

# **Product Comparison**





## **Chant West Commentary**

The purpose of superannuation is to provide an income in retirement in place of, or to supplement, the age pension.

Over their working years, most Australians make contributions (many via their employers) to their superannuation account. The challenge for most people, along with their adviser where relevant, is to identify a superannuation provider that will give them the best chance of meeting their retirement income goals.

So what should you be looking for when comparing superannuation products available in the market?

Our superannuation product rating is a great place to start, as it summarises the quality of each product. You'll see this on the first page of the attached comparisons.

Our rating assesses the quality of each fund's investments, member services, insurance, fees and costs and key features. The most important factor is investments, as it is the performance of these investments that makes the biggest difference to the income your clients can draw down.

We highly regard funds with a strong track record of solid performance, with a well-diversified portfolio across a range of asset classes. These assets must be managed by a skilled investment team that use the best insights to make sound investment decisions.

We also look to see that funds are providing a range of services that help their members understand how best to get the most out of their retirement. The best funds offer competitive fees and costs and have the scale and resources to suitably manage your clients' retirement savings for the years to come.

## About AustralianSuper

With over 2.4 million members and assets under management of \$203 billion at 31 December 2020, AustralianSuper is the nation's largest super fund, with over 900 staff, including almost 400 in the Investments and Finance & Operations teams.

AustralianSuper receives Chant West's highest overall rating of five apples and also Chant West's highest rating for investments, member services, fees and organisation.

AustralianSuper provides high quality multi-manager investments by engaging the best local and international fund managers, as well as using its own in-house expertise. It has been one of the best performing funds over the long term, with its Balanced option ranked in the top five for the 3, 5, 7, 10, 15 and 20 years to 31 December 2020\*.

With strong investment governance and a large and experienced internal investment team, AustralianSuper has significant scale and strong net cash flows which enable it to construct portfolios with wide diversification across a range of asset classes. In particular, it has significant experience investing in unlisted assets like infrastructure, property and private equity.

It also actively manages the allocation to different asset classes to generate more value for its members. Members can stick with AustralianSuper's default option, or the experienced investor can choose from a range of diversified and asset sector options, as well as listed securities through its Member Direct option.

AustralianSuper's fees are also very competitive, with a total fee of 0.60% pa for its Balanced option on a \$250,000 balance, compared with the median retail fee of about 1.36% pa.\*\*

\*Based on Chant West's Multi-Manager Survey, 31 December 2020 – options with 61-80% growth assets. Investment returns are not guaranteed. Past performance is not a reliable indicator of future returns. \*\*Based on Chant West's Super Fund Fee Survey, 31 December 2020 – options with 61-80% growth assets. Total fees include administration and investment fees and costs.

## Contents

Chant West Ratings	1
CFS FirstWrap Plus Super	2
MLC Masterkey Super Fundamentals	8
BT Panorama Super	14
Netwealth Accelerator	20
AMP MyNorth Super	26
Sunsuper	32
Macquarie Super Consolidator II	38
HUB24 Super	44

## **Chant West Ratings**

The table below shows our overall ratings as well as our ratings for investments, member services, fees, insurance and organisational strengths for each of the products included in the comparison.

A rating of 5 Apples represents a highest quality fund (either overall or for a main criteria), a rating of 4 Apples represents a high quality fund and a rating of 3 Apples represents a fair quality fund.

Chant West Ratings for each product						
Product	Overall rating	Investments	Member Services	Fees	Insurance	Organisational Strengths
AustralianSuper	Ġ	5	5	5	4	5
CFS FirstWrap Plus Super	Ò	4	4	4	4	5
MLC MasterKey Super Fundamentals	G	5	5	5	4	5
BT Panorama Super	Ò	4	4	4	4	5
Netwealth Accelerator	Ò	4	3	4	4	5
AMP MyNorth Super	Ò	4	5	5	4	4
Sunsuper	G	5	5	5	5	5
Macquarie Super Consolidator II		4	3	4	3	5
HUB24 Super	Ò	4	3	4	3	5

© Zenith CW Pty Ltd ABN 20 639 121 403 (Chant West), Authorised Representative of Zenith Investment Partners Pty Ltd ABN 27 103 132 672, AFSL 226872 under AFS Representative Number 1280401 2021. This comparison has been prepared by Chant West at the request of AustralianSuper and is based on information provided by third parties that is believed to be accurate at the time of publication. Chant West ratings referred to in this document is limited to "General Advice" (s766B Corporations Act 2001). Ratings provided by Chant West are based on information supplied by third parties. Information is provided in good faith and is believed to be accurate, however, no representation, warranty or undertaking is provided in relation to the accuracy or completeness of such information. Chant West does not make any representation or give any guarantee or assurance as to the performance or success of any financial product based on the ratings. This advice has been prepared without taking into account the objectives, financial situation or needs of any individual and is subject to change at any time without prior notice. It is not a specific recommendation to purchase, sell or hold the relevant product(s). Investors should seek independent financial advice before making an investment decision and should consider the appropriateness of this advice in light of their own objectives, financial situation and needs. Investors should obtain a copy of and consider the PDS or offer document before making any decision. Information provided is subject to copyright and may not be reproduced, modified or distributed without the consent of the copyright owner. Except for any liability which cannot be excluded, Chant West does not accept any liability whether direct or indirect, arising from use of the information. Past performance is not an indication of future performance. Chant West may charge the product issuer, fund manager or related party to conduct research. Full details regarding Chant West's methodology, ratings definitions and regulatory compliance are available at www.chantwest.com.au. A Financial Services Guide has been made available by Chant West through its website at www.chantwest.com.au

	AustralianSuper	CFS FirstWrap Plus Super
Chant West Rating	Ġ	Ċ
Investments	Highest Quality Fund	High Quality Fund
Member Services		
Fees		
Insurance		
Organisational Strengths		
Background Information		
Organisational Overview	AustralianSuper is a not-for-profit multi-industry super fund. The trustee has 11 directors - 5 employer representatives (nominated by AI Group), 5 member representatives (nominated by ACTU) and 1 independent director. The fund has assets of about \$182 billion, about 2.3 million members.	Colonial First State (CFS) is part of Commonwealth Bank of Australia, one of Australia's major banks. It manages superannuation funds with assets of about \$85 billion. CFS's superannuation products include FirstChoice (employer, personal & pension) FirstChoice Wholesale (personal & pension), FirstWrap Plus (personal & pension) and FirstWrap (closed).
Assets (\$) at June 2020	182 billion	7.7 billion
Number of members at June 2020	2,315,000	23,000
Investment consultant	Frontier, JANA	Mercer
Administrator	Link Super	In-house
Custodian	JP Morgan	In-house
Insurer - Individual Insurer - Group	n.a. TAL	Comminsure
Key Features		
Minimum initial balance	No min	\$20,000
Binding nomination	Yes, lapsing after 3 years	Yes, non - lapsing
Non-binding nomination	Yes	Yes
Reversionary	Yes	Yes
Transition to retirement pension	Yes	Yes
Account based pension	Yes	Yes
Transfer unrealised capital gains from super to pension	Partial (Balance Booster) Full for Member Direct options	Yes
Transfer to pension with nil buy/sell cost	Yes	Yes
Transfer to pension without time out of market	Yes	Yes

	AustralianSuper		CFS FirstWrap Plus Super	
Administration Fees				
Account keeping fee (\$ pa)	(\$117 / 0.85)	137.65		Nil
	(0.04.1.0.05)	0.05	First #400.000	0.55
Administration fee (% pa)	(0.04 / 0.85)	0.05	First \$100,000	0.55
			Next \$150,000	0.41
			Next \$250,000	0.30
			Next \$500,000	0.15
			Next \$2,000,000	0.07
			Over \$3,000,000	Nil
		N I'I	Nil admin fee for certain eligible m	-
Large account discount (% pa)		Nil		Nil
Fee linking discounts		No		Yes
Expense recoveries (% pa)		Nil		Nil
Other fees & costs (% pa)	Member Direct administrat	ion fees:		Nil
	Cash/Term Deposit - (\$150 / 0.85)	\$176		
	Shares/ETF - (\$395 / 0.85)	\$465		
Administration Fees at indicative balances (	\$ p.a.) - based on multi-manager options		Main multi-manager is an eligible	e managed fund
\$100,000		185		0
\$250,000		255		0
\$500,000		373		0
\$1,000,000		608		0
Cash Account interest rate (p.a.%) at 1 Feb	ruary 2021	1.00%		0.11%
Investment Fees & Total Fees				
Investment fees & costs - selected options (	% p.a.) AustralianSuper High Growth	0.49	FirstChoice W/S Growth	1.08
	AustralianSuper Balanced	0.50	FirstChoice W/S Balanced	1.06
	AustralianSuper Conservative Balanced	0.43	FirstChoice W/S Moderate	1.01
	AustralianSuper Stable	0.36	FirstChoice W/S Conservative	0.95
	AustralianSuper Aust Shares	0.21	FirstChoice W/S Aust Share	1.01
	AustralianSuper Int'l Shares	0.44	FirstChoice W/S Global Share	1.23
Total Fees at indicative balances (\$ p.a.) - b	ased on main multi-manager option with 61-80%	growth as	sets	
\$100,000		685		1,060
\$250,000		1,505		2,650
\$500,000		2,873		5,300
\$1,000,000		5,608		10,600
Transaction Fees				
Contribution fee		Nil		Nil
Switching fee		Nil		Nil
Payment fee Exit fee		Nil		Nil
Exit lee Termination fee		NII		Nil
Managed fund transaction fee		Nil		Nil
Listed security transaction fee		Nil		Nil
Settlement fee (non default broker)		Nil		\$15.37
Custodial share account fee		Nil		Nil
Brokerage fee including net GST	First \$5,000	\$15.38		0.10%
(default broker)	Next \$5,000	0.31%		Min \$39.00
	Next \$20,000	0.21%		
	Next \$20,000	0.16%		
	Over \$50,000	0.12%		

Notes:

AustralianSuper's administration fees (\$ and %) have been grossed-up (ie divided by 0.85), as the benefit of the tax deduction is retained by the fund. Investment fees and costs for platforms (ie AMP MyNorth, BT Panorama, CFS FirstWrap Plus, HUB24, Macquarie and netwealth) exclude transaction and operational costs as they are not required to be disclosed for these products. However, they are included for the other products including AustralianSuper.

Features	AustralianSuper	CFS FirstWrap Plus Super
nvestments		
Investment options choice	Choice of 14	Choice of 400
	- 5 multi-manager diversified	- 26 multi-manager diversified
	- 1 single-manager diversified	- 55 single-manager diversified
	<ul> <li>4 multi-manager asset sector</li> </ul>	- 8 multi-manager asset sector
	- 4 single-manager asset sector	- 311 single-manager asset sector
Listed shares	Yes - ASX 300	Yes - ASX 300
Term deposits	Yes	Yes
Other specialised investments	ETFs	ETFs, managed accounts, listed interest rate
Default investment option	AustralianSuper Balanced	No default
Life stages default	No	No
Valuation method	Crediting rates - daily	Unit prices - daily
Maximum options per member	No max	No max
Socially responsible options	Yes	Yes
Frequency of switching	Daily	Daily
Restrictions on switching	None	Minimum of \$500 listed securities
		Minimum of \$100 non-regular
		managed funds
		Minimum of \$10 managed funds
Auto rebalance option	No	Yes

Returns to December - Multi-Manager growth option (% p.a.)		
Portfolio Name	AustralianSuper Balanced (70/30)	FirstChoice W/S Balanced (70/30)
31/12/2016	8.2	6.9
31/12/2017	13.6	10.2
31/12/2018	1.2	-1.8
31/12/2019	17.0	15.8
31/12/2020 (Survey median 3.6%)	5.5	4.5
3 years (Survey median 6.2%)	7.7	5.9
5 years (Survey median 7.5%)	9.0	7.0
7 years (Survey median 7.3%)	8.8	6.9
10 years (Survey median 7.8%)	9.0	7.4

#### Notes:

Investment returns for AustralianSuper, CFS, MLC and Sunsuper are net of investment fees and tax. However, investment returns for AMP, BT, HUB24, Macquarie and netwealth are net of investment fees only (and before tax), as there is no equivalent investment vehicle with net of tax performance. Survey median returns are based on Chant West's Multi-Manager Survey.



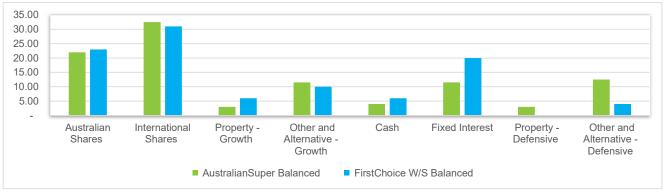
For each product, the main diversified option with growth assets of 61-80% has been used for comparison purposes.

Features	AustralianSuper CFS FirstWrap Plus Super	
Strategic Asset Allocation		
Portfolio Name	AustralianSuper Balanced	FirstChoice W/S Balanced
Aust Shares	22.0	23.0
Int'l Shares (Unhedged)	22.0	20.5
Int'l Shares (Hedged)	10.5	10.5
Aust Unlisted Property	2.0	-
Aust Listed Property	-	-
Int'l Property	1.0	6.0
Infrastructure	6.0	6.0
Alternative Assets	5.5	4.0
Total Growth Assets	69.0	70.0
Aust Cash	4.0	6.0
Aust Fixed Interest	5.5	10.0
Int'l Fixed Interest	6.0	10.0
Diversified Bonds		-
Aust Property	2.0	-
Int'l Property	1.0	-
Infrastructure	6.0	-
Alternative Assets	6.5	4.0
Total Defensive Assets	31.0	30.0

#### Notes:

For each product, the main multi-manager option with growth assets of 61-80% has been used for comparison purposes.

