AustralianSuper Pty Ltd ABN 94 006 457 987 Financial statements

For the year ended 30 June 2014

AustralianSuper Pty Ltd Financial Statements For the year ended 30 June 2014

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The directors present their report on AustralianSuper Pty Ltd (the "Company") at 30 June 2014 and on the results for the year then ended.

Directors

The following persons were directors of the Company during the financial year and up to the date of this report:

| Member nominated | Employer nominated | Independent |
|--------------------------------------|--------------------|-------------|
| P. Bastian | L. Di Bartolomeo | T. Poole |
| B. Daley | J. Ingram | |
| P. Howes (resigned 23 June 2014) | H. Ridout | |
| D. Oliver | A. Terry | |
| G. Pinnell | G. Willis | |
| S. McDine (appointed 26 August 2014) | | |

The following persons were Alternate Directors of the Trustee during the financial year and up to the date of this report:

Member nominated Employer nominated

N. AppleM. BoydG. StamasI. Willox

L. Carter (appointed 27 August 2013, ceased 31 July 2014)

B. Crofts (appointed 27 August 2013)

L. O'Brien

M. O'Neil (appointed 27 August 2013)

The following persons were Directors or Alternate Directors during the prior financial year:

- E. Rubin (resigned 5 April 2013)
- J. Lawrence (resigned 4 April 2013)
- S. McGurk (resigned 19 March 2013)
- D. Whiteley (resigned 30 June 2013)
- P. Burn (ceased 25 June 2013)

Principal activities

The Company is the trustee of AustralianSuper (the 'Fund'). During the year, the principal activities of the Company consisted of providing trustee services to the Fund. It is also the holder of the Australian Financial Services licence and the APRA licence.

Significant changes in the state of affairs

The Company incurs operating and administration expenses in providing trustee services to the Fund. Under the terms of the Trust Deed of AustralianSuper, the Company is entitled to receive trustee services fees, calculated by reference to the costs incurred by the Company in running the Fund.

Matters subsequent to the end of the financial year

In September 2014, the Company in its capacity as trustee entered into a Heads of Agreement with Link Group for the provision of a superannuation administration platform and the ancillary sale of Superpartners Pty Ltd subject to due diligence. If the transaction proceeds Link Group will also provide ongoing fund administration services for the Company on behalf of the Fund.

No significant events have occurred since the end of the reporting period which would impact on the balances of the Company as disclosed in the balance sheet as at 30 June 2014 or on the results of operations of the Company for the year ended on that date.

Likely developments

Information on likely developments in the operations of the Company have not been included in this report because the directors believe it would likely result in unreasonable prejudice to the Company.

Environmental regulation

The Company is not subject to significant environmental regulation in respect of its activities.

Rounding off

The Company is of a kind referred to in Class Order 98/100, issued by the Australian Securities and Investments Commission, relating to the 'rounding off' of amounts in the financial statements.

Amounts in the financial statements have been rounded off in accordance with that Class Order to the nearest thousand dollars, unless otherwise stated.

Insurance of officers

During the financial year, the Company paid premiums of \$586,164 (2013: \$538,753) to insure the directors and officers of the Company.

Auditor's independence declaration

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The auditor's independence declaration is set out on page 5.

This report is made in accordance with a resolution of directors.

H. Ridout

Director

G. Willis

Director

Melbourne

28 October 2014



Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To: the directors of AustralianSuper Pty Ltd

I declare that, to the best of my knowledge and belief, in relation to the audit for the financial year ended 30 June 2014 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

KPMG

Sean Hill Partner

Melbourne

28 October 2014

AustralianSuper Pty Ltd Statement of comprehensive income For the year ended 30 June 2014

| | Notes | 2014 \$'000 | 2013 \$'000 |
|---|-------|--|---|
| Income from continuing operations | | | |
| Trustee services Other income Total income from continuing operations | 15 | 265,037 433 265,470 | 223,005 278 223,283 |
| Expenses | | | |
| Administration costs Staff costs Director costs Professional services Communications and development Travel costs Facilities costs Depreciation and amortisation Motor vehicle costs Total expenses | | 135,224 50,905 3,124 24,339 34,363 1,923 12,488 4,485 322 267,173 | 114,837 37,912 1,885 23,261 31,751 1,391 8,788 4,341 266 224,432 |
| Profit / (loss) before income tax | | (1,703) | (1,149) |
| Income tax expense | 5 | 333 | 162 |
| Profit / (loss) for the year | | (2,036) | (1,311) |
| Other comprehensive income for the year, net of ta Total comprehensive income for the year, net of ta | | (2,036) | (1,311) |

The above statement of comprehensive income should be read in conjunction with the accompanying notes.

