

# Update to the TTR Income Product Disclosure Statement

July 2022

From 9 July 2022, there have been changes to the investment fees which are disclosed in the *TTR Income Product Disclosure Statement* (PDS).

## Page 25: Fees and other costs for the Balanced option

The main fees to manage your account are below, based on the Balanced option. You can use these to compare our fees with similar funds. Changes are in **orange** below.

| Type of fee   | Amount  | How and when paid  |
|---|---|--|
| Investment fee*   | <b>0.73%</b>  | Deducted from before-tax investment returns, before the returns are applied to your account.†  |
| Administration fee*   | Administration fee consists of: <ul style="list-style-type: none"> <li>• account-keeping fee: \$2.25 per week, and</li> <li>• asset-based fee: 0.11% pa of your account balance capped at \$750 pa</li> </ul> | <p>The account-keeping fee is calculated weekly and deducted monthly from your account. The account-keeping fee is charged from the date the full balance is received in the account.</p> <p>The asset-based fee is calculated and deducted monthly based on your account balance at the end of each month. The first asset-based fee will be calculated based on the account creation date and the date the full balance is received in the account. If the account creation date and the balance receipt date are both in the same month, the asset-based fee is calculated on a pro-rata basis from the date the full balance is received. If the account is created in one month and the balance is received in a different month, the asset-based fee will be calculated from the beginning of the month the balance is received.</p> <p>For higher account balances, the maximum asset-based fee may be deducted before the end of the financial year. Once the maximum annual fee has been deducted from your account, the asset-based fee will be \$0 for the rest of the financial year.</p> <p>This Administration fee is paid into the Fund's administration reserve and the Fund pays its administration fees and costs from the administration reserve.</p> <p>The Fund's estimated costs are \$2.65 per member per week gross of tax. The Fund will claim a tax deduction for administration costs each year. The amount of the deduction is also paid into the reserve.</p> |
| Buy sell spread   | Nil   |  |
| Switching fee   | Nil   |  |
| Advice fees‡ relating to all members investing in a particular product or investment option | \$0-\$295   | This is the cost for over-the-phone advice. For face-to-face advice, a higher fee applies which may be deducted directly from your account.  |
| Other fees and costs  | Nil   | Refer to Other fees and costs on page 26 of the PDS for information on family law fees   |
| Indirect cost ratio*  | Nil   |  |

The investment fee for our other investment options is different. **This fee is for the 2021/2022 financial year.** The actual amount will change from year to year and will depend on the actual fees and costs incurred in managing your investments.

\* If your account balance for a product is less than \$6,000 at the end of the financial year, the total combined amount of administration fees, investment fees and indirect costs charged to you is capped at 3% of the account balance. Any amount charged in excess of that cap must be refunded.

† To find out when returns are applied to your account, see page 15 of the PDS.

‡ Personal financial product advice is provided under the Australian Financial Services Licence held by a third party and not by AustralianSuper Pty Ltd. Some personal advice may attract a fee, which would be outlined before any work is completed and is subject to your agreement. With your approval, the fee for advice relating to your AustralianSuper account may be deducted from your AustralianSuper account subject to eligibility criteria.

## Page 25: Example of annual fees and costs

This table gives an example of how the fees and costs for the AustralianSuper Balanced investment option for this product can affect your superannuation investment over a one-year period. You should use this table to compare this product with other products. Changes are in **orange** below.

| EXAMPLE – BALANCED OPTION – TTR Income                       |   | BALANCE OF \$50,000  |
|--|---|--|
| Investment fees <sup>§</sup>                                 | <b>0.73%</b>  | For every \$50,000 you have invested in the Balanced investment option, you'll be charged <b>\$365</b> . |
| PLUS<br>Administration fees                                  | \$117 pa (\$2.25 per week)<br>PLUS<br>0.11% pa of your account balance capped at \$750 pa | AND you'll be charged \$117 in administration fees regardless of your balance, plus \$55 per year.       |
| PLUS<br>indirect costs for the<br>Balanced Investment option | Nil   | AND an indirect cost of \$0 each year will be deducted from your investment.                             |
| EQUALS<br>Cost of product                                    |   | If your balance was \$50,000, for that year you'll will be charged fees of <b>\$537</b> <sup>#</sup> .   |

<sup>§</sup> The investment fee is for the 2021/22 financial year and is likely to change from year to year.

<sup>#</sup> Additional fees may apply.

## Page 26: About our Investment fee

Changes are in **orange** below.