For AustralianSuper, Defensive assets include 100% of credit, bonds and cash and 50% of direct property and infrastructure.





Features	AustralianSuper	CFS FirstWrap Plus Super
Trading Features		
Cash account	Available through Member Direct	
Cash account facility	Yes	Yes
Minimum cash balance	\$400	0.50% of account balance (max \$2,500)
Ability to automatically invest cash above a threshold specified by the client	No	Yes
Listed securities		
Additional fee for access to listed securities	\$465 (\$395 / 0.85)	Included in standard fee
Default Broker	UBS	CommSec Advisor Services
Choice of Broker	No	Yes
Share ownership	Custodial (group)	Custodial (individual)
Maximum holding per security (%)	20	100
Maximum total holding in securities (%)	80	100
Maximum holding per ETF (%)	80	100
Maximum total holding in ETFs (%)	80	100
Transfer unrealised capital gains from super to pension for listed securities	Yes	Yes
Listed securities trading features		
Real time trading	Yes	Yes
Trading - at market	Yes	Yes
Trading - at limit price	Yes	Yes
Trading - good for day	Yes	Yes
Trading - good until cancelled	Yes	Yes
Bulk orders - multiple securities for 1 client	No	No
Bulk orders - multiple clients for 1 security	No	No
Contra trading	Yes	No
Real time vetting	No	Yes
Corporate actions		
Ability for member to participate in corporate action	ns Yes	Yes
Online notification of corporate actions	Yes	Yes
Nominate corporate action participation online	Yes	Yes
Dividend reinvestment plan	Yes	Yes
In specie transfers		
In specie transfer in allowed	No	Yes
In specie transfer out allowed	No	No
Transfer in retains HIN	n.a.	No
Other		
Income distribution reinvestment	Yes	Yes
Reporting on external assets	No	No

#### Note:

A minimum of \$5,000 must be held in AustralianSuper's other investment options excluding Member Direct

#### About Chant West

Chant West is an independent superannuation research and consultancy firm established in 1997. It conducts research on most of the leading superannuation and pension funds, asset consultants and implemented consultants in Australia. Its research is purchased by most of Australia's leading superannuation suppliers and its comparison tools are widely used by consumers, funds and financial advisers.

Disclaimer & Important Information: see page 1.

This page has been left blank intentionally

	AustralianSuper	MLC MasterKey Super Fundamentals
Chant West Rating	(d)	(c)
Investments	Highest Quality Fund	Highest Quality Fund
Member Services		
Fees		
Insurance		
Organisational Strengths		
Background Information Organisational Overview	AustralianSuper is a not-for-profit multi-	MLC is part of National Australia
Jiganisalional Overview	industry super fund. The trustee has	Bank, one of Australia's major
	11 directors - 5 employer	banks. MLC is the largest manager
	representatives (nominated by Al	of multi-manager portfolios in
	Group), 5 member representatives	Australia. It manages
	(nominated by ACTU) and 1	superannuation funds with assets
	independent director. The fund has	of about \$80 billion. MLC's
	assets of about \$182 billion, about 2.3 million members.	superannuation products include MasterKey Business (corporate),
	minor members.	MasterKey Super & Super
		Fundamentals (personal),
		MasterKey Pension & Pension
		Fundamentals (pension) and MLC
		Wrap Super (personal & pension).
Assets (\$) at June 2020	182 billion	27.2 billion
Number of members at June 2020	2,315,000	225,000
nvestment consultant	Frontier, JANA	JANA
Administrator	Link Super	National Wealth Management
Custodian	JP Morgan	NAB
nsurer - Individual nsurer - Group	n.a. TAL	MLC MLC
Key Features		MEG
Ainimum initial balance	No min	No min
Binding nomination	Yes, lapsing after 3 years	Yes, non-lapsing
Non-binding nomination	Yes	Yes
Reversionary	Yes	Yes
Fransition to retirement pension	Yes	Yes
Account based pension	Yes	Yes
Fransfer unrealised capital gains from super to	Partial (Balance Booster)	No
pension Transfer to pension with nil buy/sell cost	Full for Member Direct options Yes	Yes
	100	103

	AustralianSuper		MLC MasterKey Super Fundam	entals
Administration Fees				
Account keeping fee (\$ pa)	(\$117 / 0.85)	137.65		78.00
Administration fee (% pa)	(0.04 / 0.85)	0.05	First \$150,000	0.30
			Over \$150,000	0.10
			(Ma	x \$2,500 p.a.
arge account discount (% pa)		Nil		N
Fee linking discounts		No		Yes
Expense recoveries (% pa)		Nil	Trustee Levy	0.02%
Other fees & costs (% pa)	Member Direct admin	istration fees:		Ni
	Cash/Term Deposit - (\$150 / 0.8	35) \$176		
	Shares/ETF - (\$395 / 0.8			
Administration Fees at indicative balances	(\$ p.a.) - based on multi-manager options			
\$100,000	(v p.a.) - based on multi-manager options	185		320
\$250,000		255		600
\$500,000		373		900
		608		
\$1,000,000		608		1,500
Cash Account interest rate (p.a.%) at 1 Fe	bruary 2021	1.00%		n.a
nvestment Fees & Total Fees				
nvestment fees & costs - selected options	(% p.a.) AustralianSuper High Growth	0.49	MLC MKey Horizon 5 - Growth	1.2
	AustralianSuper Balanced	0.50	MLC MKey Horizon 4 - Balanced	1.18
	AustralianSuper Conservative	0.43	MLC MKey Horizon 3 -	1.0
	Balanced		Conservative Growth	
	AustralianSuper Stable	0.36	MLC MKey Horizon 2 - Capital Stable	0.8
	AustralianSuper Aust Shares	0.21	MLC Aust Share	0.79
	AustralianSuper Int'l Shares	0.44	MLC Global Share	0.9
Fotal Fees at indicative balances (\$ p.a.) -	based on main multi-manager option with 61-8	30% growth ass	ets	
\$100,000		685		1,500
\$250,000		1,505		3,550
\$500,000		2,873		6,800
\$1,000,000		5,608		13,300
Transaction Fees				
Contribution fee		Nil		N
Switching fee		Nil		N
Payment fee Exit fee		Nil		N
Fermination fee		Nil		N
Anaged fund transaction fee		Nil		N
isted security transaction fee		Nil		n.a
Settlement fee (non default broker)		Nil		n.a
Custodial share account fee		Nil		n.a
Brokerage fee including net GST	First \$5,000	\$15.38		n.a
default broker)	Next \$5,000	0.31%		
	Next \$20,000	0.21%		
		0.400/		
	Next \$20,000	0.16%		

Notes:

AustralianSuper's administration fees (\$ and %) have been grossed-up (ie divided by 0.85), as the benefit of the tax deduction is retained by the fund. Investment fees and costs for platforms (ie AMP MyNorth, BT Panorama, CFS FirstWrap Plus, HUB24, Macquarie and netwealth) exclude transaction and operational costs as they are not required to be disclosed for these products. However, they are included for the other products including AustralianSuper.

Features	AustralianSuper	MLC MasterKey Super Fundamentals
Investments		
Investment options choice	Choice of 14	Choice of 46
	- 5 multi-manager diversified	- 13 multi-manager diversified
	- 1 single-manager diversified	- 1 single-manager diversified
	- 4 multi-manager asset sector	- 7 multi-manager asset sector
	- 4 single-manager asset sector	- 25 single-manager asset sector
Listed shares	Yes - ASX 300	No
Term deposits	Yes	Yes
Other specialised investments	ETFs	Protected investments
Default investment option	AustralianSuper Balanced	No default
Life stages default	No	No
Valuation method	Crediting rates - daily	Unit prices - daily
Maximum options per member	No max	No max
Socially responsible options	Yes	Yes
Frequency of switching	Daily	Daily
Restrictions on switching	None	None
Auto rebalance option	No	No

Portfolio Name	AustralianSuper Balanced (70/30)	MLC MKey Horizon 4 - Balanced (69/31)	
31/12/2016	8.2	6.9	
31/12/2017	13.6	9.6	
31/12/2018	1.2	0.8	
31/12/2019	17.0	14.5	
31/12/2020 (Survey median 3.6%)	5.5	3.6	
3 years (Survey median 6.2%)	7.7	6.2	
5 years (Survey median 7.5%)	9.0	7.0	
7 years (Survey median 7.3%)	8.8	7.1	
10 years (Survey median 7.8%)	9.0	7.7	

#### Notes:

Investment returns for AustralianSuper, CFS, MLC and Sunsuper are net of investment fees and tax. However, investment returns for AMP, BT, HUB24, Macquarie and netwealth are net of investment fees only (and before tax), as there is no equivalent investment vehicle with net of tax performance. Survey median returns are based on Chant West's Multi-Manager Survey.



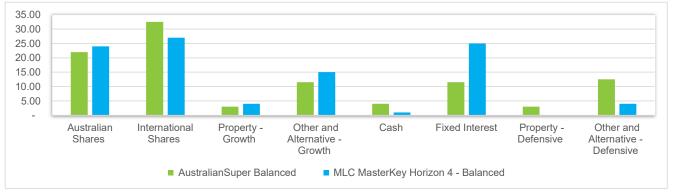
For each product, the main diversified option with growth assets of 61-80% has been used for comparison purposes.

Features	AustralianSuper	MLC MasterKey Super Fundamentals				
Strategic Asset Allocation	Strategic Asset Allocation					
Portfolio Name	AustralianSuper Balanced	MLC MasterKey Horizon 4 -				
Aust Shares	22.0	Balanced 24.0				
Int'l Shares (Unhedged)	22.0	21.5				
Int'l Shares (Hedged)	10.5	5.5				
Aust Unlisted Property	2.0	-				
Aust Listed Property	-	-				
Int'l Property	1.0	4.0				
Infrastructure	6.0					
Alternative Assets	5.5	15.0				
Total Growth Assets	69.0	70.0				
Aust Cash	4.0	1.0				
Aust Fixed Interest	5.5	15.0				
Int'l Fixed Interest	6.0	10.0				
Diversified Bonds	-	-				
Aust Property	2.0	-				
Int'l Property	1.0	-				
Infrastructure	6.0	-				
Alternative Assets	6.5	4.0				
Total Defensive Assets	31.0	30.0				

#### Notes:

For each product, the main multi-manager option with growth assets of 61-80% has been used for comparison purposes.

For AustralianSuper, Defensive assets include 100% of credit, bonds and cash and 50% of direct property and infrastructure.





Features	AustralianSuper	MLC MasterKey Super Fundamentals
Trading Features		
Cash account	Available through Member Direct	Cash account & share trading not available
Cash account facility	Yes	No
Minimum cash balance	\$400	n.a.
Ability to automatically invest cash above a threshold specified by the client	No	n.a.
Listed securities		
Additional fee for access to listed securities	\$465 (\$395 / 0.85)	n.a.
Default Broker	UBS	n.a.
Choice of Broker	No	n.a.
Share ownership	Custodial (group)	n.a.
Maximum holding per security (%)	20	n.a.
Maximum total holding in securities (%)	80	n.a.
Maximum holding per ETF (%)	80	n.a.
Maximum total holding in ETFs (%)	80	n.a.
Transfer unrealised capital gains from super to pension for listed securities	Yes	n.a.
Listed securities trading features		
Real time trading	Yes	n.a.
Trading - at market	Yes	n.a.
Trading - at limit price	Yes	n.a.
Trading - good for day	Yes	n.a.
Trading - good until cancelled	Yes	n.a.
Bulk orders - multiple securities for 1 client	No	n.a.
Bulk orders - multiple clients for 1 security	No	n.a.
Contra trading	Yes	n.a.
Real time vetting	No	n.a.
Corporate actions		
Ability for member to participate in corporate actions	s Yes	n.a.
Online notification of corporate actions	Yes	n.a.
Nominate corporate action participation online	Yes	n.a.
Dividend reinvestment plan	Yes	n.a.
In specie transfers		
In specie transfer in allowed	No	No
In specie transfer out allowed	No	No
Transfer in retains HIN	n.a.	n.a.
Other		
Income distribution reinvestment	Yes	n.a.
Reporting on external assets	No	n.a.

#### Note:

A minimum of \$5,000 must be held in AustralianSuper's other investment options excluding Member Direct

#### About Chant West

Chant West is an independent superannuation research and consultancy firm established in 1997. It conducts research on most of the leading superannuation and pension funds, asset consultants and implemented consultants in Australia. Its research is purchased by most of Australia's leading superannuation suppliers and its comparison tools are widely used by consumers, funds and financial advisers.

Disclaimer & Important Information: see page 1.