AustralianSuper Pty Ltd Balance sheet As at 30 June 2014

| | Notes | 2014 \$'000 | 2013 \$'000 |
|---------------------------------------|-------|----------------|----------------|
| ASSETS Current assets | | | |
| Cash and cash equivalents | 4 | 1,904 | 2,949 |
| Trade and other receivables | 6 | 41,341 | 9,597 |
| Total current assets | | 43,245 | 12,546 |
| Non-current assets | | | |
| Property, plant and equipment | 7 | 4,894 | 4,580 |
| Intangible assets | 8 | 291 | 2,021 |
| Deferred tax assets | 5 | 63 | 309 |
| Total non-current assets | | 5,248 | 6,910 |
| Total assets | | 48,493 | 19,456 |
| LIABILITIES Current liabilities | | | |
| Trade and other payables | 9 | 20,927 | 9,086 |
| Provisions | 10 | 2,860 | 2,448 |
| Total current liabilities | | 23,787 | 11,534 |
| Non-current liabilities | | | |
| Trade and other payables | 9 | 23,814 | 5,447 |
| Provisions | 10 | 3,271 | 2,905 |
| Deferred tax liabilities | 5 | 87 | - |
| Total non-current liabilities | | 27,172 | 8,352 |
| Total liabilities | | 50,959 | 19,886 |
| Net liabilities | | (2,466) | (430) |
| EQUITY Contributed equity | 44 | | |
| Contributed equity Accumulated losses | 11 | (2,466) | (430) |
| Total equity | | (2,466) | (430) |

The above balance sheet should be read in conjunction with the accompanying notes.

AustralianSuper Pty Ltd Statement of changes in equity For the year ended 30 June 2014

(2,466)

(2,466)

Attributable to owners of AustralianSuper Pty Ltd **Contributed Equity Retained Equity Total Equity** Notes \$'000 \$'000 \$'000 Balance at 30 June 2012 881 881 Total comprehensive income for the year (1,311)(1,311)Balance at 30 June 2013 (430)(430)Total comprehensive income for the year (2,036)(2,036)

The above statement of changes in equity should be read in conjunction with the accompanying notes.

Balance at 30 June 2014

AustralianSuper Pty Ltd Statement of cash flows For the year ended 30 June 2014

| | Notes | 2014 \$'000 | 2013 \$'000 |
|--|-------|----------------|----------------|
| Cash flows from operating activities | | | |
| Trustee services fee receipt | | 233,292 | 220,944 |
| Payments to suppliers and employees | | (234,770) | (220,677) |
| | | (1,478) | 267 |
| Other income | | 148 | 38 |
| Interest received | | 285 | 240 |
| Net cash inflow / (outflow) from operating activities | 16 | (1,045) | 545 |
| Net cash inflow / (outflow) from investing activities | _ | - | |
| Net cash inflow / (outflow) from financing activities | _ | - | - |
| Net increase / (decrease) in cash and cash equivalents | | (1,045) | 545 |
| Cash and cash equivalents at the beginning of the financial year | | 2,949 | 2,404 |
| Cash and cash equivalents at end of year | | 1,904 | 2,949 |

The above statement of cash flows should be read in conjunction with the accompanying notes.

1 Corporate information

These financial statements are the financial statements of AustralianSuper Pty Ltd (the "Company") and are presented in the Australian currency.

The Company is a company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is Level 33, 50 Lonsdale Street, Melbourne, Victoria.

