment manager and management fees paid directly to Members Equity Bank Pty Ltd of \$1,471,680 (2010: \$1,541,856). The portfolio was valued at \$321,002,000 (2010: \$509,419,000) and the income earned was \$10,547,000 (2010: \$49,745,000). The Fund also had \$481,170,000 (2010: \$264,919,000) invested in cash and short term deposits with Members Equity at year end.

ISPT Pty Ltd in its capacity as trustee managed portfolios totalling \$2,264,912,000 (2010: \$1,939,594,000) on behalf of the Fund and received \$9,533,841 (2010: \$9,064,067) in fees for the management of these portfolios. These fees included fees paid to underlying investment managers for various portfolios and management fees paid directly to ISPT Pty Ltd of \$7,586,201 (2010: \$6,783,885). The income earned on this portfolio was \$166,096,000 (2010: \$127,903,000).

Frontier Investment Consulting Pty Ltd receives fees from AustralianSuper for investment consulting services. These fees were \$1,188,000 (2010: \$1,445,000).

Superpartners Pty Ltd received \$75,144,000 (2010: \$66,950,000) in fees for the provision of member administration services and custodial services.

All transactions were made on normal commercial terms, under normal conditions and at market rates. Transactions relating to dividends, investment income and subscription for new ordinary shares were on the same terms and conditions that applied to other shareholders.

#### (d) Other related party transactions

. MTS.

ISH has other various subsidiaries with which the Fund transacts. These non-investment transactions are summarised in the following table.

Company	Nature of transaction	Expenses		
		2011 *	2010	
Industry Fund Services Pty Ltd	Financial planning, seminars and other member services	\$5,309,132	\$5,856,732	
IFS Insurance Broking Pty Ltd	Insurance services	\$700,531	\$695,457	
Industry Administration Services Pty Ltd	Office rent and services	\$223,705	\$342,376	
Industry Fund Credit Control Pty Ltd	Debt collection services	\$1,202,759	\$1,109,570	

<sup>\*</sup> In 2011, these items were paid by the Trustee and not the Fund.

#### (d) Other related party transactions (continued)

In November 2009 AustralianSuper awarded its Group Life Insurance contract to TAL Limited ('TAL') (previously known as Tower Australia Limited). In the year ended 30 June 2011 AustralianSuper paid insurance premiums totalling \$244,482,000 to TAL (2010: \$60.9m). E Rubin is a director of TAL. E. Rubin does not participate in decisions on the AustralianSuper Board or the Member and Employer Services Committee that relate to TAL. E. Rubin does not participate in decisions on the TAL board that relate to the Fund.

# (e) Controlled entities

It is not considered appropriate to consolidate the controlled entities listed below because the affect of doing so is immaterial.

Name of entity	Country	Class of shares	Equity	holding	Va	lue
			2011 %	2010 %	2011 \$'000	2010 \$'000
AustralianSuper Property Pty Ltd	Australia	Ordinary	100%	100%	\$57,160	\$88,500
AustralianSuper Icon Parking No. 1 Trust	Australia	Ordinary	100%	100%	\$12,772	\$10,739
AustralianSuper Icon Parking No. 2 Trust	Australia	Ordinary	100%	100%	\$12,778	\$10,739
AustralianSuper Investment Fund	Australia	Ordinary	100%	100%	\$46,130	\$39,733
AustralianSuper Investment Fund No 2	Australia	Ordinary	100%	100%	\$93,364	\$46,998
AustralianSuper Investment Fund No 3	Australia	Ordinary	100%	100%	\$319,456	\$155,413
AustralianSuper Investment Fund No 4	Australia	Ordinary	100%	100%	\$154,836	\$138,694
AustralianSuper Investment Fund No 5	Australia	Ordinary	100%	100%	\$146,901	\$20,016
AustralianSuper Private Equity Trust	Australia	Ordinary	100%	100%	\$448,552	\$333,724
Mindarie Investment Trust	Australia	Ordinary	100%	-	\$9,470	-
<ul> <li>BioVision 2020 Holdings Pty Ltd</li> </ul>	Australia	Ordinary	70%	•	\$9,470	-
<ul> <li>BioVision Holdings</li> <li>Pty Ltd</li> </ul>	Australia	Ordinary	70%	-	\$9,470	_
Battye Street Unit Trust	Australia	Ordinary	100%	-	\$42,604	-
<ul> <li>No 1 Charles         Street Unit Trust         No 1     </li> </ul>	Australia	Ordinary	100%	-	\$21,302	-