This page has been left blank intentionally

1

Chant West

	AustralianSuper	BT Panorama Super
Chant West Rating	6	Ċ
	Highest Quality Fund	High Quality Fund
Investments		
Member Services		
Fees		
Insurance		
Organisational Strengths		
Background Information		
Organisational Overview	AustralianSuper is a not-for-profit multi-	BT Financial Group (BT) is part of Westpac,

AustralianSuper is a not-for-profit multiindustry super fund. The trustee has 11 directors - 5 employer representatives (nominated by AI Group), 5 member representatives (nominated by ACTU) and 1 independent director. The fund has assets of about \$182 billion, about 2.3 million members. BT Financial Group (BT) is part of Westpac, one of Australia's major banks. BT manages superannuation funds with assets of about \$77 billion. BT's master trust products include BT Super and BT Super for Life . BT's wrap products are BT Panorama, BT Super Invest, BT SuperWrap and BT SuperWrap Essentials.

Assets (\$) at June 2020	182 billion	11.2 billion
Number of members at June 2020	2,315,000	31,000
Investment consultant	Frontier, JANA	Mercer, Aksia
Administrator	Link Super	In-house
Custodian	JP Morgan	In-house
Insurer - Individual	n.a.	Westpac
Insurer - Group	TAL	n.a.
Key Features		
Minimum initial balance	No min	No min
Binding nomination	Yes, lapsing after 3 years	Yes, non-lapsing
Non-binding nomination	Yes	Yes
Reversionary	Yes	Yes
Transition to retirement pension	Yes	Yes
Account based pension	Yes	Yes
Transfer unrealised capital gains from super to	Partial (Balance Booster)	Yes
pension	Full for Member Direct options	
Transfer to pension with nil buy/sell cost	Yes	Yes
Transfer to pension without time out of market	Yes	Yes



	AustralianSuper		BT Panorama Super	
Administration Fees				
Account keeping fee (\$ pa)	(\$117 / 0.85)	137.65	Compact Investment List	180.0
13 (11)	(, , , , , , , , , , , , , , , , , , ,		Full Investment List	540.0
Administration fee (% pa)	(0.04 / 0.85)	0.05	First \$1,000,000	0.1
	(0.047 0.00)	0.00	Over \$1,000,000	0.1 N
arge account discount (% pa)		Nil		Ν
ee linking discounts		No		Ye
xpense recoveries (% pa)		Nil	0	.03% + \$9
Other fees & costs (% pa)	Member Direct administrat	ion fees:	Custodial holdings option (Full menu)	\$30
	Cash/Term Deposit - (\$150 / 0.85)	\$176		
	Shares/ETF - (\$395 / 0.85)	\$465		
dministration Fees at indicative balance	ces (\$ p.a.) - based on multi-manager options		Assumes member only invests in Compact m	enu option
100,000		185		45
250,000		255		72
500,000		373		1,17
1,000,000		608		2,07
Cash Account interest rate (p.a.%) at 1	February 2021	1.00%		0.019
nvestment Fees & Total Fee	es			
nvestment fees & costs - selected opti-	ons (% p.a.) AustralianSuper High Growth	0.49	Advance Growth Multi-Blend	0.9
	AustralianSuper Balanced	0.50	Advance Balanced Multi-Blend	0.7
	AustralianSuper Conservative Balanced	0.43	Advance Moderate Multi-Blend	0.7
	AustralianSuper Stable	0.36	Advance Defensive Multi-Blend	0.6
	AustralianSuper Aust Shares	0.21	Advance Aust Shares Multi-Blend	0.9
	AustralianSuper Int'l Shares	0.44	Advance Int'l Shares Multi-Blend	1.1
otal Fees at indicative balances (\$ p.a	a.) - based on main multi-manager option with 61-80% g	growth ass	ets	
100,000		685		1,24
250,000		1,505		2,70
500,000		2,873		5,12
1,000,000		5,608		9,97
Contribution fee		Nil		N
Switching fee		Nil		۰۱ ۱
Payment fee		Nil		N
Exit fee		Nil		י א
ermination fee		Nil		N
Anaged fund transaction fee		Nil		N
isted security transaction fee		Nil		N
ettlement fee (non default broker)		Nil		N
Custodial share account fee		Nil		N
Brokerage fee including net GST	First \$5,000	\$15.38		0.11
default broker)	Next \$5,000	0.31%		Min \$12.5
	Next \$20,000	0.21%		
		0.16%		
	Next \$20,000	0.1070		

#### Notes:

AustralianSuper's administration fees (\$ and %) have been grossed-up (ie divided by 0.85), as the benefit of the tax deduction is retained by the fund. Investment fees and costs for platforms (ie AMP MyNorth, BT Panorama, CFS FirstWrap Plus, HUB24, Macquarie and netwealth) exclude transaction and operational costs as they are not required to be disclosed for these products. However, they are included for the other products including AustralianSuper.



Features	AustralianSuper	BT Panorama Super
Investments		
Investment options choice	Choice of 14	Choice of 729
	- 5 multi-manager diversified	- 56 multi-manager diversified
	- 1 single-manager diversified	- 120 single-manager diversified
	<ul> <li>4 multi-manager asset sector</li> </ul>	- 22 multi-manager asset sector
	- 4 single-manager asset sector	- 531 single-manager asset sector
Listed shares	Yes - ASX 300	Yes - ASX 300
Term deposits	Yes	Yes
Other specialised investments	ETFs	ETFs, managed accounts, listed interest rate securities
Default investment option	AustralianSuper Balanced	No default
ife stages default	No	No
/aluation method	Crediting rates - daily	Unit prices - daily
Maximum options per member	No max	No max
Socially responsible options	Yes	Yes
Frequency of switching	Daily	Daily
Restrictions on switching	None	None
uto rebalance option	No	Yes
Returns to December - Multi-I	Manager growth option (% p.a.)	
Portfolio Name	AustralianSuper Balanced (70/30)	Advance Balanced Multi-Blend (69/31)

31/12/2016	8.2	6.1
31/12/2017	13.6	11.6
31/12/2018	1.2	-2.1
31/12/2019	17.0	18.5
31/12/2020 (Survey median 3.6%)	5.5	3.3
3 years (Survey median 6.2%)	7.7	6.2
5 years (Survey median 7.5%)	9.0	7.3
7 years (Survey median 7.3%)	8.8	6.7
10 years (Survey median 7.8%)	9.0	7.1

#### Notes:

Investment returns for AustralianSuper, CFS, MLC and Sunsuper are net of investment fees and tax. However, investment returns for AMP, BT, HUB24, Macquarie and netwealth are net of investment fees only (and before tax), as there is no equivalent investment vehicle with net of tax performance. Survey median returns are based on Chant West's Multi-Manager Survey.



For each product, the main diversified option with growth assets of 61-80% has been used for comparison purposes.

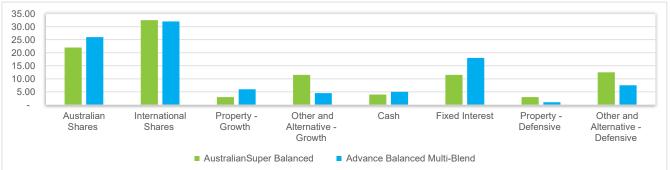


Features	AustralianSuper	BT Panorama Super
Strategic Asset Allocation		
Portfolio Name	AustralianSuper Balanced	Advance Balanced Multi-Blend
Aust Shares	22.0	26.0
Int'l Shares (Unhedged)	22.0	22.0
Int'l Shares (Hedged)	10.5	10.0
Aust Unlisted Property	2.0	-
Aust Listed Property	-	2.0
Int'l Property	1.0	4.0
Infrastructure	6.0	1.5
Alternative Assets	5.5	3.0
Total Growth Assets	69.0	68.5
Aust Cash	4.0	5.0
Aust Fixed Interest	5.5	6.0
Int'l Fixed Interest	6.0	12.0
Diversified Bonds	-	-
Aust Property	2.0	-
Int'l Property	1.0	1.0
Infrastructure	6.0	1.5
Alternative Assets	6.5	6.0
Total Defensive Assets	31.0	31.5

#### Notes:

For each product, the main multi-manager option with growth assets of 61-80% has been used for comparison purposes.

For AustralianSuper, Defensive assets include 100% of credit, bonds and cash and 50% of direct property and infrastructure.





Features	AustralianSuper	BT Panorama Super
Trading Features		
Cash account	Available through Member Direct	
Cash account facility	Yes	Yes
Minimum cash balance	\$400	\$2,000
Ability to automatically invest cash above a threshold specified by the client Listed securities	No	Yes
Additional fee for access to listed securities	\$465 (\$395 / 0.85)	Included in Full menu fee
Default Broker	UBS	UBS
Choice of Broker	No	Yes
Share ownership	Custodial (group)	Custodial (group)
Maximum holding per security (%)	20	100
Maximum total holding in securities (%)	80	100
Maximum holding per ETF (%)	80	100
Maximum total holding in ETFs (%)	80	100
Transfer unrealised capital gains from super to pension for listed securities	Yes	Yes
Listed securities trading features	Yes	Yes
Real time trading Trading - at market	Yes	Yes
Trading - at limit price	Yes	Yes
Trading - good for day	Yes	Yes
Trading - good until cancelled	Yes	Yes
Bulk orders - multiple securities for 1 client	No	Yes
Bulk orders - multiple clients for 1 security	No	No
Contra trading	Yes	Yes
Real time vetting	No	Yes
Corporate actions	INC	163
Ability for member to participate in corporate actio	ns Yes	Yes
Online notification of corporate actions	Yes	Yes
Nominate corporate action participation online	Yes	Yes
Dividend reinvestment plan	Yes	Yes
In specie transfers		
In specie transfer in allowed	No	No
In specie transfer out allowed	No	No
Transfer in retains HIN	n.a.	No
Other		
Income distribution reinvestment	Yes	Yes
Reporting on external assets	No	No

Note:

A minimum of \$5,000 must be held in AustralianSuper's other investment options excluding Member Direct

About Chant West

Chant West is an independent superannuation research and consultancy firm established in 1997. It conducts research on most of the leading superannuation and pension funds, asset consultants and implemented consultants in Australia. Its research is purchased by most of Australia's leading superannuation suppliers and its comparison tools are widely used by consumers, funds and financial advisers.

Disclaimer & Important Information: see page 1.

This page has been left blank intentionally

Chant West

	AustralianSuper	Netwealth Accelerator
Chant West Rating	Ġ	Č)
Investments	Highest Quality Fund	High Quality Fund
Member Services		
Fees		
Insurance		
Organisational Strengths		
Background Information		
Organisational Overview	AustralianSuper is a not-for-profit multi- industry super fund. The trustee has 11 directors - 5 employer representatives (nominated by AI Group), 5 member representatives (nominated by ACTU) and 1 independent director. The fund has assets of about \$182 billion, about 2.3 million members.	Netwealth is part of the Heine Brothers Group, which provides financial products for investors and independent financial adviser groups. It manages assets of about \$11 billion through its superannuation products.
Assets (\$) at June 2020	182 billion	10.9 billion
Number of members at June 2020	2,315,000	55,000
Investment consultant	Frontier, JANA	Morningstar
Administrator		In-house
Custodian Insurer - Individual	JP Morgan n.a.	AIA, TAL, Zurich
Insurer - Group	TAL	AIA
Key Features	· · ·	
Minimum initial balance	No min	\$10,000
Binding nomination	Yes, lapsing after 3 years	Yes, lapsing and non-lapsing
Non-binding nomination	Yes	No
Reversionary	Yes	Yes
Transition to retirement pension	Yes	Yes
Account based pension	Yes	Yes
Transfer unrealised capital gains from super to pension	Partial (Balance Booster) Full for Member Direct options	Yes
Transfer to pension with nil buy/sell cost	Yes	Yes
Transfer to pension without time out of market	Yes	Yes

	AustralianSuper		Netwealth Accelerator		
Administration Fees					
Account keeping fee (\$ pa)	(\$117 / 0.85)	137.65		Core	Plus
				Nil	240.00
Administration fee (% pa)	(0.04 / 0.85)	0.05	First \$250,000	0.35	0.3
	()		Next \$250,000	Nil	0.2
			Next \$500,000	Nil	0.1
			Next \$1.50M	Nil	0.0
			Over \$2.50M	Nil	0.0
arga account discount (0/ na)		Nil	0/01 \$2:5010	INII	N
Large account discount (% pa)					
Fee linking discounts		No			Yes
Expense recoveries (% pa)		Nil			N
Other fees & costs (% pa)	Member Direct administra	tion fees:	Operational Risk Reserve Levy		0.025%
	Cash/Term Deposit - (\$150 / 0.85)	\$176			
	Shares/ETF - (\$395 / 0.85)	\$465			
Administration Fees at indicative balances (\$ p.a.) \$100,000	- pased on multi-manager options	185			375
		255			93
\$250,000					
\$500,000		373			1,00
\$1,000,000		608			1,12
Cash Account interest rate (p.a.%) at 1 February 2 Investment Fees & Total Fees	2021	1.00%			0.00%
Investment fees & costs - selected options (% p.a.	) AustralianSuper High Growth	0.49	Netwealth Active 90/10 High		0.9
	AustralianSuper Balanced	0.50	Netwealth Active 70/30 Growth		0.7
	AustralianSuper Conservative Balanced	0.43	Netwealth Active 50/50 Balanced		0.7
	AustralianSuper Stable	0.36	Netwealth Active 30/70		0.6
			Conservative		
	AustralianSuper Aust Shares	0.21	Netwealth Aust Equities Index		0.3
	AustralianSuper Int'l Shares	0.44	Netwealth Int'l Equities Index		0.3
Total Fees at indicative balances (\$ p.a.) - based (	on main multi-manager option with 61-80% gro	wth assets			
\$100,000	sh man manager option with or covergio	685			1,12
\$250,000		1,505			2,81
\$500,000		2,873			4,750
\$1,000,000		5,608			8,62
Transaction Fees					
Contribution fee		Nil			N
Switching fee		Nil			N
Payment fee		Nil			N
Exit fee		Nil			N
Termination fee		Nil			N
Managed fund transaction fee		Nil			N
isted security transaction fee		Nil			N
Settlement fee (non default broker)		Nil			\$20.0
Custodial share account fee		Nil			N
Brokerage fee including net GST	First \$5,000	\$15.38			0.13%
(default broker)	Next \$5,000	0.31%			Min \$18.5
	Next \$20,000	0.21%			
	Next \$20,000	0.16%			
	Over \$50,000	0.12%			

Notes:

AustralianSuper's administration fees (\$ and %) have been grossed-up (ie divided by 0.85), as the benefit of the tax deduction is retained by the fund.