The Company is the trustee of AustralianSuper (the 'Fund'). During the year, the principal activities of the Company consisted of providing trustee services to the Fund. It is also the holder of the Australian Financial Services licence and the APRA licence.

The financial statements were authorised for issue by the directors on 28 October 2014. The directors have the power to amend and reissue the financial statements.

2 Summary of significant accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. Unless otherwise stated, these policies are consistent with those applied in the previous year.

(a) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board and the *Corporations Act 2001*. AustralianSuper Pty Ltd is a for-profit entity for the purpose of preparing the financial statements.

The financial statements of the AustralianSuper Pty Ltd also comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

These financial statements have been prepared under the historical cost convention.

(b) Cash and cash equivalents

Cash and cash equivalents include deposits held at call with financial institutions.

(c) Income recognition

Income is recognised to the extent that it is probable that the economic benefits will flow to the Company and the income can be reliably measured.

(d) Trade and other receivables and accounts payable

Trade and other receivables are carried at nominal amounts due which approximate net market value.

Accounts payable are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Company. Payables are normally settled on 30 day terms.

2 Summary of significant accounting policies (continued)

(e) Property, plant and equipment

Property, plant and equipment are stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the asset. Depreciation is calculated using the diminishing value method to allocate the cost or revalued amounts, net of their residual values over their estimated useful lives or in the case of leasehold improvements, over the lease term. The useful lives are as follows:

Leasehold improvements lease term
 Computer equipment 3 years
 Office equipment 3-5 years
 Office furniture and fittings 10 years
 Motor vehicles 8 years

Any gain or loss on disposal of an item of property, plant and equipment (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit and loss.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

(f) Intangibles

Costs incurred in developing products and systems and costs incurred in acquiring software and licences that will contribute to future period financial benefits through income generation and / or cost reduction are capitalised. Software development costs include only those costs directly attributable to the development phase and are only recognised following completion of technical feasibility and where the Company has an intention and ability to use the asset. Amortisation is calculated on a straight-line basis over a period of 3 years.

(g) Employee benefits

Short term employee benefits

Liabilities for wages and salaries, including non-monetary benefits, and annual leave are recognised in respect of the employees' services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled. The liability for annual leave is recognised in the provision for employee benefits. All other short term benefit obligations are presented as payables.

Other long term employee benefits

The liability for long service leave and annual leave which is not expected to be settled within 12 months after the end of the period in which the employees render the related service is recognised in the provision for employee benefits. This is measured as the present value of the expected future payments to be made in respect of services provided by the employees up to the end of reporting period using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the end of the reporting period on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

The obligations are presented as current liabilities in the balance sheet if the entity does not have an unconditional right to defer settlement for at least twelve months after the reporting date, regardless of when the actual settlement is expected to occur.

2 Summary of significant accounting policies (continued)

(h) Income tax

Tax expense in the statement of comprehensive income for the year comprises current and deferred tax.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year and any adjustment to tax payable in respect of previous years.

Deferred tax is provided for temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amount used for tax purposes. The amount of deferred tax provided is based on the expected manner of realisation of assets or settlement of the liability.

(i) Goods and Services Tax (GST)

Income, expenses and assets, with the exception of receivables and payables are recognised net of the amount of GST to the extent that the GST is recoverable from the taxation authority. Where GST is not recoverable, it is recognised as part of the cost of acquisition of the asset or as a part of the expense item as applicable. Receivables and payables are stated net of GST. The net amount of GST recoverable from the taxation authority is included as part of receivables in the balance sheet.

(j) Leases

Leases in which a significant portion of the risks and rewards of ownership are not transferred to the Company as lessee are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to profit or loss on a straight-line basis over the period of the lease.

(k) New accounting standards and interpretations

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 30 June 2014 and have not been applied in preparing these financial statements. None of these are expected to have a significant effect on the financial statements.

3 Trustee liabilities and right of indemnity

The Company acts as the trustee of AustralianSuper. Assets are held in trust on behalf of members and other beneficiaries and liabilities have been incurred on behalf of AustralianSuper in the Company's capacity as trustee.