# (e) Controlled entities (continued)

Name of entity	Country	Class of shares	Equity holding		Va	lue
			2011 %	2010 %	2011 \$'000	2010 \$'000
<ul> <li>No 1 Charles Street Unit Trust No 2</li> </ul>	Australia	Ordinary	100%	-	\$21,302	-
Rowville Transmission Facility Pty Ltd	Australia	Ordinary	100%	-	\$28,286	-
Westscheme Superannuation Fund (STAR II) Utilities Trust	Australia	Ordinary	100%	-	\$13,807	-
Pisco WS Unit Trust 1	Australia	Ordinary	100%	-	\$12,313	-
Pisco WS Unit Trust 2	Australia	Ordinary	100%	-	\$1,399	-
WPPEX US Unit Trust	Australia	Ordinary	100%	-	\$10,884	-
Project Cricket WS Unit Trust	Australia	Ordinary	100%	-	\$8,875	-
Western Australian US Parking Trust	Australia	Ordinary	100%	-	\$5,154	-
Athens Investment Trust	Australia	Ordinary	100%	-	\$5,154	-
Westscheme Superannuation Fund AIR-serv Utilities Trust	Australia	Ordinary	100%	-	\$5,046	-
Marissa Investment Trust	Australia	Ordinary	50%	-	\$334	-

The total amount of debt associated with the entities above is:

Name of entity	Debt	
	2011 \$'000	2010 \$'000
AustralianSuper Property Pty Ltd	-	43,000
No 1 Charles Street Unit Trust No 1	152,877	-
Rowville Transmission Facility Pty Ltd	27,822	-

In addition to the above, the Fund also controlled 16 (2010: 3) entities as at the reporting date which acted as the trustee for the above trusts and funds. Each entity had a carrying value of \$2 or less.

#### 12 Auditor's remuneration

	2011	2010
	\$'000	\$'000
Amounts paid to Ernst & Young for:		
Audit of the Financial Statements	266	231
Other assurance services	104	252
Other services	79	134
Total	449	617

#### 13 Commitments

The commitments of the Fund as at reporting date are detailed below.

	2011 \$'000	2010 \$'000
Committed to		
Private Equity	908,047	1,191,072
Property Infrastructure	185,053 115,649	199,671 251,089
Total	1,208,749	1,641,832
Within one year	1,208,749	1,641,832
Total	1,208,749	1,641,832

The above commitments are at call with 3 months notice normally required.

#### 14 Merger with Westscheme

The "transfer from other superannuation funds – accumulation" line included in the operation statement includes the transfer in of Westscheme. The trustee boards of Westscheme and AustralianSuper agreed to merge the two funds via a successor fund transfer deed effective 30 June 2011. The trustee boards agreed AustralianSuper would be the continuing legal entity. Following due diligence performed by each fund and agreement by the parties' shareholders, the trustee boards agreed the merger served the best interests of members.

Effective 30 June 2011, the following balances rolled into AustralianSuper as a result of the Westscheme merger:

	2011
	\$'000
Investments	3,475,215
Other assets	24,764
Total assets	3,499,979
Member balances	3,487,580
Reserves	12,399
Total members funds transferred in	3,499,979

# 15 Subsequent events

No significant events have occurred since the end of the reporting period which would impact on the financial position of the Fund disclosed in the statement of financial position as at 30 June 2011 or on the results and cash flows of the Fund for the year ended on that date.

Since the reporting date, the investment markets have experienced a period of significant volatility. As the Fund's investments are measured at net market value as at 30 June 2011, the volatility in the market has not been captured in the current year's financial statements. Note 9(b) provides information on the market risks associated with the investment portfolio.

In the opinion of the Trustee of AustralianSuper

- (a) the accompanying financial statements of the Fund are properly drawn up so as to present fairly the financial position of the Fund as at 30 June 2011 and the results of its operations and cash flows for the year ended on that date in accordance with Australian Accounting Standards and other mandatory professional reporting requirements in Australia; and
- (b) the Fund has been conducted in accordance with its constituent Trust Deed and the requirements of the Superannuation Industry (Supervision) Act 1993 and Regulations and the Corporations Act 2001 and Regulations and Guidelines during the year.

Signed in accordance with a resolution of the Board of Directors of AustralianSuper Pty Ltd.

E Rubin

Director

G Willis

Melbourne 18 October 2011



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#### REPORT BY THE INDEPENDENT APPROVED AUDITOR TO THE TRUSTEE AND MEMBERS

#### Financial statements

I have audited the financial statements of AustralianSuper for the year ended 30 June 2011 comprising the statement of financial position, operating statement, cash flow statement, summary of significant accounting policies, other explanatory notes and the Trustee statement.

#### Trustee's Responsibility for the Financial Statements

The superannuation entity's trustee is responsible for the preparation and fair presentation of the financial statements in accordance with Australian Accounting Standards and the requirements of the SIS Act and the Superannuation Industry (Supervision) Regulations 1994 (SIS Regulations). The trustee is also responsible for such internal control as the trustee determines is necessary to enable the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

My responsibility is to express an opinion on the financial statements based on my audit. I have conducted an independent audit of the financial statements in order to express an opinion on them to the trustee and members of Australian Super.

My audit has been conducted in accordance with Australian Auditing Standards. These Auditing Standards require that I comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance as to whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the trustee's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the trustee's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the trustee, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.



#### Auditor's Opinion

In my opinion, the financial statements present fairly, in all material respects, in accordance with Australian Accounting Standards, the financial position of AustralianSuper as at 30 June 2011 and the results of its operations and its cash flows for the year ended 30 June 2011.

ERNST & YOUNG

Denis Thorn Partner Melbourne

18 October 2011