Investment fees and costs for platforms (ie AMP MyNorth, BT Panorama, CFS FirstWrap Plus, HUB24, Macquarie and netwealth) exclude transaction and operational costs as they are not required to be disclosed for these products. However, they are included for the other products including AustralianSuper.

Features	AustralianSuper	Netwealth Accelerator
Investments		
Investment options choice	Choice of 14	Choice of 561
	- 5 multi-manager diversified	- 50 multi-manager diversified
	- 1 single-manager diversified	- 57 single-manager diversified
	<ul> <li>4 multi-manager asset sector</li> </ul>	- 8 multi-manager asset sector
	- 4 single-manager asset sector	- 446 single-manager asset sector
Listed shares	Yes - ASX 300	Yes - All ASX
Term deposits	Yes	Yes
Other specialised investments	ETFs	ETFs, managed accounts, international securities, unlisted securities, warrants
Default investment option	AustralianSuper Balanced	No default
Life stages default	No	No
Valuation method	Crediting rates - daily	Unit prices - daily
Maximum options per member	No max	No max
Socially responsible options	Yes	Yes
Frequency of switching	Daily	Daily
Restrictions on switching	None	Minimum of \$100 per managed investment
Auto rebalance option	No	No

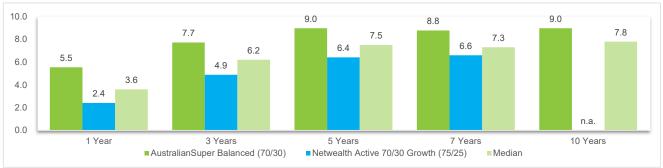
#### Returns to December - Multi-Manager growth option (% p.a.)

Portfolio Name	AustralianSuper Balanced (70/30)	Netwealth Active 70/30 Growth (75/25)	
31/12/2016	8.2	7.8	
31/12/2017	13.6	9.7	
31/12/2018	1.2	-2.9	
31/12/2019	17.0	16.0	
31/12/2020 (Survey median 3.6%)	5.5	2.4	
3 years (Survey median 6.2%)	7.7	4.9	
5 years (Survey median 7.5%)	9.0	6.4	
7 years (Survey median 7.3%)	8.8	6.6	
10 years (Survey median 7.8%)	9.0	n.a.	

#### Notes:

Investment returns for AustralianSuper, CFS, MLC and Sunsuper are net of investment fees and tax. However, investment returns for AMP, BT, HUB24, Macquarie and netwealth are net of investment fees only (and before tax), as there is no equivalent investment vehicle with net of tax performance. Survey median returns are based on Chant West's Multi-Manager Survey.

For each product, the main diversified option with growth assets of 61-80% has been used for comparison purposes.





Features	AustralianSuper	Netwealth Accelerator	
Strategic Asset Allocation			
Portfolio Name	AustralianSuper Balanced	Netwealth Active 70/30 Growth	
Aust Shares	22.0	29.0	
Int'l Shares (Unhedged)	22.0	15.0	
Int'l Shares (Hedged)	10.5	15.0	
Aust Unlisted Property	2.0	1.5	
Aust Listed Property	-	0.5	
Int'l Property	1.0	4.0	
Infrastructure	6.0	3.0	
Alternative Assets	5.5	6.5	
Total Growth Assets	69.0	74.5	
Aust Cash	4.0	2.0	
Aust Fixed Interest	5.5	8.5	
Int'l Fixed Interest	6.0	15.0	
Diversified Bonds	-	-	
Aust Property	2.0	-	
Int'l Property	1.0	-	
Infrastructure	6.0	-	
Alternative Assets	6.5	-	
Total Defensive Assets	31.0	25.5	

#### Notes:

For each product, the main multi-manager option with growth assets of 61-80% has been used for comparison purposes. For AustralianSuper, Defensive assets include 100% of credit, bonds and cash and 50% of direct property and infrastructure.

35.00 30.00 25.00 20.00 15.00 10.00 5.00 Property -Defensive Property - Growth Fixed Interest Australian Shares International Other and Cash Other and Shares Alternative -Alternative -Growth Defensive Netwealth Active 70/30 Growth AustralianSuper Balanced

Features	AustralianSuper	Netwealth Accelerator
Trading Features		
Cash account	Available through Member Direct	
Cash account facility	Yes	Yes
Minimum cash balance	\$400	1% of account balance (min \$500, max \$5,000)
Ability to automatically invest cash above a threshold specified by the client Listed securities	No	Yes
Additional fee for access to listed securities	\$465 (\$395 / 0.85)	Included in Plus menu fee
Default Broker	UBS	CommSec Advisor Services
Choice of Broker	No	Yes
Share ownership	Custodial (group)	Custodial (group)
Maximum holding per security (%)	20	20
•••••	80	20
Maximum total holding in securities (%) Maximum holding per ETF (%)	80	100
	80	100
Maximum total holding in ETFs (%)		
Transfer unrealised capital gains from super to pension for listed securities Listed securities trading features	Yes	Yes
Real time trading	Yes	Yes
Trading - at market	Yes	Yes
Trading - at limit price	Yes	Yes
Frading - good for day	Yes	Yes
Trading - good until cancelled	Yes	Yes
Bulk orders - multiple securities for 1 client	No	Yes
Bulk orders - multiple clients for 1 security	No	Yes
Contra trading	Yes	Yes
Real time vetting	No	Yes
Corporate actions		
Ability for member to participate in corporate actions	s Yes	Yes
Online notification of corporate actions	Yes	Yes
Nominate corporate action participation online	Yes	Yes
Dividend reinvestment plan	Yes	No
n specie transfers		
n specie transfer in allowed	No	Yes
n specie transfer out allowed	No	Yes
Fransfer in retains HIN	n.a.	No
Other	1.0.	
Income distribution reinvestment	Yes	Yes
Reporting on external assets	No	Yes

#### Note:

A minimum of \$5,000 must be held in AustralianSuper's other investment options excluding Member Direct

About Chant West

Chant West is an independent superannuation research and consultancy firm established in 1997. It conducts research on most of the leading superannuation and pension funds, asset consultants and implemented consultants in Australia. Its research is purchased by most of Australia's leading superannuation suppliers and its comparison tools are widely used by consumers, funds and financial advisers. Disclaimer & Important Information: see page 1.

This page has been left blank intentionally

Chant West

	AustralianSuper	AMP MyNorth Super
Chant West Rating	Ġ	¢2
Investments	Highest Quality Fund	High Quality Fund
Member Services		
Fees		
Insurance		
Organisational Strengths		
Background Information		
Organisational Overview	AustralianSuper is a not-for-profit multi-industry super fund. The trustee has 11 directors - 5 employer representatives (nominated by AI Group), 5 member representatives (nominated by ACTU) and 1 independent director. The fund has assets of about \$182 billion, about 2.3 million members.	AMP is one of Australia's largest financial institutions and is listed on the ASX. It manages superannuation funds with assets of about \$110 billion. Its superannuation products include AMP Flexible Super (employer, personal & pension), SignatureSuper (large corporate), Generations, iAccess, Summit, MyNorth (personal & pension), North (closed), Flexible Lifetime Super (closed), CustomSuper (closed) and SuperLeader (closed).
Assets (\$) at June 2020	182 billion	29.5 billion
Number of members at June 2020	2,315,000	134,000
nvestment consultant	Frontier, JANA	Willis Towers Watson
Administrator	Link Super	In-house
Custodian	JP Morgan	National Mutual
nsurer - Individual	n.a.	AMP Life
Insurer - Group	TAL	n.a.
Key Features		
Minimum initial balance	No min	\$2,000
Binding nomination	Yes, lapsing after 3 years	Yes, lapsing and non-lapsing
Non-binding nomination	Yes	Yes
ter pinang nermanen		Yes
Reversionary	Yes	165
-	Yes	Yes
Reversionary		
Reversionary Transition to retirement pension Account based pension Transfer unrealised capital gains from super to pension	Yes	Yes Yes Yes
Reversionary Transition to retirement pension Account based pension Transfer unrealised capital gains from super to	Yes Yes Partial (Balance Booster)	Yes Yes

	AustralianSuper		AMP MyNorth Super	
Administration Fees				
Account keeping fee (\$ pa)	(\$117 / 0.85)	137.65		91.00
			Sele	ect Choice
Administration fee (% pa)	(0.04 / 0.85)	0.05	Under \$150,000 0.	20 0.6
			\$150,000 - \$399,999 0.	20 0.4
			\$400,000 - \$749,999 0.	20 0.3
			\$750,000 & over 0.	17 0.2
			Based on total balance and investm	ent option typ
			Nil for balance held i	n Core option
			(Max \$2,709 pa plus \$91	pa admin fee
Large account discount (% pa)		Nil		N
Fee linking discounts		No		Ye
Expense recoveries (% pa)		Nil		N
Other fees & costs (% pa)	Member Direct administra	tion fees:		N
· · · /	Cash/Term Deposit - (\$150 / 0.85)	\$176		
	Shares/ETF - (\$395 / 0.85)	\$465		
	(+++++++++++++++++++++++++++++++++			
Administration Fees at indicative balances	(\$ p.a.) - based on multi-manager options			
\$100,000		185		29
\$250,000		255		59 <sup>-</sup>
\$500,000		373		1,09 <sup>.</sup>
1,000,000		608		1,79
Cash Account interest rate (p.a.%) at 1 Feb	oruary 2021	1.00%		0.12%
Investment Fees & Total Fees				
Investment fees & costs - selected options	(% p.a.) AustralianSuper High Growth	0.49	North Professional Growth	1.07
	AustralianSuper Balanced	0.50	North Professional Balanced	0.98
			North Professional Moderately	
	AustralianSuper Conservative	0.43	-	0.8
	Balanced		Conservative	
	Balanced AustralianSuper Stable	0.36	-	
	Balanced AustralianSuper Stable AustralianSuper Aust Shares	0.36 0.21	Conservative	0.85
	Balanced AustralianSuper Stable	0.36	Conservative	
Total Fees at indicative balances (\$ p.a.) -	Balanced AustralianSuper Stable AustralianSuper Aust Shares	0.36 0.21 0.44	Conservative North Professional Conservative	
\$100,000	Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.36 0.21 0.44 growth as 685	Conservative North Professional Conservative	0.78
\$100,000	Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.36 0.21 0.44	Conservative North Professional Conservative	0.74 1,27 3,04
\$100,000 \$250,000 \$500,000	Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.36 0.21 0.44 growth as: 685 1,505 2,873	Conservative North Professional Conservative	0.78 1,27 <sup>-</sup> 3,04 <sup>-</sup> 5,99 <sup>-</sup>
\$100,000 \$250,000 \$500,000 \$1,000,000	Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.36 0.21 0.44 growth as: 685 1,505	Conservative North Professional Conservative	0.78 1,27 3,04
\$100,000 \$250,000 \$500,000 \$1,000,000	Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.36 0.21 0.44 growth as: 685 1,505 2,873	Conservative North Professional Conservative	0.78 1,27 <sup>-</sup> 3,04 <sup>-</sup> 5,99 <sup>-</sup>
\$100,000 \$250,000 \$500,000 \$1,000,000 Transaction Fees	Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.36 0.21 0.44 growth as: 685 1,505 2,873	Conservative North Professional Conservative	0.78 1,27 3,04 5,99 11,59
\$100,000 \$250,000 \$500,000 \$1,000,000 <b>Transaction Fees</b> Contribution fee	Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.36 0.21 0.44 growth as: 685 1,505 2,873 5,608	Conservative North Professional Conservative	0.78 1,27 3,04 5,99 11,59 N
\$100,000 \$250,000 \$500,000 <b>Transaction Fees</b> Contribution fee Switching fee Payment fee	Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.36 0.21 0.44 growth as: 685 1,505 2,873 5,608 Nil Nil Nil	Conservative North Professional Conservative	0.78 1,27 3,04 5,99 11,59 N N N
\$100,000 \$250,000 \$500,000 <b>Transaction Fees</b> Contribution fee Switching fee Payment fee Exit fee	Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.36 0.21 0.44 growth as: 685 1,505 2,873 5,608 Nil Nil Nil Nil	Conservative North Professional Conservative	0.78 1,27 3,04 5,99 11,59 N N N N N N
\$100,000 \$250,000 \$500,000 <b>Transaction Fees</b> Contribution fee Switching fee Payment fee Exit fee Termination fee	Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.36 0.21 0.44 growth as: 685 1,505 2,873 5,608 Nil Nil Nil Nil	Conservative North Professional Conservative	0.78 1,27 3,04 5,99 11,59 N N N N N N N N
\$100,000 \$250,000 \$500,000 <b>Transaction Fees</b> Contribution fee Switching fee Payment fee Exit fee Termination fee Managed fund transaction fee	Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.36 0.21 0.44 growth as: 685 1,505 2,873 5,608 Nil Nil Nil Nil Nil Nil	Conservative North Professional Conservative	0.78 1,27 3,04 5,99 11,59 N N N N N N N N N N N N
\$100,000 \$250,000 \$500,000 <b>Transaction Fees</b> Contribution fee Switching fee Payment fee Exit fee Termination fee Managed fund transaction fee Listed security transaction fee	Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.36 0.21 0.44 growth as: 685 1,505 2,873 5,608 Nil Nil Nil Nil Nil Nil Nil	Conservative North Professional Conservative	0.78 1,27 3,04 5,99 11,59 N N N N N N N N N N N N N N N N
\$100,000 \$250,000 \$500,000 <b>Transaction Fees</b> Contribution fee Switching fee Payment fee Exit fee Termination fee Managed fund transaction fee Listed security transaction fee Settlement fee (non default broker)	Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.36 0.21 0.44 9 growth as: 685 1,505 2,873 5,608 Nil Nil Nil Nil Nil Nil Nil Nil Nil	Conservative North Professional Conservative	0.78 1,27 3,04 5,99 11,59 N N N N N N N N N N N N N N N N N N N
\$100,000 \$250,000 \$500,000 <b>Transaction Fees</b> Contribution fee Switching fee Payment fee Exit fee Termination fee Managed fund transaction fee Listed security transaction fee Settlement fee (non default broker) Custodial share account fee	Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'I Shares based on main multi-manager option with 61-80%	0.36 0.21 0.44 9 growth as: 685 1,505 2,873 5,608 Nil Nil Nil Nil Nil Nil Nil Nil Nil Nil	Conservative North Professional Conservative	0.74 1,27 3,04 5,99 11,59 N N N N N N N N N N N N N N N N N N N
\$100,000 \$250,000 \$500,000 <b>Transaction Fees</b> Contribution fee Switching fee Payment fee Exit fee Termination fee Managed fund transaction fee Listed security transaction fee Settlement fee (non default broker) Custodial share account fee Brokerage fee including net GST	Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares based on main multi-manager option with 61-80%	0.36 0.21 0.44 5 growth as: 685 1,505 2,873 5,608 Nil Nil Nil Nil Nil Nil Nil Nil Nil Nil	Conservative North Professional Conservative	0.74 1,27 3,04 5,99 11,59 11,59 N N N N N N N N N N N N N N N N N N N
\$100,000 \$250,000 \$500,000 <b>Transaction Fees</b> Contribution fee Switching fee Payment fee Exit fee Termination fee Managed fund transaction fee Listed security transaction fee Settlement fee (non default broker) Custodial share account fee Brokerage fee including net GST	Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares based on main multi-manager option with 61-80% First \$5,000 Next \$5,000	0.36 0.21 0.44 5 growth as: 685 1,505 2,873 5,608 Nil Nil Nil Nil Nil Nil Nil Nil Nil Nil	Conservative North Professional Conservative	0.74 1,27 3,04 5,99 11,59 11,59 N N N N N N N N N N N N N N N N N N N
Total Fees at indicative balances (\$ p.a.) - \$100,000 \$250,000 \$500,000 \$1,000,000 <b>Transaction Fees</b> Contribution fee Switching fee Payment fee Exit fee Termination fee Managed fund transaction fee Listed security transaction fee Settlement fee (non default broker) Custodial share account fee Brokerage fee including net GST (default broker)	Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares based on main multi-manager option with 61-80%	0.36 0.21 0.44 5 growth as: 685 1,505 2,873 5,608 Nil Nil Nil Nil Nil Nil Nil Nil Nil Nil	Conservative North Professional Conservative	0.78 1,27 <sup>-</sup> 3,04 <sup>-</sup> 5,99 <sup>-</sup>