The Company has a right of indemnity for liabilities incurred in performing its fiduciary duties as a trustee. The assets of AustralianSuper, which lie behind the right of indemnity, are not directly available to meet any liabilities of the Company acting in its own right.

2014

\$'000

63

63

2013

\$'000

309

309

4 Financial risk management

Income tax

5

(c)

Deferred tax asset

Carried forward tax losses

Deferred tax asset

Prudent liquidity risk management implies maintaining sufficient cash and marketable securities to meet obligations when due. At the end of the reporting period the Company held cash and cash equivalents of \$1,904,000 (2013: \$2,949,000). Under the terms of the Trust Deed of AustralianSuper, the Company is indemnified out of the assets of the Fund for the costs incurred by the Company in running the Fund.

The Company monitors cash and cash equivalents on the basis of expected cash flows.

| (a) | Income tax expense | | |
|------|--|----------------------------|----------------|
| | | 2014 | 2013 |
| | | \$'000 | \$'000 |
| | me tax expense | | |
| | rred tax expense | 333 | 162 |
| Tota | Il income tax expense | 333 | 162 |
| (b) | Numerical reconciliation between tax expense and | d profit before income tax | (|
| | | 2014 \$'000 | 2013 \$'000 |
| Prof | it before income tax | (1,703) | (1,149) |
| Tax | at the Australian Tax rate of 30% | (511) | (345) |
| - | sted for tax effect of the following items: | | |
| | ease in income tax expense due to | | |
| | deductible entertainment expense | 36 | 19 |
| | rued expense not yet deductible | 96 | 54 |
| | ision for annual leave and long service leave | 131 | 291 |
| | rtisation of intangible assets | 209 | 209 |
| | ognition of additional deferred tax liability | 88 | - |
| Rest | atement of tax loss deferred tax asset | 284 | - |
| Deci | rease in tax expense due to | | |
| (Ove | r) provisions in prior year | - | (66) |
| Inco | me tax expense on profit | 333 | 162 |

Income tax (continued) 5

| (d) Deferred tax liability | | |
|-------------------------------|--------|--------|
| | 2014 | 2013 |
| | \$'000 | \$'000 |
| Intangible assets | 87 | - |
| Deferred tax liability | 87 | - |
| 6 Trade and other receivables | | |
| | 2014 | 2013 |
| | \$'000 | \$'000 |
| Trade receivables | 17,192 | 4,554 |
| Other receivables | 3,340 | 4,031 |
| Prepayments | 20,809 | 1,012 |
| | 41,341 | 9,597 |

7 Property, plant and equipment

| | | | Office | | | |
|--------------------------|--------------|-----------|------------------------|----------|------------|---------|
| | Leasehold | Computer | furniture, | Motor | Low value | Total |
| | improvements | equipment | fittings and equipment | vehicles | asset pool | |
| | \$'000 | \$'000 | | \$'000 | \$'000 | \$'000 |
| At 1 July 2012 | φ 000 | φυσο | φυσο | φ 000 | ΨΟΟΟ | Ψ 000 |
| Cost | 3,215 | 816 | 567 | 1,141 | 34 | 5,773 |
| Accumulated depreciation | (1,296) | (402) | (210) | (335) | (13) | (2,256) |
| Net book amount | 1,919 | , , | , | 806 | ` ' | 3,517 |
| Hot book amount | 1,010 | | | | | 0,017 |
| Year ended 30 June 2013 | | | | | | |
| Opening net book amount | 1,919 | 414 | 357 | 806 | 21 | 3,517 |
| Additions | 2,161 | 776 | 499 | 566 | - | 4,002 |
| Disposals / Trade-ins | - | - | - | (328) | - | (328) |
| Depreciation charge | (1,728) | (431) | (256) | (188) | (8) | (2,611) |
| Closing net book amount | 2,352 | 759 | 600 | 856 | 13 | 4,580 |
| | | | | | | |
| At 30 June 2013 | | | | | | |
| Cost | 5,376 | | | | | • |
| Accumulated depreciation | (3,024) | (833) | , , | (374) | (21) | (4,718) |
| Net book amount | 2,352 | 759 | 600 | 856 | 13 | 4,580 |
| Year ended 30 June 2014 | | | | | | |
| Opening net book amount | 2,352 | 759 | 600 | 856 | 13 | 4,580 |
| Additions | 2,785 | 206 | | 303 | - | 3,415 |
| Disposals / Trade-ins | _, | | - | (346) | - | (346) |
| Depreciation charge | (1,910) | (353) | (311) | . , | (5) | (2,755) |
| Closing net book amount | 3,227 | 612 | | 637 | 8 | 4,894 |
| | • | | | | | |
| At 30 June 2014 | | | | | | |
| Cost | 8,161 | 1,798 | 1,187 | 994 | 34 | 12,174 |
| Accumulated depreciation | (4,934) | (1,186) | (777) | (357) | (26) | (7,280) |
| Net book amount | 3,227 | 612 | 410 | 637 | 8 | 4,894 |
| | | | | | | |