AustralianSuper's Investment fee comprises of three components:

1. Investment management fees
2. Performance related fees
3. Transactional and operational costs

You can find the definitions of each component on page 28 of the PDS. The table below shows how our overall Investment fee is broken down for each Investment option. **These are investment fees for the balance held in each investment option for the 2021/2022 financial year.** The actual amount will change from year to year and will depend on the actual fees and costs incurred in managing your investments.

| Investment Option          | Investment Management fee | Performance related Fee | Transactional and Operational Costs | Total        |
|----------------------------|---------------------------|-------------------------|-------------------------------------|--------------|
| High Growth                | 0.35%                     | <b>0.16%</b>            | 0.16%                               | <b>0.67%</b> |
| Balanced                   | 0.38%                     | <b>0.16%</b>            | 0.19%                               | <b>0.73%</b> |
| Socially Aware             | 0.38%                     | 0.16%                   | 0.19%                               | 0.73%        |
| Conservative Balanced      | 0.36%                     | <b>0.14%</b>            | 0.17%                               | <b>0.67%</b> |
| Stable                     | <b>0.32%</b>              | <b>0.06%</b>            | 0.17%                               | 0.55%        |
| Index Diversified          | 0.09%                     | 0.00%                   | 0.05%                               | 0.14%        |
| Australian Shares          | 0.18%                     | 0.00%                   | 0.01%                               | 0.19%        |
| International Shares       | 0.33%                     | 0.00%                   | 0.07%                               | 0.40%        |
| Diversified Fixed Interest | 0.34%                     | 0.01%                   | 0.02%                               | 0.37%        |
| Cash                       | <b>0.06%</b>              | 0.00%                   | 0.00%                               | <b>0.06%</b> |

## Page 27: Additional costs that aren't included in the Investment fee

Changes are in **orange** below.

Some of our Transactional and operational costs are included in the calculation of our overall Investment fee, but there are other Transactional and operational costs which aren't included. The costs we don't include are costs we can't specifically identify. These are built into (or 'implicit' in) the trading prices of assets and therefore can only be estimated. These costs are known as Implicit transactional and operational costs. You can find the definition of Implicit transactional and operational costs, plus some examples of these, on page 28 of the PDS.

The table on this page shows the amounts as a percentage of the balance held in the investment option for the 2021/2022 financial year for both the included Transactional and operational costs and the implicit items, so you can see an indicative total figure for all Transactional and operational costs.

| Investment Option          | Transactional and Operational Costs*<br>(Included in Investment fee) | Implicit Transactional and Operational<br>Costs (not included in Investment fee) | TOTAL Transactional and<br>Operational Costs |
|----------------------------|--|--|--|
| High Growth                | 0.16%  | <b>0.12%</b>   | <b>0.28%</b>                                 |
| Balanced                   | 0.19%  | 0.11%  | 0.30%  |
| Socially Aware             | 0.19%  | 0.12%  | 0.31%  |
| Conservative Balanced      | 0.17%  | 0.10%  | 0.27%  |
| Stable                     | 0.17%  | <b>0.09%</b>   | <b>0.26%</b>                                 |
| Index Diversified          | 0.05%  | 0.01%  | 0.06%  |
| Australian Shares          | 0.01%  | 0.04%  | 0.05%  |
| International Shares       | 0.07%  | 0.21%  | 0.28%  |
| Diversified Fixed Interest | 0.02%  | 0.19%  | 0.21%  |
| Cash                       | 0.00%  | 0.00%  | 0.00%  |

\*The figures in this column are the same figures in column 3 of the table above.

Other costs we don't include in the Investment fee are borrowing costs and property operating costs. **These costs for the 2021/2022 financial year as a percentage of the balance** held in the investment option are shown below. You can find the definition of these costs on page 28 of the PDS.

**Borrowing costs:** High Growth 0.03% | Balanced 0.04% | Socially Aware 0.05% | Indexed Diversified 0.00% | Conservative Balanced 0.04% | Stable 0.04% | Australian Shares 0.00% | International Shares 0.00% | Diversified Fixed Interest 0.00% | Cash 0.00%

**Property operating costs:** High Growth 0.03% | Balanced 0.03% | Socially Aware 0.03% | Indexed Diversified 0.00% | Conservative Balanced 0.03% | Stable 0.04% | Australian Shares 0.00% | International Shares 0.00% | Diversified Fixed Interest 0.00% | Cash 0.00%

Download a copy of the *TTR Income Product Disclosure Statement* at [australiansuper.com/TTRGuide](https://australiansuper.com/TTRGuide)



This PDS update has been prepared and issued on 13 July 2022. This information may be general financial advice which doesn't take into account your personal objectives, financial situation or needs. Before making a decision about AustralianSuper, you should think about your financial requirements and refer to the relevant Product Disclosure Statement available at [australiansuper.com/pds](https://australiansuper.com/pds) or by calling 1300 300 273. A Target Market Determination (TMD) is a document that outlines the target market a product has been designed for. Find the TMDs at [australiansuper.com/tmd](https://australiansuper.com/tmd)

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