AustralianSuper's administration fees (\$ and %) have been grossed-up (ie divided by 0.85), as the benefit of the tax deduction is retained by the fund. Investment fees and costs for platforms (ie AMP MyNorth, BT Panorama, CFS FirstWrap Plus, HUB24, Macquarie and netwealth) exclude transaction and operational costs as they are not required to be disclosed for these products. However, they are included for the other products including AustralianSuper.

Features	AustralianSuper	AMP MyNorth Super
Investments		
Investment options choice	Choice of 14	Choice of 388
	- 5 multi-manager diversified	- 38 multi-manager diversified
	- 1 single-manager diversified	- 41 single-manager diversified
	- 4 multi-manager asset sector	- 12 multi-manager asset sector
	- 4 single-manager asset sector	- 297 single-manager asset sector
Listed shares	Yes - ASX 300	Yes - ASX 300
Term deposits	Yes	Yes
Other specialised investments	ETFs	ETFs, ETCs, managed accounts, listed interest
		rate securities, protected investments
Default investment option	AustralianSuper Balanced	No default
Life stages default	No	No
Valuation method	Crediting rates - daily	Unit prices - daily
Maximum options per member	No max	No max
Socially responsible options	Yes	Yes
Frequency of switching	Daily	Daily
Restrictions on switching	None	Minimum of \$100
Auto rebalance option	No	Yes

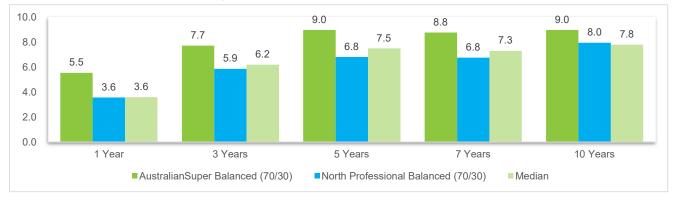
## Returns to December - Multi-Manager growth option (% p.a.)

Portfolio Name	AustralianSuper Balanced (70/30)	North Professional Balanced (70/30)
31/12/2016	8.2	7.1
31/12/2017	13.6	9.4
31/12/2018	1.2	-1.9
31/12/2019	17.0	16.8
31/12/2020 (Survey median 3.6%)	5.5	3.6
3 years (Survey median 6.2%)	7.7	5.9
5 years (Survey median 7.5%)	9.0	6.8
7 years (Survey median 7.3%)	8.8	6.8
10 years (Survey median 7.8%)	9.0	8.0

#### Notes:

Investment returns for AustralianSuper, CFS, MLC and Sunsuper are net of investment fees and tax. However, investment returns for AMP, BT, HUB24, Macquarie and netwealth are net of investment fees only (and before tax), as there is no equivalent investment vehicle with net of tax performance. Survey median returns are based on Chant West's Multi-Manager Survey.

For each product, the main diversified option with growth assets of 61-80% has been used for comparison purposes.

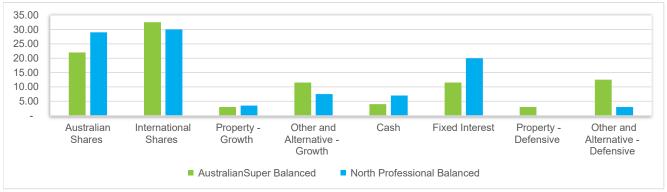


Features	AustralianSuper	AMP MyNorth Super
Strategic Asset Allocation		
Portfolio Name	AustralianSuper Balanced	North Professional Balanced
Aust Shares	22.0	29.0
Int'l Shares (Unhedged)	22.0	15.0
Int'l Shares (Hedged)	10.5	15.0
Aust Unlisted Property	2.0	-
Aust Listed Property	-	-
Int'l Property	1.0	3.5
Infrastructure	6.0	3.5
Alternative Assets	5.5	4.0
Total Growth Assets	69.0	70.0
Aust Cash	4.0	7.0
Aust Fixed Interest	5.5	10.0
Int'l Fixed Interest	6.0	10.0
Diversified Bonds	-	-
Aust Property	2.0	-
Int'l Property	1.0	-
Infrastructure	6.0	-
Alternative Assets	6.5	3.0
Total Defensive Assets	31.0	30.0

#### Notes:

For each product, the main multi-manager option with growth assets of 61-80% has been used for comparison purposes.

For AustralianSuper, Defensive assets include 100% of credit, bonds and cash and 50% of direct property and infrastructure.





Features	AustralianSuper	AMP MyNorth Super
Trading Features		
Cash account	Available through Member Direct	
Cash account facility	Yes	Yes
Minimum cash balance	\$400	No min
Ability to automatically invest cash above a threshold specified by the client	No	Yes
Listed securities		
Additional fee for access to listed securities	\$465 (\$395 / 0.85)	Included in Choice menu fee
Default Broker	UBS	CommSec Advisor Services
Choice of Broker	No	Yes
Share ownership	Custodial (group)	Custodial (individual)
Maximum holding per security (%)	20	100
Maximum total holding in securities (%)	80	100
Maximum holding per ETF (%)	80	100
Maximum total holding in ETFs (%)	80	100
Transfer unrealised capital gains from super to pension for listed securities	Yes	Yes
Listed securities trading features		
Real time trading	Yes	Yes
Trading - at market	Yes	Yes
Trading - at limit price	Yes	Yes
Trading - good for day	Yes	Yes
Trading - good until cancelled	Yes	Yes
Bulk orders - multiple securities for 1 client	No	Yes
Bulk orders - multiple clients for 1 security	No	Yes
Contra trading	Yes	No
Real time vetting	No	No
Corporate actions		
Ability for member to participate in corporate actio	ns Yes	Yes
Online notification of corporate actions	Yes	Yes
Nominate corporate action participation online	Yes	Yes
Dividend reinvestment plan	Yes	Yes
In specie transfers		
In specie transfer in allowed	No	Yes
In specie transfer out allowed	No	Yes
Transfer in retains HIN	n.a.	No
Other		
Income distribution reinvestment	Yes	Yes
Reporting on external assets	No	No

#### Note:

A minimum of \$5,000 must be held in AustralianSuper's other investment options excluding Member Direct

#### About Chant West

Chant West is an independent superannuation research and consultancy firm established in 1997. It conducts research on most of the leading superannuation and pension funds, asset consultants and implemented consultants in Australia. Its research is purchased by most of Australia's leading superannuation suppliers and its comparison tools are widely used by consumers, funds and financial advisers.

Disclaimer & Important Information: see page 1.

This page has been left blank intentionally



	AustralianSuper	Sunsuper
Chant West Rating	Ġ	Ġ
Investments	Highest Quality Fund	Highest Quality Fund
Member Services		
Fees		
Insurance		
Organisational Strengths		
Background Information		
Organisational Overview	AustralianSuper is a not-for-profit multi- industry super fund. The trustee has 11	Sunsuper is a not-for-profit multi- industry fund based in QLD. The

industry super fund. The trustee has 11 directors - 5 employer representatives (nominated by AI Group), 5 member representatives (nominated by ACTU) and 1 independent director. The fund has assets of about \$182 billion, about 2.3 million members. Sunsuper is a not-for-profit multiindustry fund based in QLD. The trustee has 9 directors - 3 employer representatives (Commerce QLD x 3), 3 employee representatives (QLD Council of Unions x 2, AWU x 1) and 3 independent directors. The fund has assets of about \$69 billion and about 1.4 million members.

Assets (\$) at June 2020	182 billion	68.7 billion
Number of members at June 2020	2,315,000	1,400,000
Investment consultant	Frontier, JANA	JANA
Administrator	Link Super	In-house
Custodian	JP Morgan	NAB
Insurer - Individual	n.a.	MLC
Insurer - Group	TAL	MLC
Key Features		
Minimum initial balance	No min	No min
Binding nomination	Yes, lapsing after 3 years	Yes, lapsing after 3 years
Non-binding nomination	Yes	Yes
Reversionary	Yes	Yes
Transition to retirement pension	Yes	Yes
Account based pension	Yes	Yes
Transfer unrealised capital gains from super to pension	Partial (Balance Booster) Full for Member Direct options	Partial (Retirement Bonus)
Transfer to pension with nil buy/sell cost	Yes	Yes
Transfer to pension without time out of market	Yes	Yes