8 Intangible assets

| | Software development costs \$'000 |
|--|--|
| At 1 July 2012 Cost Accumulated amortisation Net book amount | 5,190 (1,439) 3,751 |
| Year ended 30 June 2013 Opening net book amount Additions Amortisation Closing net book amount | 3,751 - (1,730) 2,021 |
| At 30 June 2013 Cost Accumulated amortisation Net book amount | 5,190 (3,169) 2,021 |
| Year ended 30 June 2014 Opening net book amount Additions Amortisation Closing net book amount | 2,021 - (1,730) 291 |
| At 30 June 2014 Cost Accumulated amortisation Net book amount | 5,190 (4,899) 291 |

Software includes capitalised development costs being an internally generated intangible asset.

Amortisation of \$1,730,000 (2013: \$1,730,000) is included in depreciation and amortisation expense in the statement of comprehensive income.

9 Trade and other payables

| | 2014 | 2013 |
|------------------------------|--------|--------|
| | \$'000 | \$'000 |
| Current | | |
| Trade payables | 2,340 | 23 |
| Other payables | 18,587 | 9,063 |
| Non current | | |
| Expenses prepaid by the Fund | 23,814 | 5,447 |
| | 44,741 | 14,533 |

12

12

10 Provisions

| | 2014 \$'000 | 2013 \$'000 |
|-----------------------------|----------------|----------------|
| Current | Ψ 000 | Ψ 000 |
| Employee benefits | 2,326 | 2,255 |
| Service error provision (a) | 534 | 193 |
| Non current | | |
| Employee benefits | 3,271 | 2,905 |
| | 6,131 | 5,353 |

(a) Service error provision

This provision is made up of penalty fees received from Superpartners in respect of their work targets achieved. This provision is then used to pay for certain out of contract charges.

(b) Movements in provision

Issued capital - 6 "B" class shares of \$1 each, fully paid

Total issued and paid up capital

Movements in each class of provision during the financial year, other than employee benefits, are set out below:

| Service error provision | 2014 \$'000 | 2013 \$'000 |
|---|----------------|----------------|
| Carrying amount at start of year | 193 341 | 110 |
| Additional provisions recognised Used during the year | 341 | 83 |
| Carrying amount at end of year | 534 | 193 |
| 11 Contributed equity | | |
| | 2014 | 2013 |
| Issued and paid up capital | \$ | \$ |
| Issued capital – 6 "A" class shares of \$1 each, fully paid | 6 | 6 |

Under the terms of the Company's constitution, the owners of the Company are not entitled to receive dividends from the Company.

12 Key management personnel

Key management personnel include persons who were Directors of the Trustee at any time during the financial year, and up to the date of this report, as follows:

| Member nominated | Employer nominated | Independent |
|--------------------------------------|--------------------|-------------|
| P. Bastian | L. Di Bartolomeo | T. Poole |
| B. Daley | J. Ingram | |
| P. Howes (resigned 23 June 2014) | H. Ridout | |
| D. Oliver | A. Terry | |
| G. Pinnell | G. Willis | |
| S. McDine (appointed 26 August 2014) | | |

The following persons were Alternate Directors of the Trustee during the financial year and up to the date of this report:

Member nominated Employer nominated

N. AppleM. BoydG. StamasI. Willox

L. Carter (appointed 27 August 2013, ceased 31 July 2014)

B. Crofts (appointed 27 August 2013)

L. O'Brien

M. O'Neil (appointed 27 August 2013)

The following persons were Directors or Alternate Directors during the prior financial year:

- E. Rubin (resigned 5 April 2013)
- J. Lawrence (resigned 4 April 2013)
- S. McGurk (resigned 19 March 2013)
- D. Whiteley (resigned 30 June 2013)
- P. Burn (ceased 25 June 2013)

Members of the Committees of the Board who are not Directors or Alternate Directors of the Trustee are considered key management personnel of the Fund. These Committee Members are G. Ashton (resigned 11 December 2012), P. Burn, R. Maddox (appointed 15 July 2014) and M. Nicolaides.

The other key management personnel of the Fund are I. Silk, Chief Executive Officer, M. Delaney, Deputy Chief Executive Officer and Chief Investment Officer, S. Blackmore, Group Executive Service and Advice, A. Cavanagh, Group Executive Corporate Services, J. Foley, Group Executive Strategy, People and Performance, P. Schroder, Group Executive Membership, G. Williams, Group Executive Marketing and Corporate Affairs. For the year ended 30 June 2013 there were 2 key management personnel of the Company being I. Silk, M. Delaney.

12 Key management personnel (continued)

Key management personnel compensation

| | 2014 | 2013 |
|---|--------|--------|
| | \$'000 | \$'000 |
| Short term employee benefits | 4,046 | 2,353 |
| Post – employment benefits | 266 | 132 |
| Other long term employee benefits | 123 | 35 |
| Total key management personnel compensation | 4,435 | 2,520 |

Directors, Alternate Directors and Board Committee Members are not entitled to annual leave, long service leave or performance payments.

13 Auditor's remuneration

| | 2014 | 2013 |
|--|--------|--------|
| | \$'000 | \$'000 |
| Amounts paid / payable to KPMG for: | | |
| Audit of the financial statements for Company and Fund | 494 | 486 |
| Other assurance services | 190 | 391 |
| Tax compliance services | 673 | 1,025 |
| Other services | 402 | - |
| | 1,759 | 1,902 |

14 Commitments

Lease commitments for minimum lease payments in relation to non-cancellable operating leases are payable as follows:

| | 2014 \$'000 | 2013 \$'000 |
|---|----------------|----------------|
| Within one year | 5,192 | 3,661 |
| Later than one year but not later than five years | 10,654 | 9,501 |
| Later than five years | 0 | 368 |

15 Related parties

The Company is owned by the Australian Industry Group and ACTU Super Shareholding Pty Ltd. ACTU Super Shareholding Pty Ltd holds the shares on behalf of the Australian Council of Trade Unions. Under the terms of the Company's constitution, the owners of the Company are not entitled to receive dividends from the Company.

The Company paid the Australian Industry Group \$202,000 (2013: \$216,000) and the Australian Council of Trade Unions \$196,000 (2013: \$207,000) for advertising related opportunities and general marketing for Australian Super.

The Company is the trustee of AustralianSuper. Under the terms of the Trust Deed, the Company is entitled to receive trustee services fees, calculated by reference to the costs incurred by the Company in running the Fund.

15 Related parties (continued)

| | 2014 | 2013 |
|--|---------------|---------------|
| Trustee services fees paid and payable by the Fund to the Trustee | \$265,037,000 | \$223,005,000 |
| Amount payable by the Fund to the Trustee at the end of the reporting period | \$16,205,000 | \$4,534,000 |
| Prepayment with the Fund | \$23,814,000 | \$5,447,000 |

AustralianSuper has a 32.9% (2013: 32.9%) shareholding in Industry Super Holdings Pty Ltd (ISH). ISH has various subsidiaries with which the Fund transacts. These transactions are summarised in the following table.

| Company | Nature of transaction | Expenses | |
|-----------------------------------|--|-------------|-------------|
| | | 2014 | 2013 |
| Industry Fund Services Limited | Financial planning, seminars and other member services | \$6,743,744 | \$7,601,000 |
| IFS Insurance Broking Pty Ltd | Insurance services | \$811,680 | \$1,108,000 |

AustralianSuper has a 28.7% (2013: 28.7%) shareholding in Superpartners Pty Ltd. G. Ashton was a director of Superpartners Pty Ltd during the year ended 30 June 2013.