	AustralianSuper		Sunsuper	
Administration Fees				
Account keeping fee (\$ pa)	(\$117 / 0.85)	137.65		78.00
	((*********)			
Administration fee (% pa)	(0.04 / 0.85)	0.05	First \$800,000	0.10
,		0.00	Over \$800,000	Ni
Large account discount (% pa)		Nil		Nil
Fee linking discounts		No		No
Expense recoveries (% pa)		Nil		Nil
Other fees & costs (% pa)	Member Direct administra	tion fees:		Ni
	Cash/Term Deposit - (\$150 / 0.85)	\$176		
	Shares/ETF - (\$395 / 0.85)	\$465		
Administration Fees at indicative balances	: (\$ p.a.) - based on multi-manager options			
\$100,000		185		178
\$250,000		255		328
\$500,000		373		578
\$1,000,000		608		878
Cash Account interest rate (p.a.%) at 1 Fe	hruon/ 2021	1.00%		<b>n</b> 0
, , , , , , , , , , , , , , , , , , ,	2021	1.00 %		n.a.
Investment Fees & Total Fees				
Investment fees & costs - selected options	s (% p.a.) AustralianSuper High Growth	0.49	Sunsuper Growth	0.70
	AustralianSuper Balanced	0.50	Sunsuper Balanced	0.67
	AustralianSuper Balanced AustralianSuper Conservative Balanced		Sunsuper Balanced Sunsuper Retirement	
	AustralianSuper Conservative Balanced	0.50 0.43	Sunsuper Retirement	0.67 0.68
	AustralianSuper Conservative Balanced AustralianSuper Stable	0.50 0.43 0.36	Sunsuper Retirement Sunsuper Conservative	0.67 0.68 0.66
	AustralianSuper Conservative Balanced	0.50 0.43	Sunsuper Retirement	0.67 0.68
	AustralianSuper Conservative Balanced AustralianSuper Stable AustralianSuper Aust Shares	0.50 0.43 0.36 0.21	Sunsuper Retirement Sunsuper Conservative Sunsuper Aust Shares	0.67 0.68 0.66 0.48
Total Fees at indicative balances (\$ p.a.) -	AustralianSuper Conservative Balanced AustralianSuper Stable AustralianSuper Aust Shares	0.50 0.43 0.36 0.21 0.44	Sunsuper Retirement Sunsuper Conservative Sunsuper Aust Shares Sunsuper Int'l Shares - Index	0.67 0.68 0.66 0.48
\$100,000	AustralianSuper Conservative Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.50 0.43 0.36 0.21 0.44 rrowth asse 685	Sunsuper Retirement Sunsuper Conservative Sunsuper Aust Shares Sunsuper Int'l Shares - Index	0.67 0.68 0.66 0.48
\$100,000 \$250,000	AustralianSuper Conservative Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.50 0.43 0.36 0.21 0.44 wrowth asse 685 1,505	Sunsuper Retirement Sunsuper Conservative Sunsuper Aust Shares Sunsuper Int'l Shares - Index	0.67 0.68 0.48 0.12 848 2,003
\$100,000 \$250,000 \$500,000	AustralianSuper Conservative Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.50 0.43 0.36 0.21 0.44 wrowth asse 685 1,505 2,873	Sunsuper Retirement Sunsuper Conservative Sunsuper Aust Shares Sunsuper Int'l Shares - Index	0.67 0.68 0.48 0.12 848 2,003 3,928
\$100,000 \$250,000 \$500,000 \$1,000,000	AustralianSuper Conservative Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.50 0.43 0.36 0.21 0.44 wrowth asse 685 1,505	Sunsuper Retirement Sunsuper Conservative Sunsuper Aust Shares Sunsuper Int'l Shares - Index	0.67 0.68 0.48 0.12 848 2,003
\$100,000 \$250,000 \$500,000 \$1,000,000	AustralianSuper Conservative Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.50 0.43 0.36 0.21 0.44 wrowth asse 685 1,505 2,873	Sunsuper Retirement Sunsuper Conservative Sunsuper Aust Shares Sunsuper Int'l Shares - Index	0.67 0.68 0.48 0.12 848 2,003 3,928
\$100,000 \$250,000 \$500,000 \$1,000,000 Transaction Fees	AustralianSuper Conservative Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.50 0.43 0.36 0.21 0.44 wrowth asse 685 1,505 2,873	Sunsuper Retirement Sunsuper Conservative Sunsuper Aust Shares Sunsuper Int'l Shares - Index	0.67 0.68 0.48 0.12 848 2,003 3,928 7,578
\$100,000 \$250,000 \$500,000 \$1,000,000 <b>Transaction Fees</b> Contribution fee	AustralianSuper Conservative Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.50 0.43 0.21 0.44 wowth asse 685 1,505 2,873 5,608	Sunsuper Retirement Sunsuper Conservative Sunsuper Aust Shares Sunsuper Int'l Shares - Index	0.67 0.68 0.66 0.48 0.12 848 2,003 3,928 7,578
Total Fees at indicative balances (\$ p.a.) - \$100,000 \$250,000 \$500,000 \$1,000,000 <b>Transaction Fees</b> Contribution fee Switching fee Payment fee	AustralianSuper Conservative Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.50 0.43 0.36 0.21 0.44 wowth asse 685 1,505 2,873 5,608 Nil Nil Nil	Sunsuper Retirement Sunsuper Conservative Sunsuper Aust Shares Sunsuper Int'l Shares - Index	0.67 0.68 0.48 0.12 848 2,003 3,928 7,578 Nill
\$100,000 \$250,000 \$500,000 \$1,000,000 <b>Transaction Fees</b> Contribution fee Switching fee Payment fee Exit fee	AustralianSuper Conservative Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.50 0.43 0.36 0.21 0.44 wowth asse 685 1,505 2,873 5,608 Nil Nil Nil Nil	Sunsuper Retirement Sunsuper Conservative Sunsuper Aust Shares Sunsuper Int'l Shares - Index	0.67 0.68 0.66 0.48 0.12 848 2,003 3,928 7,578 Nil Nil Nil Nil
\$100,000 \$250,000 \$500,000 \$1,000,000 <b>Transaction Fees</b> Contribution fee Switching fee Payment fee	AustralianSuper Conservative Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.50 0.43 0.36 0.21 0.44 wowth asse 685 1,505 2,873 5,608 Nil Nil Nil Nil Nil	Sunsuper Retirement Sunsuper Conservative Sunsuper Aust Shares Sunsuper Int'l Shares - Index	0.67 0.68 0.68 0.12 848 2,003 3,928 7,578 Nil Nil Nil Nil Nil
\$100,000 \$250,000 \$500,000 <b>Transaction Fees</b> Contribution fee Switching fee Payment fee Exit fee Termination fee Managed fund transaction fee	AustralianSuper Conservative Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.50 0.43 0.36 0.21 0.44 wowth asse 685 1,505 2,873 5,608 Nil Nil Nil Nil	Sunsuper Retirement Sunsuper Conservative Sunsuper Aust Shares Sunsuper Int'l Shares - Index	0.67 0.68 0.48 0.12 848 2,003 3,928 7,578 Niil Niil Niil Niil Niil Niil
\$100,000 \$250,000 \$500,000 <b>Transaction Fees</b> Contribution fee Switching fee Payment fee Exit fee Termination fee Managed fund transaction fee Listed security transaction fee	AustralianSuper Conservative Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.50 0.43 0.36 0.21 0.44 rowth asse 685 1,505 2,873 5,608 Nil Nil Nil Nil Nil Nil Nil Nil	Sunsuper Retirement Sunsuper Conservative Sunsuper Aust Shares Sunsuper Int'l Shares - Index	0.67 0.68 0.66 0.48 0.12 848 2,003 3,928 7,578 Niil Niil Niil Niil Niil Niil Niil
\$100,000 \$250,000 \$500,000 <b>Transaction Fees</b> Contribution fee Switching fee Payment fee Exit fee Termination fee Managed fund transaction fee Listed security transaction fee Settlement fee (non default broker)	AustralianSuper Conservative Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.50 0.43 0.36 0.21 0.44 rowth asse 685 1,505 2,873 5,608 Nil Nil Nil Nil Nil Nil Nil Nil Nil	Sunsuper Retirement Sunsuper Conservative Sunsuper Aust Shares Sunsuper Int'l Shares - Index	0.67 0.68 0.66 0.48 0.12 848 2,003 3,928 7,578 Niil Niil Niil Niil Niil Niil Niil Nii
\$100,000 \$250,000 \$500,000 <b>Transaction Fees</b> Contribution fee Switching fee Payment fee Exit fee Termination fee Managed fund transaction fee Listed security transaction fee Settlement fee (non default broker) Custodial share account fee	AustralianSuper Conservative Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares	0.50 0.43 0.36 0.21 0.44 rowth asse 685 1,505 2,873 5,608 Nil Nil Nil Nil Nil Nil Nil Nil Nil Nil	Sunsuper Retirement Sunsuper Conservative Sunsuper Aust Shares Sunsuper Int'l Shares - Index	0.67 0.68 0.66 0.48 0.12 848 2,003 3,928 7,578 Nil Nil Nil Nil Nil Nil Nil Nil Nil Nil
\$100,000 \$250,000 \$500,000 <b>Transaction Fees</b> Contribution fee Switching fee Payment fee Exit fee Termination fee Managed fund transaction fee Listed security transaction fee Settlement fee (non default broker) Custodial share account fee Brokerage fee including net GST	AustralianSuper Conservative Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares based on main multi-manager option with 61-80% g	0.50 0.43 0.36 0.21 0.44 rowth asse 685 1,505 2,873 5,608 Nil Nil Nil Nil Nil Nil Nil Nil Nil Nil	Sunsuper Retirement Sunsuper Conservative Sunsuper Aust Shares Sunsuper Int'l Shares - Index	0.67 0.68 0.68 0.12 848 2,003 3,928 7,578 Nil Nil Nil Nil Nil Nil Nil Nil Nil Nil
\$100,000 \$250,000 \$500,000 <b>Transaction Fees</b> Contribution fee Switching fee Payment fee Exit fee Termination fee Managed fund transaction fee Listed security transaction fee Settlement fee (non default broker) Custodial share account fee	AustralianSuper Conservative Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares based on main multi-manager option with 61-80% g	0.50 0.43 0.36 0.21 0.44 wowth asse 685 1,505 2,873 5,608 Nil Nil Nil Nil Nil Nil Nil Nil Nil Nil	Sunsuper Retirement Sunsuper Conservative Sunsuper Aust Shares Sunsuper Int'l Shares - Index	0.67 0.68 0.66 0.48 0.12 848 2,003 3,928 7,578 Nil Nil Nil Nil Nil Nil Nil Nil Nil Nil
\$100,000 \$250,000 \$500,000 <b>Transaction Fees</b> Contribution fee Switching fee Payment fee Exit fee Termination fee Managed fund transaction fee Listed security transaction fee Settlement fee (non default broker) Custodial share account fee Brokerage fee including net GST	AustralianSuper Conservative Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares based on main multi-manager option with 61-80% g	0.50 0.43 0.36 0.21 0.44 wowth asse 685 1,505 2,873 5,608 Nil Nil Nil Nil Nil Nil Nil Nil Nil Nil	Sunsuper Retirement Sunsuper Conservative Sunsuper Aust Shares Sunsuper Int'l Shares - Index	0.67 0.68 0.48 0.12 848 2,003 3,928
\$100,000 \$250,000 \$500,000 <b>Transaction Fees</b> Contribution fee Switching fee Payment fee Exit fee Termination fee Managed fund transaction fee Listed security transaction fee Settlement fee (non default broker) Custodial share account fee Brokerage fee including net GST	AustralianSuper Conservative Balanced AustralianSuper Stable AustralianSuper Aust Shares AustralianSuper Int'l Shares based on main multi-manager option with 61-80% g	0.50 0.43 0.36 0.21 0.44 wowth asse 685 1,505 2,873 5,608 Nil Nil Nil Nil Nil Nil Nil Nil Nil Nil	Sunsuper Retirement Sunsuper Conservative Sunsuper Aust Shares Sunsuper Int'l Shares - Index	0.67 0.68 0.68 0.12 848 2,003 3,928 7,578 Nil Nil Nil Nil Nil Nil Nil Nil Nil Nil

#### Notes:

AustralianSuper's administration fees (\$ and %) have been grossed-up (ie divided by 0.85), as the benefit of the tax deduction is retained by the fund. Investment fees and costs for platforms (ie AMP MyNorth, BT Panorama, CFS FirstWrap Plus, HUB24, Macquarie and netwealth) exclude transaction and operational costs as they are not required to be disclosed for these products. However, they are included for the other products including AustralianSuper.

Features	AustralianSuper	Sunsuper
nvestments		
nvestment options choice	Choice of 14	Choice of 21
	- 5 multi-manager diversified	- 8 multi-manager diversified
	- 1 single-manager diversified	- 2 single-manager diversified
	- 4 multi-manager asset sector	- 5 multi-manager asset sector
	- 4 single-manager asset sector	- 6 single-manager asset sector
sted shares	Yes - ASX 300	No
erm deposits	Yes	No
her specialised investments	ETFs	No
afault investment option	AustralianSuper Balanced	Sunsuper Lifecycle Strategy
e stages default	No	Yes
aluation method	Crediting rates - daily	Unit prices - daily
aximum options per member	No max	10
cially responsible options	Yes	Yes
equency of switching	Daily	Daily
strictions on switching	None	None
to rebalance option	No	No

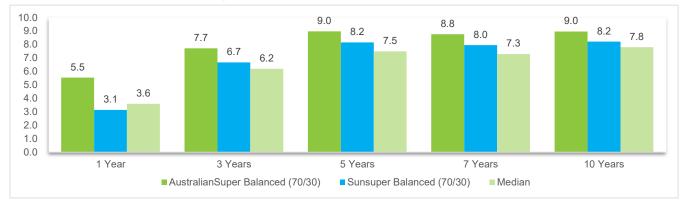
## Returns to December - Multi-Manager growth option (% p.a.)

Portfolio Name	AustralianSuper Balanced (70/30)	Sunsuper Balanced (70/30)	
31/12/2016	8.2	8.9	
31/12/2017	13.6	12.0	
31/12/2018	1.2	1.9	
31/12/2019	17.0	15.5	
31/12/2020 (Survey median 3.6%)	5.5	3.1	
3 years (Survey median 6.2%)	7.7	6.7	
5 years (Survey median 7.5%)	9.0	8.2	
7 years (Survey median 7.3%)	8.8	8.0	
10 years (Survey median 7.8%)	9.0	8.2	

#### Notes:

Investment returns for AustralianSuper, CFS, MLC and Sunsuper are net of investment fees and tax. However, investment returns for AMP, BT, HUB24, Macquarie and netwealth are net of investment fees only (and before tax), as there is no equivalent investment vehicle with net of tax performance. Survey median returns are based on Chant West's Multi-Manager Survey.