Superpartners Pty Ltd received \$156,258,000 (2013: \$129,039,000) in fees for the provision of member administration services and custodial services.

The Trustee has a shareholding of ordinary shares valued at \$0 (2013: \$0) in The New Daily Pty Ltd (formerly The Free News Pty Ltd). The New Daily Pty Ltd provides an online news publication, The New Daily, which is made available to members.

During the year the Trustee contributed \$1,000,000 (2013: \$1,000,000) to The New Daily for member engagement and education.

A. Terry is a director of The New Daily Pty Ltd. During the year, the Trustee paid A. Terry \$23,800 for being AustralianSuper's nominee on the Board of The New Daily Pty Ltd.

The above transactions were made on normal commercial terms, under normal conditions and at market rates.

16 Reconciliation of profit after income tax to net cash inflow from operating activities

| | 2014 \$'000 | 2013 \$'000 |
|---|---|---|
| Profit / (loss) after tax | (2,036) | (1,311) |
| Depreciation and amortisation Fixed asset movements | 4,485 (3,068) | 4,341 (3,674) |
| Change in operating assets and liabilities (Increase) / decrease in receivables (Increase) / decrease in deferred tax assets Increase / (decrease) in payables Increase / (decrease) in deferred tax liabilities Increase / (decrease) in tax payable Increase / (decrease) in provisions | (31,745) 246 30,208 87 - 778 | (2,061) 177 2,036 - (15) 1,052 |
| Net cash (outflow) / inflow from operating activities | (1,045) | 545 |

17 Subsequent events

In September 2014, the Company in its capacity as trustee entered into a Heads of Agreement with Link Group for the provision of a superannuation administration platform and the ancillary sale of Superpartners Pty Ltd subject to due diligence. If the transaction proceeds Link Group will also provide ongoing fund administration services for the Company on behalf of the Fund.

No significant events have occurred since the end of the reporting period which would impact on the balances of the Company as disclosed in the balance sheet as at 30 June 2014 or on the results of operations of the Company for the year ended on that date.

In the directors' opinion:

- (a) the financial statements and notes set out on pages 6 to 21 are in accordance with the *Corporations Act 2001*, including:
 - i. giving a true and fair view of the Company's financial position as at 30 June 2014 and of its performance for the year ended on that date; and
 - ii. complying with Accounting Standards and other mandatory professional reporting requirements, and the *Corporations Regulations 2001;* and
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.
- (c) Note 2(a) confirms that the financial statements comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

Signed in accordance with a resolution of the Board of Directors of AustralianSuper Pty Ltd.

H. Ridout

Director

G. Willis

Director

Melbourne

28 October 2014



Independent auditor's report to the members of AustralianSuper Pty Ltd Report on the financial report

We have audited the accompanying financial report of AustralianSuper Pty Ltd (the Company), which comprises the balance sheet as at 30 June 2014, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, notes 1 to 17 comprising a summary of significant accounting policies and other explanatory information and the directors' declaration.

Directors' responsibility for the financial report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In note 2(a), the directors also state, in accordance with Australian Accounting Standard AASB 101 *Presentation of Financial Statements*, that the financial statements comply with International Financial Reporting Standards.

Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the *Corporations Act 2001* and Australian Accounting Standards, a true and fair view which is consistent with our understanding of the Company's financial position and of its performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*.

Auditor's opinion

In our opinion:

- (a) the financial report of AustralianSuper Pty Ltd is in accordance with the *Corporations Act 2001*, including:
 - (i) giving a true and fair view of the Company's financial position as at 30 June 2014 and of its performance for the year ended on that date; and
 - (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001.
- (b) the financial report also complies with International Financial Reporting Standards as disclosed in note 2(a).

KPMG

Sean Hill Partner

Melbourne

28 October 2014