For each product, the main diversified option with growth assets of 61-80% has been used for comparison purposes.

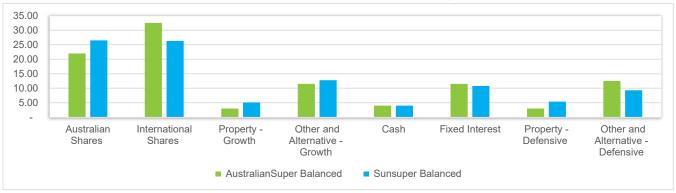


Features	AustralianSuper	Sunsuper
Strategic Asset Allocation		
Portfolio Name	AustralianSuper Balanced	Sunsuper Balanced
Aust Shares	22.0	26.5
nt'l Shares (Unhedged)	22.0	18.0
nt'l Shares (Hedged)	10.5	8.3
Aust Unlisted Property	2.0	3.1
Aust Listed Property	-	-
nt'l Property	1.0	2.0
nfrastructure	6.0	3.8
Alternative Assets	5.5	9.0
Fotal Growth Assets	69.0	70.5
Aust Cash	4.0	4.0
Aust Fixed Interest	5.5	5.4
nt'l Fixed Interest	6.0	5.4
Diversified Bonds	-	-
Aust Property	2.0	3.2
nt'l Property	1.0	2.2
nfrastructure	6.0	3.8
Alternative Assets	6.5	5.5
otal Defensive Assets	31.0	29.5

#### Notes:

For each product, the main multi-manager option with growth assets of 61-80% has been used for comparison purposes.

For AustralianSuper, Defensive assets include 100% of credit, bonds and cash and 50% of direct property and infrastructure.





Features	AustralianSuper	Sunsuper
Trading Features		
Cash account	Available through Member Direct	
Cash account facility	Yes	No
Minimum cash balance	\$400	n.a.
Ability to automatically invest cash above a threshold specified by the client	No	n.a.
Listed securities		
Additional fee for access to listed securities	\$465 (\$395 / 0.85)	n.a.
Default Broker	UBS	n.a.
Choice of Broker	No	n.a.
Share ownership	Custodial (group)	n.a.
Maximum holding per security (%)	20	n.a.
Maximum total holding in securities (%)	80	n.a.
Maximum holding per ETF (%)	80	n.a.
Maximum total holding in ETFs (%)	80	n.a.
Transfer unrealised capital gains from super to pension for listed securities	Yes	n.a.
Listed securities trading features	X	
Real time trading	Yes	n.a.
Trading - at market	Yes	n.a.
Trading - at limit price	Yes	n.a.
Trading - good for day	Yes	n.a.
Trading - good until cancelled	Yes	n.a.
Bulk orders - multiple securities for 1 client	No	n.a.
Bulk orders - multiple clients for 1 security	No	n.a.
Contra trading	Yes	n.a.
Real time vetting	No	n.a.
Corporate actions		
Ability for member to participate in corporate action	s Yes	n.a.
Online notification of corporate actions	Yes	n.a.
Nominate corporate action participation online	Yes	n.a.
Dividend reinvestment plan	Yes	n.a.
In specie transfers		
In specie transfer in allowed	No	n.a.
In specie transfer out allowed	No	n.a.
Transfer in retains HIN	n.a.	n.a.
Other		
Income distribution reinvestment	Yes	n.a.
Reporting on external assets	No	n.a.

#### Note:

A minimum of \$5,000 must be held in AustralianSuper's other investment options excluding Member Direct

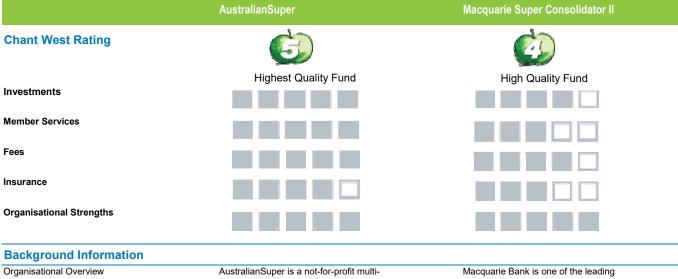
# About Chant West

Chant West is an independent superannuation research and consultancy firm established in 1997. It conducts research on most of the leading superannuation and pension funds, asset consultants and implemented consultants in Australia. Its research is purchased by most of Australia's leading superannuation suppliers and its comparison tools are widely used by consumers, funds and financial advisers.

Disclaimer & Important Information: see page 1.

This page has been left blank intentionally

Chant West



Austalian super fund. The trustee has 11 directors - 5 employer representatives (nominated by AI Group), 5 member representatives (nominated by ACTU) and 1 independent director. The fund has assets of about \$182 billion, about 2.3 million members. Macquarie Bank is one of the leading providers of investment banking and financial services in Australia, and one of its largest fund managers. It manages superannuation products with assets of about \$22 billion. Macquarie's superannuation products are Super and Pension Manager, Super and Pension Consolidator and Super Accumulator.

Assets (\$) at June 2020	182 billion	10.2 billion
Number of members at June 2020	2,315,000	27,000
Investment consultant	Frontier, JANA	Mercer
Administrator	Link Super	In-house
Custodian	JP Morgan	In-house
Insurer - Individual	n.a.	AIA, OnePath, TAL, Zurich
Insurer - Group	TAL	n.a.
Key Features		
Minimum initial balance	No min	\$10,000
Binding nomination	Yes, lapsing after 3 years	Yes, non-lapsing
Non-binding nomination	Yes	No
Reversionary	Yes	Yes
Transition to retirement pension	Yes	Yes
Account based pension	Yes	Yes
Transfer unrealised capital gains from super to	Partial (Balance Booster)	Yes
pension	Full for Member Direct options	
Transfer to pension with nil buy/sell cost	Yes	Yes
Transfer to pension without time out of market	Yes	Yes

	AustralianSuper		Macquarie Super Consolid	ator II	
Administration Fees					
Account keeping fee (\$ pa)	(\$117 / 0.85)	137.65		Engage	Elevate
				264.00	528.00
Administration fee (% pa)	(0.04 / 0.85)	0.05	First \$300,000	Nil	0.30
			Next \$200,000	Nil	0.20
			Next \$500,000	Nil	0.10
			Next \$250,000	Nil	0.05
			Over \$1,250,000	Nil	Nil
			0101 \$1,200,000		
Large account discount (% pa)		Nil		Nil	Nil
Fee linking discounts		No		No	Yes
Expense recoveries (% pa)		Nil		Nil	Nil
(					
Other fees & costs (% pa)	Member Direct administra			Nil	Nil
	Cash/Term Deposit - (\$150 / 0.85)	\$176			
	Shares/ETF - (\$395 / 0.85)	\$465			
Administration Fees at indicative balances (\$ p.a.) -	based on multi-manager options		Assumes member invests in I	Elevate mer	nu options
\$100,000		185			828
\$250,000		255			1278
\$500,000		373			1,828
\$1,000,000		608			2,328
Cash Account interest rate (p.a.%) at 1 February 20	21	1.00%			0.00%
Investment Fees & Total Fees					
Investment fees & costs - selected options (% p.a.)	AustralianSuper High Growth	0.49	Vanguard High Growth Index		0.29
	AustralianSuper Balanced	0.50	Vanguard Growth Index		0.29
	AustralianSuper Conservative Balanced	0.43	Vanguard Balanced Index		0.29
	AustralianSuper Stable	0.36	Vanguard Conservative Index		0.29
	AustralianSuper Aust Shares	0.21			
	AustralianSuper Int'l Shares	0.44			
Total Fees at indicative balances (\$ p.a.) - based or	n main multi-manager option with 61-80% gro	wth assets			
\$100,000		685			1,118
\$250,000		1,505			2,003
\$500,000		2,873			3,278
\$1,000,000		5,608			5,228
Transaction Fees					
Contribution fee		Nil			Nil
Switching fee		Nil			Nil
Payment fee		Nil			Nil
Exit fee		Nil			Nil
Termination fee		Nil			Nil
Managed fund transaction fee		Nil			Nil
Listed security transaction fee Settlement fee (non default broker)		Nil			Nil
Oethement lee (non deladit DIOKEI)		Nil			Nil
Custodial share account fee		INII			0.12%
Custodial share account fee Brokerage fee including net GST	First \$5,000				
Brokerage fee including net GST	First \$5,000	\$15.38		Min ¢20 I	
Brokerage fee including net GST	Next \$5,000	\$15.38 0.31%		Min \$30, I	
Custodial share account fee Brokerage fee including net GST (default broker)		\$15.38		Min \$30, I	

### Notes:

AustralianSuper's administration fees (\$ and %) have been grossed-up (ie divided by 0.85), as the benefit of the tax deduction is retained by the fund. Investment fees and costs for platforms (ie AMP MyNorth, BT Panorama, CFS FirstWrap Plus, HUB24, Macquarie and netwealth) exclude transaction and operational costs as they are not required to be disclosed for these products. However, they are included for the other products including AustralianSuper.

Features	AustralianSuper	Macquarie Super Consolidator II
Investments		
Investment options choice	Choice of 14	Choice of 753
	- 5 multi-manager diversified	- 97 multi-manager diversified
	- 1 single-manager diversified	- 135 single-manager diversified
	<ul> <li>4 multi-manager asset sector</li> </ul>	<ul> <li>19 multi-manager asset sector</li> </ul>
	- 4 single-manager asset sector	- 502 single-manager asset sector
Listed shares	Yes - ASX 300	Yes - All ASX
Term deposits	Yes	Yes
Other specialised investments	ETFs	ETFs, managed accounts/portfolios, listed interest rate securities, warrants, corporate options, structured products

Default investment option	AustralianSuper Balanced	No default
Life stages default	No	No
Valuation method	Crediting rates - daily	Unit prices - daily
Maximum options per member	No max	No max
Socially responsible options	Yes	Yes
Frequency of switching	Daily	Daily
Restrictions on switching	None	Minimum of \$100. Member must retain \$250 in each managed investment after switch
Auto robolongo option	No	Voo

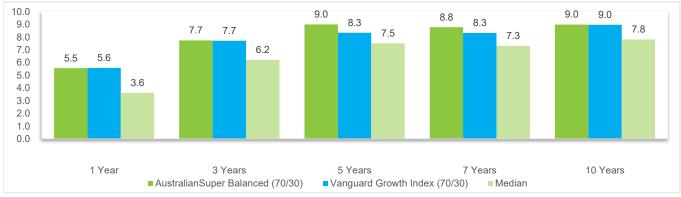
Auto rebalance option	No $(9/22)$	Yes
	Multi-Manager growth option (% p.a.)	
Portfolio Name	AustralianSuper Balanced (70/30)	Vanguard Growth Index (70/30)

31/12/2016	8.2	8.6
31/12/2017	13.6	10.0
31/12/2018	1.2	-1.2
31/12/2019	17.0	19.7
31/12/2020 (Survey median 3.6%)	5.5	5.6
3 years (Survey median 6.2%)	7.7	7.7
5 years (Survey median 7.5%)	9.0	8.3
7 years (Survey median 7.3%)	8.8	8.3
10 years (Survey median 7.8%)	9.0	9.0

#### Notes:

Investment returns for AustralianSuper, CFS, MLC and Sunsuper are net of investment fees and tax. However, investment returns for AMP, BT, HUB24, Macquarie and netwealth are net of investment fees only (and before tax), as there is no equivalent investment vehicle with net of tax performance. Survey median returns are based on Chant West's Multi-Manager Survey.

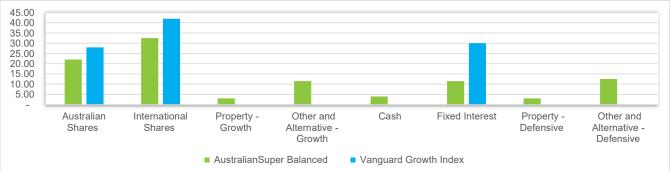
For each product, the main diversified option with growth assets of 61-80% has been used for comparison purposes.



Features	AustralianSuper	Macquarie Super Consolidator II
Strategic Asset Allocation		
Portfolio Name	AustralianSuper Balanced	Vanguard Growth Index
Aust Shares	22.0	28.0
Int'l Shares (Unhedged)	22.0	29.5
Int'l Shares (Hedged)	10.5	12.5
Aust Unlisted Property	2.0	-
Aust Listed Property	-	-
Int'l Property	1.0	-
Infrastructure	6.0	-
Alternative Assets	5.5	-
Total Growth Assets	69.0	70.0
Aust Cash	4.0	-
Aust Fixed Interest	5.5	9.0
Int'l Fixed Interest	6.0	21.0
Diversified Bonds	-	-
Aust Property	2.0	-
Int'l Property	1.0	-
Infrastructure	6.0	-
Alternative Assets	6.5	-
Total Defensive Assets	31.0	30.0

#### Notes:

For each product, the main diversified option with growth assets of 61-80% has been used for comparison purposes. For AustralianSuper, Defensive assets include 100% of credit, bonds and cash and 50% of direct property and infrastructure.





Features	AustralianSuper	Macquarie Super Consolidator II
Trading Features		
Cash account	Available through Member Direct	
Cash account facility	Yes	Yes
Minimum cash balance	\$400	\$1,000 (Elevate), \$500 (Engage)
Ability to automatically invest cash above a threshold specified by the client Listed securities	No	Yes
Additional fee for access to listed securities	\$465 (\$395 / 0.85)	Included in Elevate menu fee
Default Broker	UBS	Macquarie Equities
Choice of Broker	No	Yes
Share ownership	Custodial (group)	Custodial (group)
Maximum holding per security (%)	20	25
Maximum total holding in securities (%)	80	100
Maximum holding per ETF (%)	80	50
	80	100
Maximum total holding in ETFs (%)		Yes
Transfer unrealised capital gains from super to pension for listed securities Listed securities trading features	Tes	Tes
Real time trading	Yes	Yes
Trading - at market	Yes	Yes
Trading - at limit price	Yes	Yes
Trading - good for day	Yes	Yes
Trading - good until cancelled	Yes	Yes
Bulk orders - multiple securities for 1 client	No	Yes
Bulk orders - multiple clients for 1 security	No	No
Contra trading	Yes	No
Real time vetting	No	Yes
Corporate actions		
Ability for member to participate in corporate actions	s Yes	Yes
Online notification of corporate actions	Yes	Yes
Nominate corporate action participation online	Yes	Yes
Dividend reinvestment plan	Yes	Yes
In specie transfers		
In specie transfer in allowed	No	Yes
In specie transfer out allowed	No	No
Transfer in retains HIN	n.a.	No
Other		
Income distribution reinvestment	Yes	Yes
Reporting on external assets	No	No

#### Note:

A minimum of \$5,000 must be held in AustralianSuper's other investment options excluding Member Direct

#### About Chant West

Chant West is an independent superannuation research and consultancy firm established in 1997. It conducts research on most of the leading superannuation and pension funds, asset consultants and implemented consultants in Australia. Its research is purchased by most of Australia's leading superannuation suppliers and its comparison tools are widely used by consumers, funds and financial advisers.

Disclaimer & Important Information: see page 1.

This page has been left blank intentionally

1

Chant West

	AustralianSuper	HUB24 Super
Chant West Rating	Ġ	Ó
Investments	Highest Quality Fund	High Quality Fund
Member Services		
Fees		
Insurance		
Organisational Strengths		
Background Information		
Organisational Overview	AustralianSuper is a not-for-profit multi- industry super fund. The trustee has 11 directors - 5 employer representatives (nominated by AI Group), 5 member representatives (nominated by ACTU) and 1 independent director. The fund has assets of about \$182 billion, about 2.3 million members.	HUB24 is an independent financial services company and is listed on the ASX. HUB24 manages super and investment products with superannuation assets of about \$8 billion.
Assets (\$) at June 2020	182 billion	7.9 billion
Number of members at June 2020	2,315,000	31,000
Investment consultant	Frontier, JANA	In-house
Administrator	Link Super	In-house
Custodian	JP Morgan	In-house
Insurer - Individual	n.a.	AIA, OnePath, TAL, Zurich
Insurer - Group	TAL	TAL
Key Features		
Minimum initial balance	No min	\$20,000
Binding nomination	Yes, lapsing after 3 years	Yes, lapsing and non-lapsing
Non-binding nomination	Yes	Yes
Reversionary	Yes	Yes
Transition to retirement pension	Yes	Yes
Account based pension	Yes	Yes
Transfer unrealised capital gains from super to pension	Partial (Balance Booster) Full for Member Direct options	Yes
Transfer to pension with nil buy/sell cost	Yes	Yes
Transfer to pension without time out of market	Yes	Yes

	AustralianSuper		HUB24 Super		
Administration Fees					
Account keeping fee (\$ pa)	(\$117 / 0.85)	137.65		Core	Choice
				Nil	180.0
dministration fee (% pa)	(0.04 / 0.85)	0.05	First \$250,000		0.39
( 1 )			Next \$250,000		0.32
			Next \$500,000		0.21
			Next \$1,000,000		0.07
			Over \$2,000,000		0.07 N
			Over \$2,000,000	<i>(</i> <b>)</b> <i>i</i> ·	
				(Mii	n \$350 p.a.
					0.0
arge account discount (% pa)		Nil			N
ee linking discounts		No			Ye
xpense recoveries (% pa)		Nil			0.035%
Other fees & costs (% pa)	Member Direct administr	ation fees:			N
	Cash/Term Deposit - (\$150 / 0.85)	\$176			
	Shares/ETF - (\$395 / 0.85)	\$465			
Administration Fees at indicative balances	(\$ p.a.) - based on multi-manager options		Assumes member inves	sts in Choice n	nenu ontion
100,000	te p.a., based on mala-manager options	185			60 <sup>°</sup>
250,000		255			1,24
500,000		373			2,14
1,000,000		608			3,36
Cash Account interest rate (p.a.%) at 1 Fe	bruary 2021	1.00%			0.00%
nvestment Fees & Total Fees					
nvestment fees & costs - selected options	(% p.a.) AustralianSuper High Growth	0.49	Vanguard High Growth Index		0.2
	AustralianSuper Balanced	0.50	Vanguard Growth Index		0.2
	AustralianSuper Conservative Balanced	0.43	Vanguard Balanced Index		0.2
	AustralianSuper Stable	0.36	Vanguard Conservative Index		0.2
	AustralianSuper Aust Shares	0.21	tangaala concortanto mach		0.2
	AustralianSuper Int'l Shares	0.44			
Total Ecos at indicative balances (\$ n a )	based on main multi manager ontion with 61 90%	rowth accot	c		
100,000	based on main multi-manager option with 61-80% g	685	5		89
250,000		1,505			1,97
500,000		2,873			3,59
1,000,000		5,608			6,26
Fransaction Fees		3,000			0,20
Contribution fee		Nil			N
Switching fee		Nil			N
Payment fee		Nil			N
Exit fee		Nil			N
ermination fee		Nil			N
Ianaged fund transaction fee		Nil			\$22.0
isted security transaction fee		Nil			φ22.0
settlement fee (non default broker)		Nil			\$22.0
Custodial share account fee		Nil			φ22.0 Ν
Brokerage fee including net GST	First \$5,000	\$15.38	Australian Listed Securities:		
default broker)	Next \$5,000	0.31%	Direct Market (Min \$22)		0.11%
	Next \$20,000	0.21%	Aggregated Trading (Min \$11)		0.119
	Next \$20,000	0.21%	Managed Portfolios (No min)		0.119
	INCAL \$20,000	0.1070			0.119
	Over \$50,000	0 100/	International Listed Securities:		
	Over \$50,000	0.12%	International Listed Securities: Aggregated Trading (Min \$33)		0.229

AustralianSuper's administration fees (\$ and %) have been grossed-up (ie divided by 0.85), as the benefit of the tax deduction is retained by the fund.

The administration fees for HUB24 include a 30% discount to better reflect the fee rebates that apply for larger advice licensees.

Investment fees and costs for platforms (ie AMP MyNorth, BT Panorama, CFS FirstWrap Plus, HUB24, Macquarie and netwealth) exclude transaction and operational costs as they are not required to be disclosed for these products. However, they are included for the other products including AustralianSuper.



Restrictions on switching

Auto rebalance option

Features	AustralianSuper	HUB24 Super
Investments		
Investment options choice	Choice of 14	Choice of 908
	- 5 multi-manager diversified	- 106 multi-manager diversified
	- 1 single-manager diversified	- 107 single-manager diversified
	- 4 multi-manager asset sector	- 34 multi-manager asset sector
	- 4 single-manager asset sector	- 661 single-manager asset sector
Listed shares	Yes - ASX 300	Yes - All ASX
Term deposits	Yes	Yes
Other specialised investments	ETFs	ETFs, managed accounts/portfolios, listed interest rate securities, international securities
Default investment option	AustralianSuper Balanced	No default
Life stages default	No	No
Valuation method	Crediting rates - daily	Unit prices - daily
Maximum options per member	No max	No max
Socially responsible options	Yes	Yes
Frequency of switching	Daily	Daily

# Returns to December - Multi-Manager growth option (% p.a.)

None

No

Portfolio Name AustralianSuper Balanced (70/30)

ed (70/30)

None

Yes

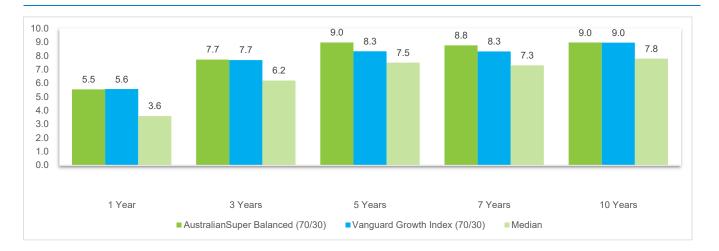
Vanguard Growth Index (70/30)

31/12/2016	8.2	8.6
31/12/2017	13.6	10.0
31/12/2018	1.2	-1.2
31/12/2019	17.0	19.7
31/12/2020 (Survey median 3.6%)	5.5	5.6
3 years (Survey median 6.2%)	7.7	7.7
5 years (Survey median 7.5%)	9.0	8.3
7 years (Survey median 7.3%)	8.8	8.3
10 years (Survey median 7.8%)	9.0	9.0

#### Notes:

Investment returns for AustralianSuper, CFS, MLC and Sunsuper are net of investment fees and tax. However, investment returns for AMP, BT, HUB24, Macquarie and netwealth are net of investment fees only (and before tax), as there is no equivalent investment vehicle with net of tax performance. Survey median returns are based on Chant West's Multi-Manager Survey.

For each product, the main diversified option with growth assets of 61-80% has been used for comparison purposes.



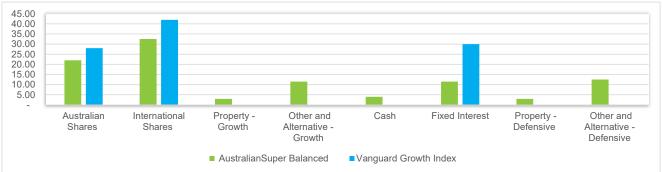


Features	AustralianSuper	HUB24 Super
Strategic Asset Allocation		
Portfolio Name	AustralianSuper Balanced	Vanguard Growth Index
Aust Shares	22.0	28.0
Int'l Shares (Unhedged)	22.0	29.5
Int'l Shares (Hedged)	10.5	12.5
Aust Unlisted Property	2.0	-
Aust Listed Property	-	-
Int'l Property	1.0	-
Infrastructure	6.0	-
Alternative Assets	5.5	•
Total Growth Assets	69.0	70.0
Aust Cash	4.0	-
Aust Fixed Interest	5.5	9.0
Int'l Fixed Interest	6.0	21.0
Diversified Bonds	-	-
Aust Property	2.0	-
Int'l Property	1.0	-
Infrastructure	6.0	-
Alternative Assets	6.5	-
Total Defensive Assets	31.0	30.0

#### Notes:

For each product, the main diversified option with growth assets of 61-80% has been used for comparison purposes.

For AustralianSuper, Defensive assets include 100% of credit, bonds and cash and 50% of direct property and infrastructure.





Features	AustralianSuper	HUB24 Super
Trading Features		
Cash account	Available through Member Direct	
Cash account facility	Yes	Yes
Minimum cash balance	\$400	1.25% of account balance
Ability to automatically invest cash above a threshold specified by the client Listed securities	No	Yes
Additional fee for access to listed securities	\$465 (\$395 / 0.85)	Included in Choice menu fee
Default Broker	UBS	UBS
Choice of Broker	No	Yes
Share ownership	Custodial (group)	Custodial (group)
Maximum holding per security (%)	20	20
Maximum total holding in securities (%)	80	100
Maximum holding per ETF (%)	80	100
Maximum total holding in ETFs (%)	80	100
Transfer unrealised capital gains from super to pension for listed securities Listed securities trading features	Yes	Yes
Real time trading	Yes	Yes
Trading - at market	Yes	Yes
Trading - at limit price	Yes	Yes
Trading - good for day	Yes	Yes
Trading - good until cancelled	Yes	Yes
Bulk orders - multiple securities for 1 client	No	Yes
Bulk orders - multiple clients for 1 security	No	Yes
Contra trading	Yes	Yes
Real time vetting	No	Yes
Corporate actions		100
Ability for member to participate in corporate action	ns Yes	Yes
Online notification of corporate actions	Yes	Yes
Nominate corporate action participation online	Yes	Yes
Dividend reinvestment plan	Yes	Yes
In specie transfers		
In specie transfer in allowed	No	Yes
In specie transfer out allowed	No	Yes
Transfer in retains HIN	n.a.	No
Other		
Income distribution reinvestment	Yes	Yes
Reporting on external assets	No	Yes

Note:

A minimum of \$5,000 must be held in AustralianSuper's other investment options excluding Member Direct

About Chant West

Chant West is an independent superannuation research and consultancy firm established in 1997. It conducts research on most of the leading superannuation and pension funds, asset consultants and implemented consultants in Australia. Its research is purchased by most of Australia's leading superannuation suppliers and its comparison tools are widely used by consumers, funds and financial advisers.

Disclaimer & Important Information: see page 1.

This page has been left blank intentionally